# YORK COUNTY MARKET OVERVIEW

Will Armitage Southern Maine Finance Agency January 16, 2020

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# York County Market Overview

- Economy
- Inventory and Vacancy
  - Industrial
  - Retail/Office
- Recent Activity
- Opportunities & Challenges

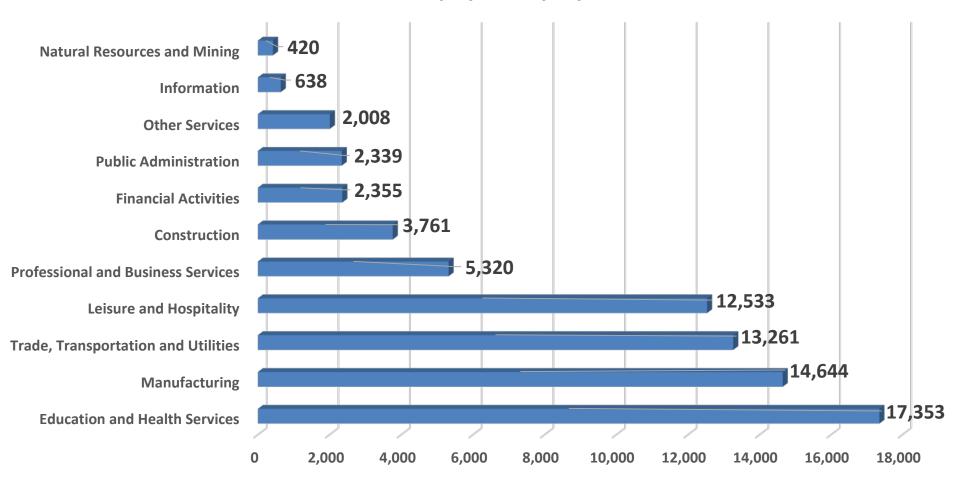






# York County Economy

2019 Q2 Total Employment by Super Sector

