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Forecast Conference
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Maine Real Estate & Development Association
6 City Center, 3rd Floor
Portland, ME 04101



Maine Real Estate &
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Supporting Responsible Development

2020 ANNUAL REAL ESTATE FORECAST
CONFERENCE & MEMBER SHOWCASE

Thursday, January 16

Holiday Inn By The Bay

88 Spring Street, Portland, ME

This course has been approved for 4.0 hours of Real Estate
Architect, Broker, Legal, and Appraiser Continuing Education
Credits.



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Development Association

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2020 Annual
Real Estate Forecast
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America's Most Convenient Bank®

Thursday, January 16
Holiday Inn By The Bay
88 Spring Street,
Portland, ME
9:00 am - 5:00 pm

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MEREDA'S ANNUAL
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2020 ANNUAL Real Estate Forecast Conference & Member Showcase

Thursday, January 16 | Holiday Inn By The Bay | 88 Spring Street, Portland, ME | 9:00 am - 5:00 pm



America's Most Convenient Bank®

Sponsored by TD Bank, our Forecast Conference is a unique forum specifically geared toward developers, brokers, architects, bankers, attorneys, accountants, and other commercial real estate professionals.

Gain valuable insights on the state of the economy and what lies ahead in the coming year for Maine's commercial real estate industry.

- Network with nearly 900 top movers and shakers
- Learn about emerging trends in market segments across the state
- Earn continuing education credits

We are pleased to announce that Fotios Raptis, Senior International Economist at TD Bank Group will provide his outlook on Maine's economy.

Event Parking Discounted parking (\$5/day, each entry) is available in the garage adjacent to the Holiday Inn By The Bay.

This course has been approved for 4.0 hours of Real Estate Architect, Broker, Legal, and Appraiser Continuing Education Credits.

Agenda & Scheduled Speakers

- 9:00 - 10:00 AM** Registration | Member Showcase Open
- 10:00 AM** Seminar Introductory Remarks: *Gary Vogel, President, MEREDA Board*
- 10:15 AM** Keynote Address: *Heather Johnson, Commissioner of the Department of Economic and Community Development*
- ECONOMIC OVERVIEW**
- 10:40 AM** Economic Overview: *Fotios Raptis, Sr. International Economist, TD Bank Group*

SECTOR ANALYSIS

- 11:10 AM** Southern Maine Industrial Forecast: *Justin Lamontagne, NAI The Dunham Group*
- 11:30 AM** York County Market Forecast: *Will Armitage, Southern Maine Finance Agency*
- 11:50 AM** Recognition Awards Ceremony
- 12:00 PM - 1:00 PM** Lunch Served in the Casco Bay Exhibit Hall | Member Showcase Re-Opens

MEREDA HIGHLIGHTS

- 1:00 PM** Overview of MEREDA's Legislative Agenda: *Andrea Cianchette Maker and Elizabeth Frazier, Pierce Atwood, LLP*

SECTOR ANALYSIS

- 1:20 PM** Southern Maine Residential Forecast: Multi-Family: *Brit Vitalius, Vitalius Real Estate Group*
Single-Family: *Dava Davin, Portside Real Estate Group*
- 2:00 PM** Central & Coastal Maine Market Forecast: *Mac Simpson & Tim Millett, Porta & Co.*
- 2:30 PM** Bangor-Area Market Forecast: *Tanya Emery, City of Bangor*
- 2:50 PM** **10 MINUTE BREAK**

SECTOR ANALYSIS

- 3:00 PM** Maine's Vacation / Hospitality Forecast: *Sean Riley, Maine Course Hospitality Group*
- 3:20 PM** Southern Maine Retail Forecast: *Karen Rich, Malone Commercial Brokers*
- 3:40 PM** Southern Maine Office Forecast: *Nate Stevens, The Boulos Company*
- 4:00 PM** Conclusion of Event | Showcase Re-Opens | Social Hour & Raffles, Casco Bay Exhibition Hall (Must be Present to Win)

Registration Form

Includes access to both events

MEREDA's 2020 Real Estate Forecast Conference
Thursday, January 16, 2020
 Holiday Inn by the Bay, 88 Spring Street, Portland, ME
 Registration: 9:00 am - 10:00 am
 Program: 10:00 am - 4:00 pm
Register online at www.mereda.org

Registration Fees:

Before January 9, 2020	After January 9, 2020
MEREDA Member \$120 ea	MEREDA Member \$135 ea
Non-Member \$275 ea	Non-Member \$290 ea.
Municipal Officials \$50 ea	Students \$25 ea.

Registration fees include the presentation materials on electronic media.

Please choose ONE of the following for each attendee:
 _____ # of Binders x \$10 each = \$_____
 Please add to your total registration fee.
 OR _____ # of Electronic Media (EM) (included)
 If neither option is selected, you will receive EM at the event.

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Method of Payment: Check Enclosed
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Payment is expected at the time of registration.
 No refunds will be granted to anyone who registers, but fails to attend or who cancels after January 9, 2020.

Make Checks Payable To MEREDA and Mail to:
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 6 City Center, 3rd Floor
 Portland, ME 04101