YORK COUNTY MARKET OVERVIEW

Will Armitage Southern Maine Finance Agency January 16, 2020

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York County Market Overview

- Economy
- Inventory and Vacancy
 - Industrial
 - Retail/Office
- Recent Activity
- Opportunities & Challenges

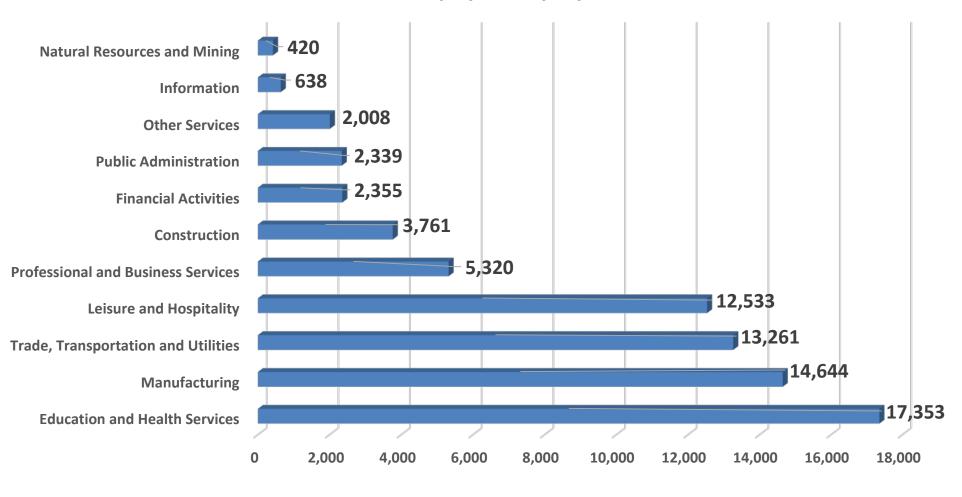






York County Economy

2019 Q2 Total Employment by Super Sector

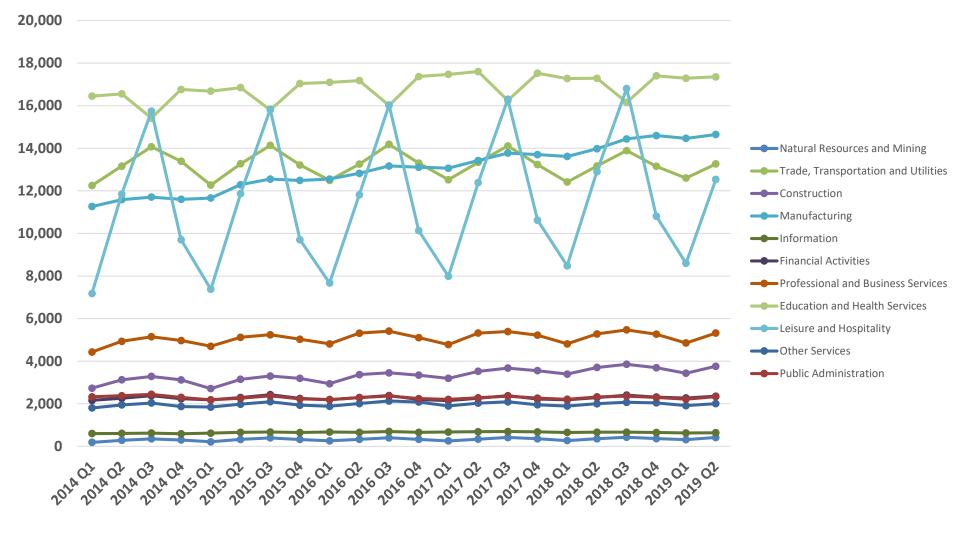


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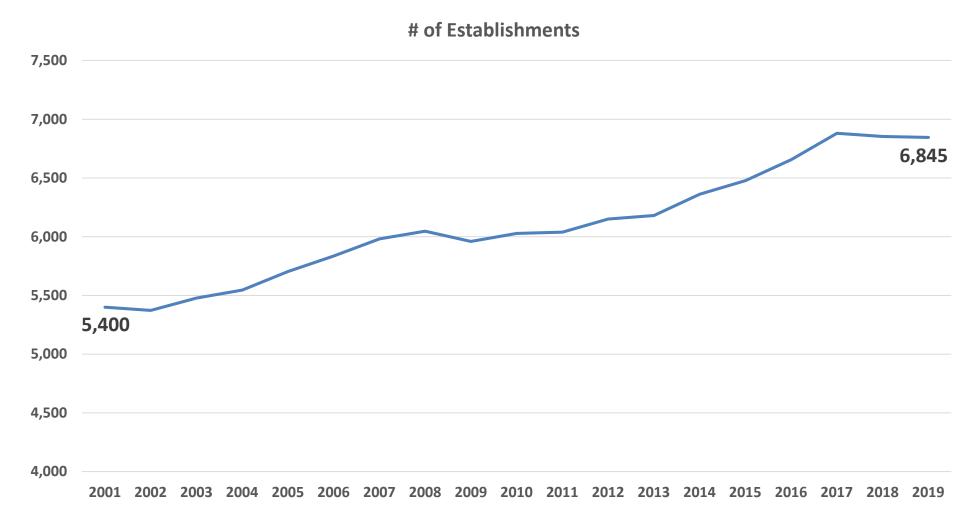
Employment by Super Sectors



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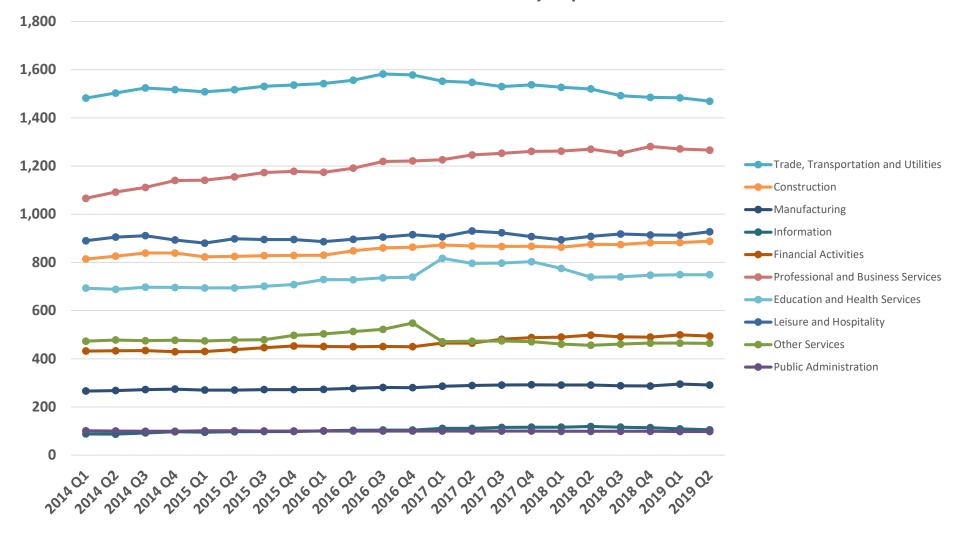








Business Establishments by Super Sector



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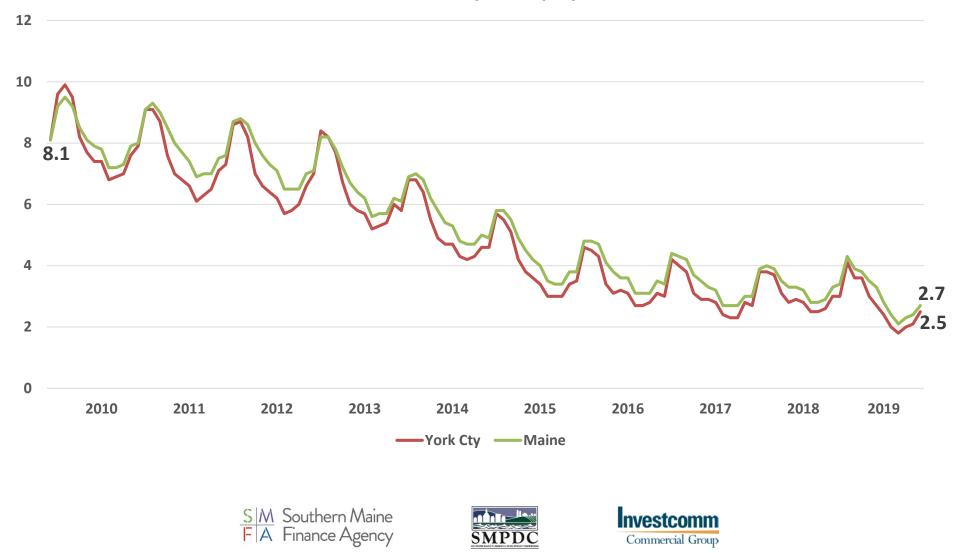


Population vs. Labor Force 220,000 204,191 197,650 200,000 180,000 160,000 140,000 112,858 113,381 120,000 100,000 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 ----Population -----Labor Force S M Southern Maine Investcomm F A Finance Agency

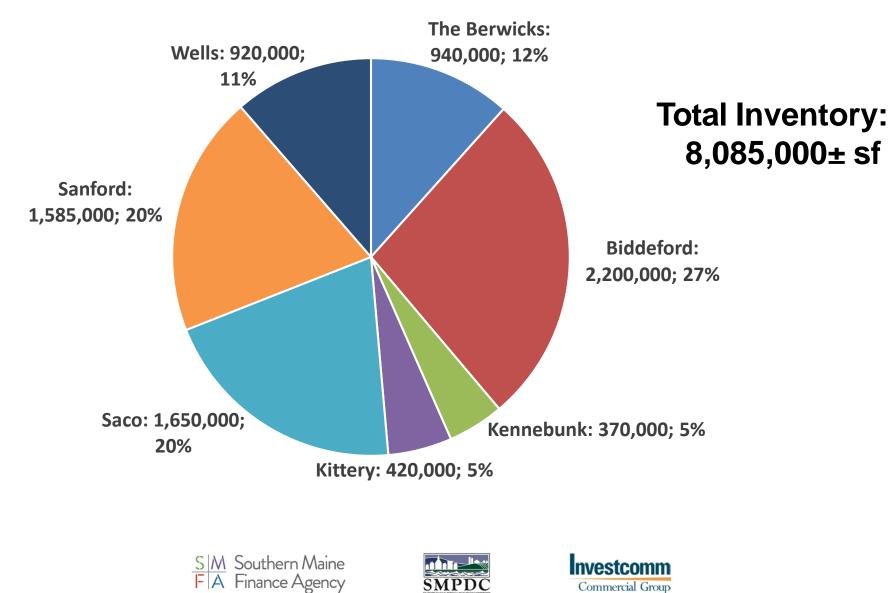
SMPDC

Commercial Group

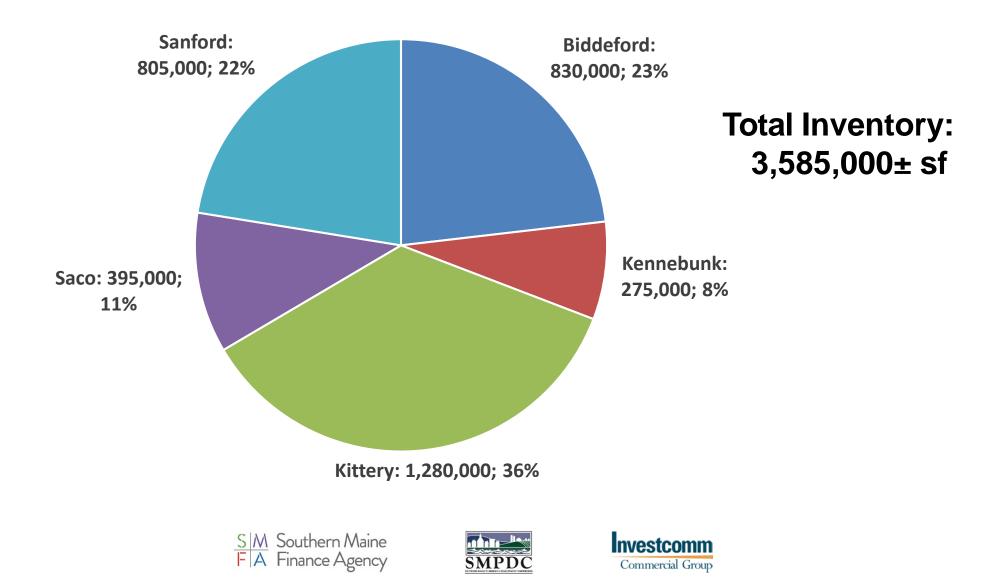
Maine vs. York County Unemployment Rate



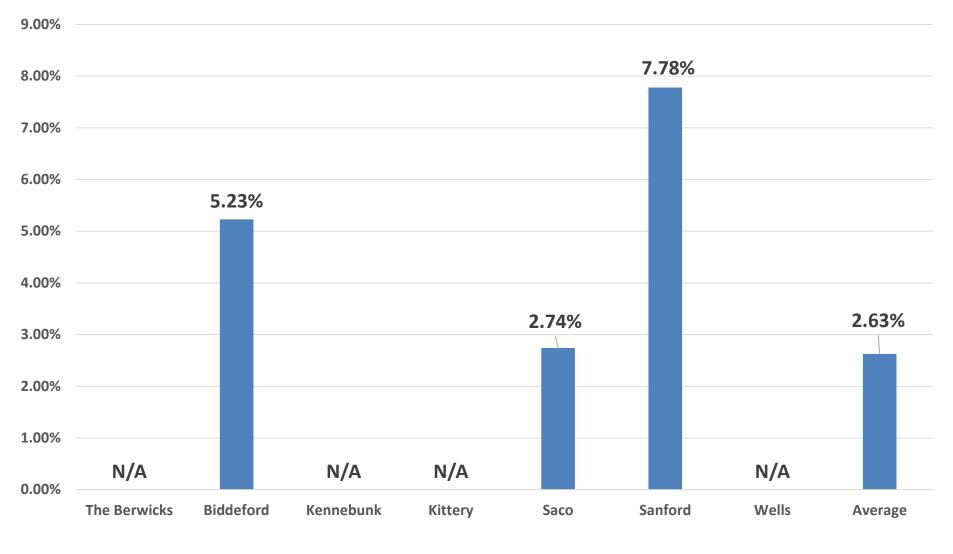
Industrial Inventory



Retail/Office Inventory



Industrial Vacancy

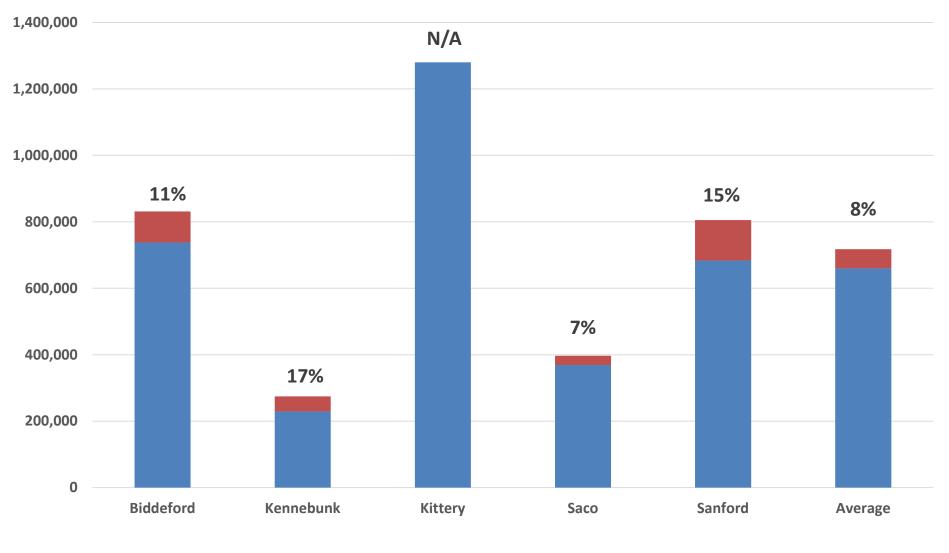








Retail/Office Vacancy









Recent Activity







Recent Activity

Property Type	<u># Sales</u>	Sale Price	Building SF	Land Acres
Hospitality	6	\$9,280,000	59,176	2.7
Industrial	6	\$3,870,000	90,220	13.6
Land	9	\$1,065,000		15.7
Multi-Family	6	\$8,324,000	89,012	16.2
Office	18	\$7,902,200	160,210	250.6
Retail	21	\$21,141,889	130,744	10.8







Berwick – Prime Tanning









Biddeford – Mill Complex









Kittery – Seacoast & Homestead













Saco – Route 1



ASHLEYlauren