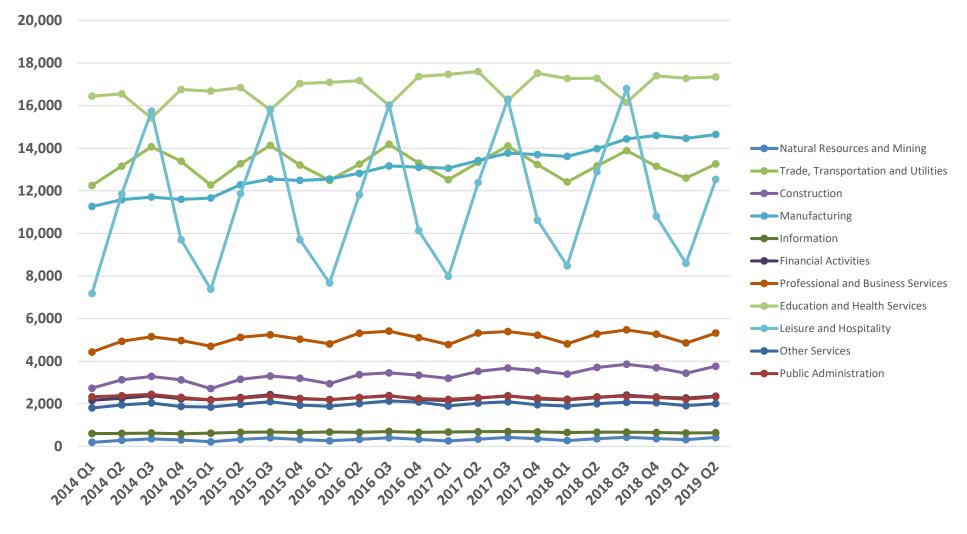


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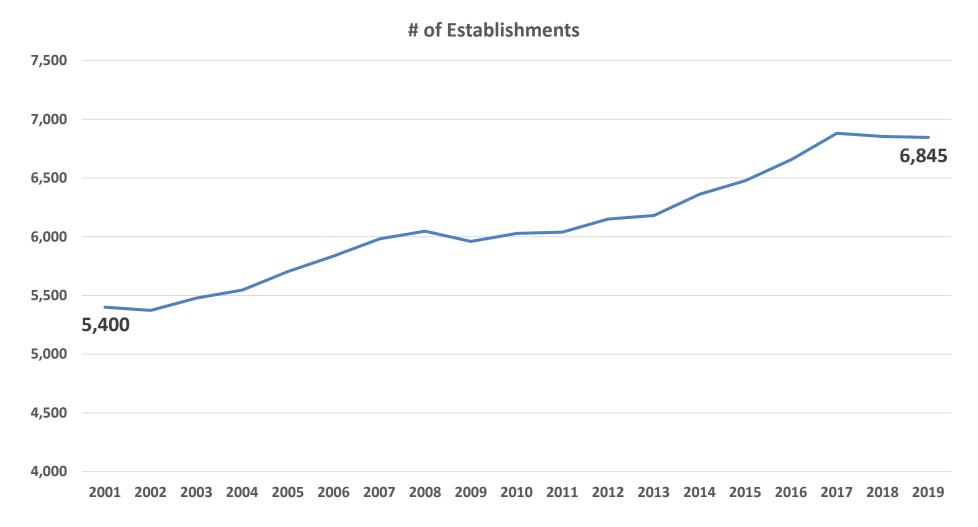
**Employment by Super Sectors** 



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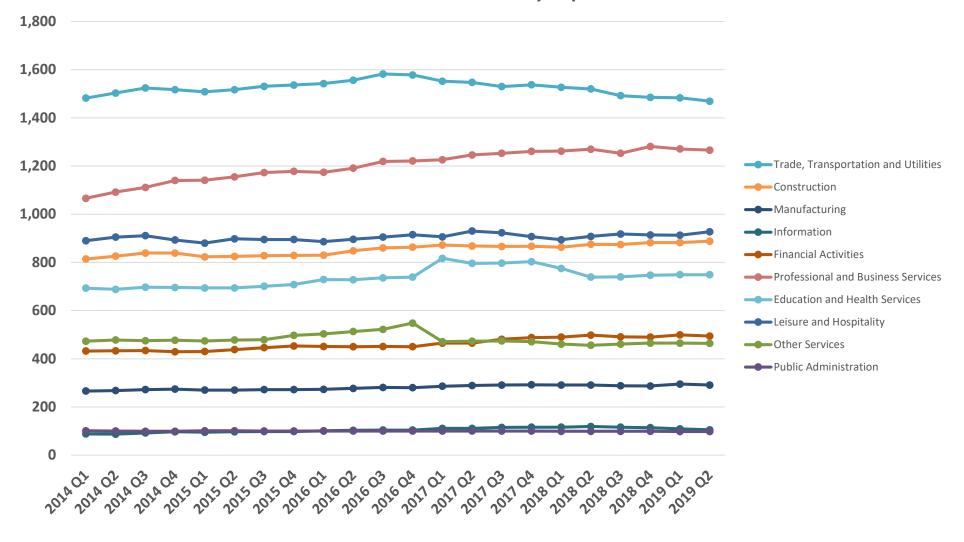








**Business Establishments by Super Sector** 



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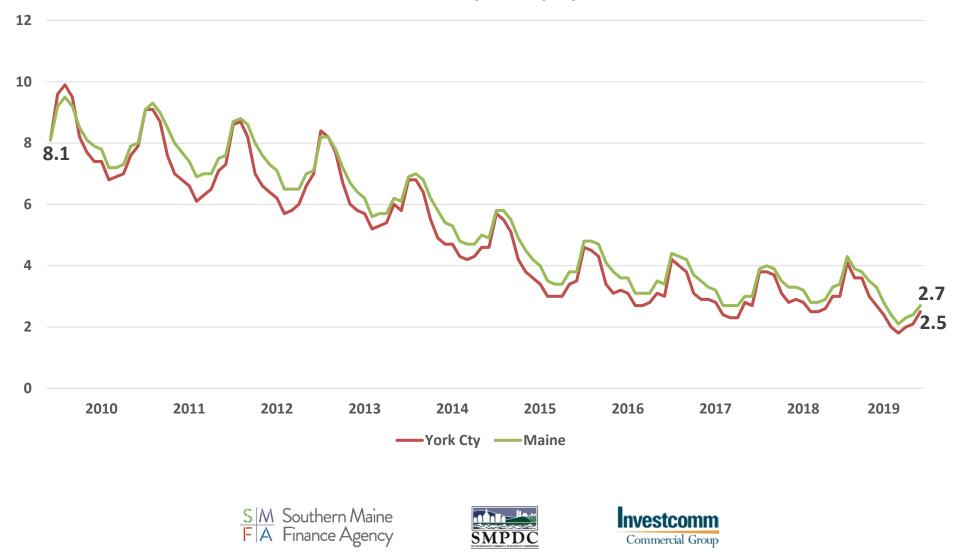


