



Maine Real Estate &  
Development Association  
Supporting Responsible Development

6 City Center, 3rd Floor - Portland, ME 04101

PRSRRT STD  
U.S. Postage  
**PAID**  
Portland, ME  
Permit No. 64

**2019 Annual Real Estate Forecast Conference  
& Fifteenth Annual Member Showcase**

Holiday Inn By the Bay  
88 Spring Street, Portland, ME

Thursday, January 17, 2019

This Course has been Approved for 4.0 Hours of Real Estate Broker,  
Legal, Architect, & Appraiser Continuing Education Credits.



Maine Real Estate &  
Development Association

Supporting Responsible Development

**2019 Annual Real  
Estate Forecast  
Conference &  
Member Showcase**



Sponsored by:



America's Most Convenient Bank®

**REGISTER TODAY!**

Thursday, January 17, 2019  
9:00 AM - 5:00 PM

*(Full Details Inside)*

**For More Information:**

www.mereda.org, info@mereda.org,  
or (207) 874-0801.



Maine Real Estate &  
Development Association

Supporting Responsible Development

**2019 Annual Real Estate  
Forecast Conference**  
Thursday, January 17, 2019

Sponsored by **TD Bank**, our Forecast Conference is a unique forum specifically geared toward developers, brokers, architects, bankers, attorneys, accountants, and other commercial real estate professionals.

Gain valuable insights on the state of the economy and what lies ahead in the coming year for Maine's commercial real estate industry.

- Get a first-look at The MEREDA Index, a metric that measures the health of our sector
- Network with nearly 900 top movers and shakers
- Learn about emerging trends in market segments across the state
- Earn continuing education credits

We are pleased to announce that highly respected financial commentator, **Leslie Preston, Senior Economist at TD Economics**, will provide her outlook on Maine's economy.



America's Most Convenient Bank®

**Event Parking** Discounted parking (\$5/day - each entry) is available in the garage adjacent to the Holiday Inn By The Bay.

This Course has been Approved for 4.0 Hours of Real Estate Broker,  
Legal, Architect & Appraiser Continuing Education Credits.

# The Program: Agenda & Scheduled Speakers

**9:00 - 10:00 AM**  
Registration | Member Showcase Open

**10:00 Seminar Introductory Remarks:**  
Gary Vogel, President, MEREDA Board

**10:15 The Future of Maine:**  
Governor Janet Mills invited

**MEREDA HIGHLIGHTS:**  
**10:40 Overview of MEREDA's Legislative Agenda:** Andrea C. Maker, Pierce Atwood, LLP

## ECONOMIC OVERVIEW:

**11:00 Economic Overview:** Leslie Preston, TD Economics

**11:30 Overview of the MEREDA Index:**  
Gary Vogel, Drummond Woodsum

**11:50 Recognition Awards Ceremony**  
**12:00 - 1:00 Lunch Served in the Casco Bay Exhibit Hall |**

## Member Showcase Re-Opens

### SECTOR ANALYSIS:

**1:00 Maine's Vacation / Hospitality Forecast:**  
Steve Hewins, HospitalityMaine

**1:20 Southern Maine Residential Forecast:**  
Multi-Family: Brit Vitalius, Vitalius Real Estate Group  
Single-Family: Dava Davin, Portside Real Estate Group

**2:00 Central & Coastal Maine Market Forecast:**  
Kevin Fletcher, Northeast Commercial Brokers at Keller Williams Realty

**2:30 Bangor-Area Market Forecast:**  
Bev Uhlenhake, Epstein Commercial Real Estate

**2:50 \* 10 Minute Break\***

### SECTOR ANALYSIS:

**3:00 Southern Maine Retail Forecast:** Karen Rich, Malone Commercial Brokers



**3:20 Southern Maine Office Forecast:** Nate Stevens, The Boulos Company

**3:40 Southern Maine Industrial Forecast:**  
Justin Lamontagne, NAI The Dunham Group

**4:00 Conclusion of Event | Showcase Re-Opens | Social Hour & Raffles—Casco Bay Exhibition Hall (Must be Present to Win )**

This Event is Sponsored by:



America's Most Convenient Bank®

# Registration Form: (Includes access to both events)

**MEREDA's 2019 Real Estate Forecast Conference**  
**Thursday, January 17, 2019**

Holiday Inn By the Bay, 88 Spring Street, Portland, ME  
Registration: 9:00 AM - 10:00 AM ~ Program: 10:00 AM - 4:00 PM

— Register online at [www.mereda.org](http://www.mereda.org) —

## Registration Fees:

Before January 10, 2019	After January 10, 2019
MEREDA Member \$120 ea	MEREDA Member \$135 ea
Non-Member \$225 ea	Non-Member \$240 ea
Municipal Officials \$50 ea	Students \$25 ea

Registration Fees Include the Presentation Materials on electronic media.

Please choose ONE of the following for each attendee:

\_\_\_\_\_ # of Binders x \$10 each = \$ \_\_\_\_\_  
Please add to your total registration fee.

OR \_\_\_\_\_ # of Electronic Media (EM) (included)

If neither option is selected, you will receive EM at the event.

Name(s) \_\_\_\_\_

Name(s) \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Broker, Appraiser, and/or BAR # \_\_\_\_\_

Method of Payment:  Check Enclosed

Visa  MasterCard  Discover  American Express

Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Name on Card \_\_\_\_\_

Payment is expected at the time of registration.  
No refunds will be granted to anyone who registers,

but fails to attend or who cancels after January 10, 2019.

Make Checks Payable To  
MEREDA and Mail to:

**MEREDA**  
6 City Center, 3rd Floor  
Portland, ME 04101

# MEREDA Index

The **MEREDA Index** is the industry's leading measure of the health of Maine's real estate market. The latest installment of the metric will be unveiled at the conference, thanks to these sponsors.



# MEREDA's Fifteenth Annual Member Showcase:

**Member Showcase Schedule:** Visit the Member Showcase in the Casco Bay Exhibition Hall between the hours of 9-10 am, Noon-1 pm, 4-5 pm. Be sure to thank our generous sponsors while you're there! *The Exhibition Hall will be closed during the Forecast Conference allowing exhibitors to attend.*

Showcase Sponsor:



Luncheon Sponsor



Showcase Co-Sponsor:



Luncheon Co-Sponsor:



Media Sponsor:



Conference & Exhibitor Brochure Sponsor:



Cocktail Hour

Technology Sponsor:



Sponsor:



Exclusive Bank Sponsor:



Magazine Sponsor:

