

Registration Form:

Opportunity Zones: What You Need to Know to Take Advantage of This Opportunity in Real Estate and Beyond



November 21, 2019

Buffet Breakfast: 7:30 ~ Program: 8:00 - 9:00 AM

Pepperell Mill Campus, Biddeford, ME
40 Main Street, Biddeford, ME

Register Online at mereda.org or scan and email this form to info@mereda.org. **Questions:** Call (207) 874-0801.

Registration Fees:

Members: \$45 pp | Non-Members: \$55 pp

Prices increase by \$10 After November 14, 2019

Name (s) _____

Name (s) _____

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Email _____

Payment Method: *Visa, MasterCard, Discover, & American Express Accepted*

Credit Card # _____ Exp. Date _____

Name on Card _____

Check Enclosed

Mail Check to: MEREDA, 6 City Center, 3rd Floor, Portland, ME 04101

Payment is expected at the time of registration.

No refunds will be granted to anyone who registers, but fails to attend or who cancels after November 14, 2019

PRSRT STD
U.S. Postage
PAID
Portland, ME
Permit No. 64

Maine Real Estate &
Development Association
Supporting Responsible Development



MEREDA's Morning Menu Breakfast Seminar

Opportunity Zones: What you Need to Know to Take Advantage of This Opportunity in Real Estate and Beyond

Pepperell Mill Campus, 40 Main Street, Biddeford, ME

November 21, 2019

@MEREDA2 | #MEREDA2019 www.fb.com/MEREDA2



Trends | News | Expert Advice

~ Today's Menu ~

November 21, 2019



Opportunity Zones:

What you Need to Know to Take Advantage of This Opportunity in Real Estate and Beyond

Dining Location

Pepperell Mill Campus
40 Main Street, Biddeford, ME

Specialties

Buffet Breakfast	Program
7:30 - 8:00 AM	8:00 - 9:00 AM

Signature Sponsors



- Thank you for your Support -

You are Invited ...



Opportunity Zones:

What you Need to Know to Take Advantage of This Opportunity in Real Estate and Beyond

The 2017 Tax Cuts and Jobs Act created a bi-partisan tax incentive program based on economically distressed Opportunity Zones. Investors in Qualified Opportunity Zone businesses now have the ability to defer, and to some extent eliminate, recent capital gain income, by properly investing their gain proceeds. Gov. LePage has designated 32 Opportunity Zones in Maine ranging from Saco to Madawaska, including parts of Downtown Portland, which opens the door for real estate developers pursuing projects in these designated areas to tap into a whole new group of tax savvy investors.

Join MEREDA for breakfast on **November, 2019** from **7:30 AM – 9 AM** at the **Pepperell Mill Campus** in **Biddeford** to learn more about these complicated new rules. Panelists Andy Smith and Nelson Toner will offer insights about how the legislation will impact the real estate industry and the tax advantages available to investors in Opportunity Zone projects.

Register Online at mereda.org or scan the back of this form to info@mereda.org. **Questions:** Please call (207) 874-0801.

This event is sponsored by:



Our Presenters

For more than 30 years, **Nelson Toner** has practiced law at Bernstein Shur providing tax planning, estate planning and business succession planning to individual and business clients. Prior to working at Bernstein Shur, Nelson worked in the tax department at the Boston office of Grant Thornton, an international accounting firm during the halcyon days of pre-1986 real estate syndications. Nelson gives many local and state seminars, including a regular presentation at the Maine Tax Forum each autumn, and for many years taught Estate and Gift Tax at the Maine Law School. He also writes the S Corporation column for the Journal of Passthrough Entities, a national tax publication.

Nelson earned a bachelor's degree in mathematics from Trinity College (Hartford), a JD degree from Case Western Reserve University, and an LLC in taxation from Boston University

Andrew Smith is a principal at Baker Newman Noyes, specializing in assisting his clients with practical advice and creative solutions to their most challenging business issues, including tax efficient structures for business transactions; fixed asset analysis; succession planning; and tax deferral and reduction strategies. He also works with real estate clients of all sizes on cost segregation studies, like-kind exchanges, and historic rehabilitation credits. In addition to serving clients, Andy is also actively involved in the firm's college recruiting initiatives, having begun his career at the firm in 1997 as an intern and leads the tax department's Multi-Generational Business group.

He earned a bachelor's degree in business administration, with concentrations in accounting and finance, from the University of Maine, Orono.

Directions & Event Parking Options

Pepperell Mill Campus, 40 Main Street, Biddeford, ME

From I -95 northbound take Exit 32 onto Route 111 (Alfred St.) Continue until you intersect with Main Street. At the stop sign at the intersection of Alfred Street and Main Street take a right and an almost immediate left to pull directly up to the entrance. The entrance to the event space is located to the left of the Portland Pie Company entrance. There is limited on-site parking in front of the entrance.

From I -95 southbound take Exit 36 onto 195. Take Exit 2A onto Route 1. Continue straight through Saco on Route 1. At the 4th light stay straight on Main Street through Saco Island. Continue in to Biddeford and past the parking lot with the large brick smoke stack. Continue uphill and take your first available right to pull in front of the main entrance to the event space. The entrance to the event space is located to the left of the Portland Pie Company entrance. There is limited on-site parking in front of the entrance.

Parking Options

- Ample Free Main Street Parking
Spaces available before and after event entrance
- Free Municipal Lot adjacent to Police Station on Alfred Street
- Free Municipal Lot on Foss Street
* *Directly across the street from event entrance*
- Free on site parking in surface lot off of York Street
* *Please do not park in permit parking only spaces*