**Population vs. Labor Force** 220,000 204,191 197,650 200,000 180,000 160,000 140,000 112,858 113,381 120,000 100,000 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 ----Population -----Labor Force S M Southern Maine Investcomm F A Finance Agency

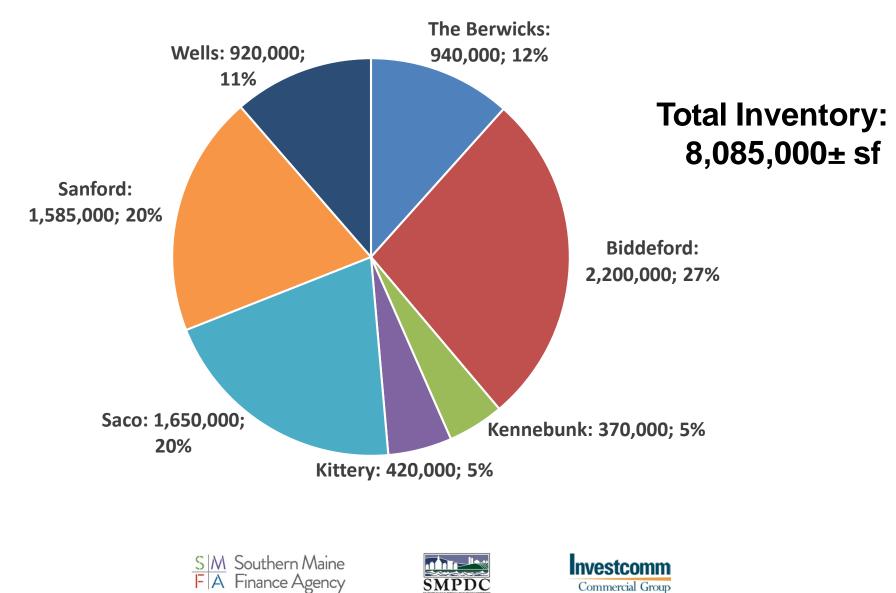
**SMPDC** 

Commercial Group

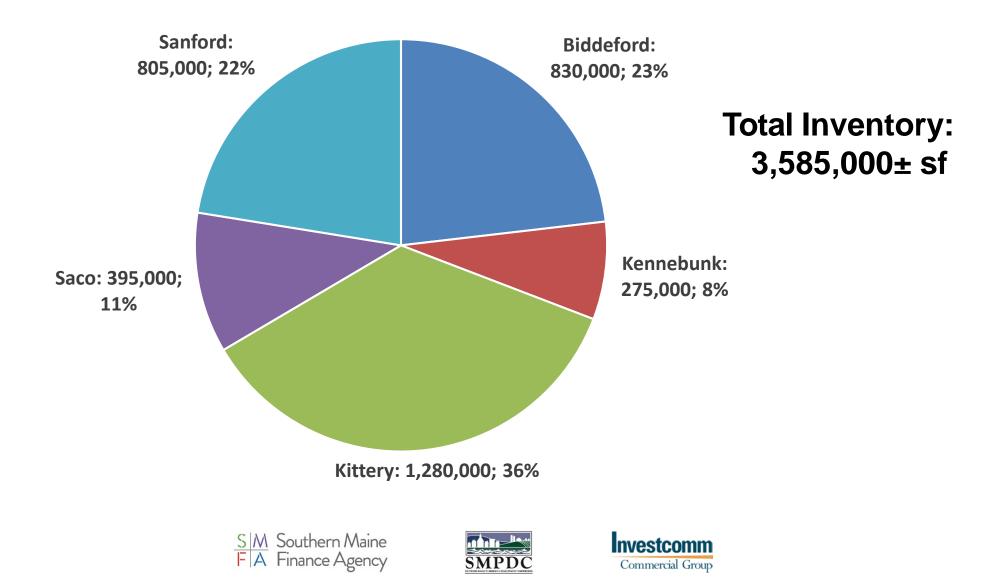
Maine vs. York County Unemployment Rate



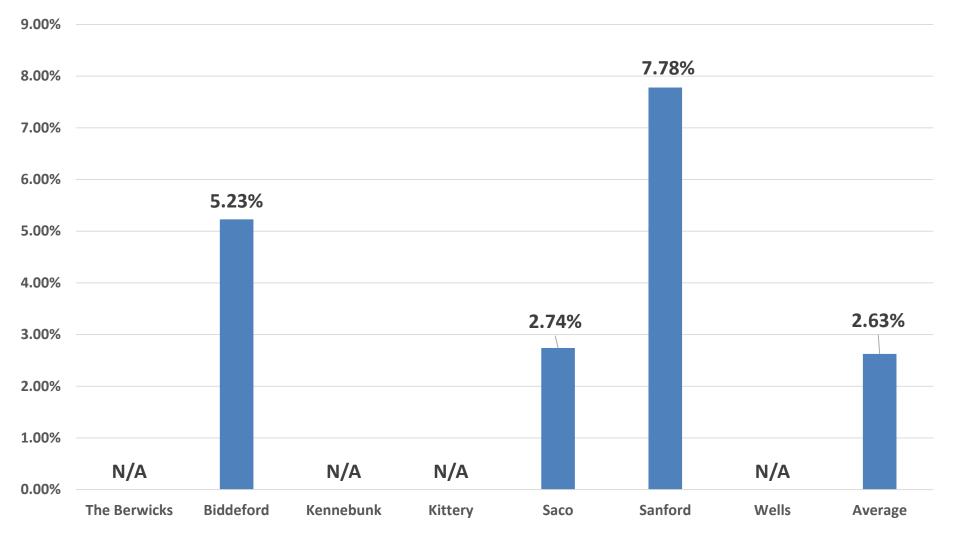
### Industrial Inventory



#### **Retail/Office Inventory**



#### Industrial Vacancy

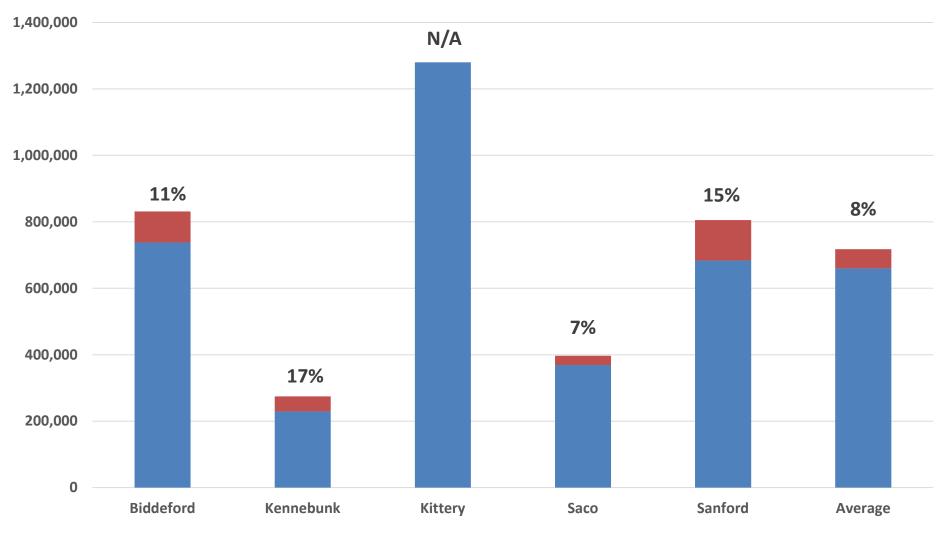








#### **Retail/Office Vacancy**









# **Recent Activity**







#### **Recent Activity**

Property Type	<u># Sales</u>	Sale Price	Building SF	Land Acres
Hospitality	6	\$9,280,000	59,176	2.7
Industrial	6	\$3,870,000	90,220	13.6
Land	9	\$1,065,000		15.7
Multi-Family	6	\$8,324,000	89,012	16.2
Office	18	\$7,902,200	160,210	250.6
Retail	21	\$21,141,889	130,744	10.8