URGENT CARE

Sanford























Forecast

- Opportunities
 - Available Acreage
 - Mill Space availability
 - Rental Housing units
 - New Projects
 - Regional economic growth







Available Acreage

Route 1	Berwick:	10±
	Biddeford:	8±
tormetrassings	Kennebunk:	33±
SMMC Orthopedics Kennebunk Center of Dentistry	Kittery:	90±
	Saco:	135±
Sturgreemed	Sanford:	1,600±







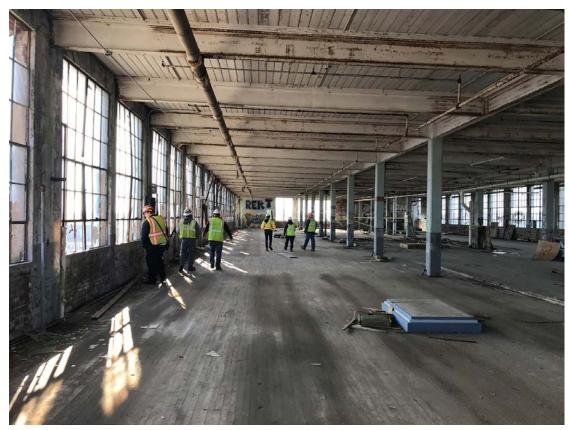
Mill Space Available

Biddeford: 100,000± sf

Saco: ? ± sf

Sanford: 660,000± sf











Rental Housing



CONCEPT RENDERING - SAXON APTS. AT BARRA ROAD







New Projects











Forecast, Cont.

Challenges

- Low Vacancy Rates
- Construction Cost increases/cost overruns
- Tight Labor Market
- Unanticipated external forces







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