

Registration Form:

MEREDA's **DevelopME** Lunch & Learn Seminar
"Building a Career in Real Estate"

March 7, 2019

Lunch: 11:30 AM - Program: 12:00 - 1:00 PM

Rines Auditorium, Portland Public Library
5 Monument Square, Portland, ME

Register Online at mereda.org or scan this form
to info@mereda.org Questions: Call (207) 874-0801

Registration Fees:

Members: \$15 pp | Non-Members: \$25 pp

Prices increase by \$10 after February 28

Name (s) _____

Name (s) _____

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Email _____

Payment Method: *Visa, MasterCard, Discover & American Express Accepted*

Credit Card # _____ Exp. Date _____

Name on Card _____

Check Enclosed

Mail Check to: MEREDA, 6 City Center, 3rd Floor, Portland, ME 04101

Payment is expected at the time of registration.

No refunds will be granted to anyone who registers
but fails to attend or who cancels after February 28

Directions to Portland Public Library

Rines Auditorium, 5 Monument Square, Portland, ME

From I-95 S/I-295 S: From 295-S, take Exit 7 for Franklin St. Continue on Franklin Street until Congress Street. Make a right onto Congress Street. The Library will be on the right in 0.3 miles.

From I-95 N/I-295 N: From 295-N, take Exit 6A for Forest Avenue. Turn left onto Portland St. Turn right onto Preble Street. Turn left onto Congress Street. The Library will be on your left.

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6 City Center, 3rd Floor - Portland, ME 04101

DevelopME Lunch & Learn Seminar

"Building a Career in Real Estate"

Portland Public Library, 5 Monument Square, Portland, ME

March 7, 2019

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DevelopME

MEREDA's Emerging Leaders

DevelopME is a Committee of the
Maine Real Estate & Development Association

Lunch & Learn Series



Join **DevelopME** for a
Lunch & Learn Seminar

"Building a Career
in Real Estate"

Date:

March 7, 2019

Location:

Portland Public Library—Rines Auditorium
5 Monument Square, Portland, ME

Details:

Lunch	Program
11:30 - 12:00 PM	12:00 - 1:00 PM

Generously Supported by:

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You are Invited ... DevelopME Lunch & Learn Seminar: Building a Career in Real Estate



Join **DevelopME** on **Thursday March 7, 2019** at the **Portland Public Library** from **11:30 a.m.—1:00 p.m.** for their latest Lunch and Learn event, “Building a Career In Real Estate” to hear three industry veterans answer questions about how they navigated their careers in the pine tree state. **Josh Fifield** of Clark Insurance will moderate the discussion and we will hear from **Kim Twitchell**, Maine Regional President at NBT Bank along with **Roxane Cole**, Managing Member/Commercial Broker at Roxane Cole Commercial Real Estate, and **Erin Cooperrider**, Partner at the New Height Group and Development Strategist at Community Housing of Maine.

Our Presenters

Josh Fifield is currently a Senior Account Executive at Clark Insurance, a 100% Employee Owned Company headquartered in Portland ME, where he partners with businesses to offer customized commercial insurance solutions. Josh draws from over 15-years of experience in the insurance industry, having worked on both the agency side and carrier side as an underwriter at MEMIC. Josh serves as a director on MEREDA’s Board and co-chairs MEREDA’s Marketing & Membership committee. As a community leader, Josh serves as a director on the Maine Real Estate Development Association (MEREDA) Board and co-chairs MEREDA’s Marketing & Membership committee. He is also a board member for Portland Little League and Vice Chair for Town & Country Federal Credit Union.

Roxane Cole is an entrepreneur. After graduating from the University of Maine at Orono she taught school briefly but found her strong interest was entrepreneurial ventures. At age twenty-five she founded and co-owned a chain of retail stores and a mail order business which she sold before entering the field of commercial real estate. In February 2010, after decades as a commercial broker, she founded the firm Roxane Cole Commercial Real Estate. With her 30 years of experience as a commercial broker, Roxane has made an indelible impact on Maine’s real estate industry and MEREDA. Roxane has been an active member of MEREDA’s Board of Directors since 2003, having served as president from 2006-2008 and recently received MEREDA’s 2018 President’s Award.

Erin Cooperrider is a partner at NewHeight Group, a Portland-based development firm and Development Strategist for Community Housing of Maine, a 25-year old non-profit affordable housing developer also based in Portland. In her work with NewHeight Group, Erin manages permitting, financing, and the construction process. During her tenure at CHOM, Erin helped to grow the organization’s asset base from \$7 to more than \$60 million. Before joining CHOM in 2002, Erin worked in commercial real estate development in Maine, and asset management and real estate development consulting outside of Maine. Erin was a co-founder of The Signal Group, a 23-year old real estate services company based in Portland, Maine. She serves on the Advisory Council of the Federal Home Loan Bank of Boston. Erin received her undergraduate degree from Duke University and her graduate degree from Stanford University.

Kim Twitchell, Maine Regional President at NBT Bank has approximately 30 years of experience in commercial banking in Maine, with the last 20 focused primarily in commercial real estate. Kim started her career as a commercial analyst with Fleet National Bank in 1989 and spent 17 years with Fleet/Bank of America before joining TD Bank in 2006 as a senior lender and commercial real estate manager. Kim joined NBT Bank in November 2014 as their Regional Commercial Banking Manager and is currently the Regional President for NBT’s Portland, Maine operation and is board member of MEREDA, Avesta Housing Development Corporation and Community Housing of Maine.

This **DevelopME** event is Supported by:

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