#### **Berwick – Prime Tanning**









#### **Biddeford – Mill Complex**









#### Kittery – Seacoast & Homestead













#### Saco – Route 1



# ASHLEYlauren







URGENT CARE

#### Sanford























#### Forecast

- Opportunities
  - Available Acreage
  - Mill Space availability
  - Rental Housing units
  - New Projects
  - Regional economic growth







### **Available Acreage**

Route 1	Berwick:	10±
	Biddeford:	8±
tormetrassings	Kennebunk:	33±
SMMC Orthopedics   Kennebunk Center of Dentistry	Kittery:	90±
	Saco:	135±
Sturgreemed	Sanford:	1,600±







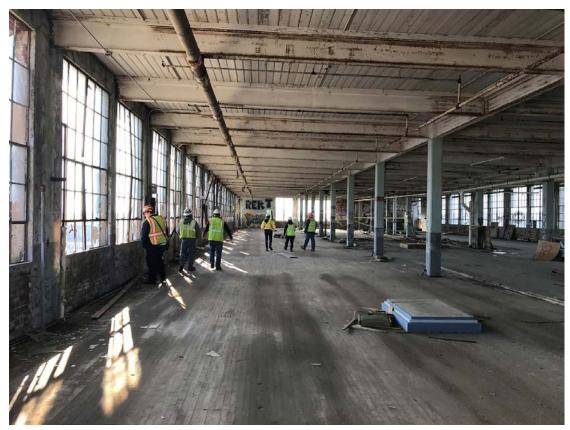
### Mill Space Available

Biddeford: 100,000± sf

Saco: ? ± sf

#### Sanford: 660,000± sf











#### **Rental Housing**



CONCEPT RENDERING - SAXON APTS. AT BARRA ROAD







# New Projects











#### Forecast, Cont.

#### Challenges

- Low Vacancy Rates
- Construction Cost increases/cost overruns
- Tight Labor Market
- Unanticipated external forces







City of Biddeford Mathew Eddy 246 Elm Street Biddeford, ME 04005 Ph: (207) 282-7119 mathew.eddy@biddefordmaine.org

Town of Kittery Adam Causey 200 Rogers Road Kittery, ME 03904 Ph: (207) 475-1307 acausey@kitteryme.org Town of Kennebunk Brian Doyle 1 Summer Street Kennebunk, ME 04043 Ph: (207) 604-1366 bdoyle@kennebunkmaine.us

City of Saco Denise Clavette 300 Main Street Saco, ME 04072 Ph: (207) 282-3487 dclavette@sacomaine.org

Sanford Regional Economic Growth Council James Nimon 919 Main Street Sanford, ME 04073 Ph: (207) 324-9155 jfnimon@sanfordmaine.org

#### S M Southern Maine F A Finance Agency

Will Armitage 20 Pomerleau Street Suite 300 Biddeford, ME 04005 Ph: (207) 282-1748 will@smfamaine.org

Chuck Morgan 110 Main Street Suite 1400 Saco, ME 04072 Ph: (207) 571-7065 cmorgan@smpdc.org

John Anderson Suzanne McKechnie 206 Lafayette Center Second Floor Kennebunk, ME 04043 Ph: (207) 985-4977 janderson@investcomm.com



