The Maine Real Estate & Development Association (MEREDA) is an organization of commercial real estate owners, developers and related service providers, whose mission is to promote an environment for responsible development and ownership of real estate throughout the State of Maine. MEREDA accomplishes its mission through legislative advocacy, regulatory oversight, sponsorship of programs and conferences, and by serving as a unified and proactive representative for real estate and economic development interests. MEREDA has developed into a widely respected and influential voice in Augusta on real estate issues and our objective is the same as it was when MEREDA was founded over 30 years ago.

MEREDA’s officers and Board of Directors focus their efforts in three areas to help achieve our objective.

Advocacy. Our Public Policy Committee keeps a watchful eye on dozens of bills during every legislative session. This is a complicated and time consuming effort, but MEREDA has established itself as a voice of reason and an organization that can help Legislators understand the potential implications, both good and bad, of a particular piece of legislation or amendment.

Education. We host timely and informative events throughout the year that attract members and other professionals who have an interest in working with us. Our annual forecast conference and member showcase in January attracts 700+ attendees, and our spring conference has brought industry experts like noted Futurist and Wharton School Professor, Dr. Susan Wachter, land use strategist, teacher, developer, researcher and author, Christopher Leinberger of the Brookings Institute, and nationally renowned architect, Ellen Dunham-Jones to Maine. Our educational seminars around the state cover a wide range of topics from financing options to environmental due diligence and new urbanism.

Networking. As a member you have the opportunity to connect with a diverse network of real estate professionals and related service providers. Over the years, many beneficial business relationships have been established through networking opportunities like our annual fall social.

Upon receipt of your dues contribution, your company will be listed in our Membership Directory located within the MEREDA website at www.mereda.org and you will receive the password to the Members-Only Section of the website.

As a MEREDA Member, you will be eligible to participate on any of MEREDA’s three standing committees – Public Policy, Conference & Seminar, and Membership & Marketing. This not only gives members an opportunity to raise their profile within Maine’s real estate community, but also helps the Association meet its targeted goals. Committee work allows members to play an active role in the association’s affairs and all members are encouraged to participate.

Thank you for your interest in MEREDA. We remain committed to maintaining our influence and effectively advocating on our members’ behalf. Thanks to the generous support of our 300+ members, we are making a difference! If you should have any questions, please do not hesitate to contact us at (207) 874-0801.
The Maine Real Estate & Development Association (MEREDA) is the state’s leading organization of commercial real estate owners, developers and related service providers. Founded in 1985, MEREDA now has nearly 350 members who employ thousands of Maine citizens and invest millions of dollars in the Maine economy each year.

Our mission is to promote an environment for responsible development and ownership of real estate throughout the state of Maine. MEREDA achieves its mission through legislative advocacy, regulatory oversight, educational programs and conferences, and networking opportunities for members of the commercial real estate industry.

Our membership encompasses a wide array of companies and organizations, including developers, builders, property managers, brokers, attorneys, lenders, engineers, land use consultants, architects, appraisers, affordable housing advocates, housing authorities and municipalities.

In uncertain times like these it is more important than ever that we work together as real estate professionals. MEREDA makes sure our legislators understand the role of responsible real estate development in the overall health of our economy. We are a valuable business development and networking tool for our members. And our monthly educational seminars provide members with timely and useful information.

Join MEREDA today. Visit us at www.mereda.org or call Shelly Clark at (207) 874-0801.
The Maine Real Estate & Development Association (MEREDA) is an organization whose mission is to promote an environment for responsible development and ownership of real estate throughout the State.

MEREDA accomplishes its mission through legislative advocacy, regulatory oversight, sponsorship of programs and conferences, and by serving as a unified and proactive representative for real estate and economic development interests.

MEREDA’s Guiding Principle: Practicality, Predictability, and Clarity in Regulation

MEREDA is the only voice for the real estate development industry in Maine, and our success is dependent upon bringing together the many different trades that are vitally interested in promoting positive growth in our great state. MEREDA advocates for fair, consistent, predictable regulations to create a healthy economic climate. Our efforts to promote responsible growth through fair and predictable legislation and regulation are vital for a return to a healthy, thriving economy.

Our members, from large corporations to small, one-person consulting firms, have found membership invaluable. Our membership network provides an optimal forum for addressing the mutual concerns of our industry and provides you great access to the top experts in their field. MEREDA membership will connect you with this network and keep you informed of the issues and initiatives we are pursuing on your behalf.

Contact the MEREDA office at (207) 874-0801 to learn more about becoming part of Maine’s leading organization of commercial real estate owners, developers and related service providers.
Advocacy
Every day legislators and regulators make important decisions that impact Maine’s real estate industry. That’s why MEREDA makes such a commitment to advocacy on your behalf. We stay on top of the issues, build relationships with key policy-makers, and fight for laws and regulations that encourage responsible development and sensible planning.

Education
The real estate industry is constantly changing, especially in these uncertain and challenging economic times. Our timely seminars and conferences keep you up to date on important trends and provide you with expert information on a wide range of topics such as financing options, tax policy, environmental issues and market forecasts.

Networking Opportunities
While members value our legislative advocacy and educational programs, they also tell us repeatedly that they really appreciate the networking opportunities we provide. Every committee meeting, conference, seminar and member social is an opportunity to renew friendships and develop valuable business relationships with industry professionals.

Other benefits
In addition to advocacy, education and networking, MEREDA members can take advantage of:

- Complimentary One-Year Subscription to Mainebiz Magazine
- Ability to provide content to the Maine Real Estate Insider e-Newsletter distributed by Mainebiz
- Online membership directory with links to your site & company profile
- Sponsorship opportunities to promote your business
- Speaking opportunities where you can share your expertise
- Awards program that recognize excellence in the industry
- Committee participation (See Reverse Side)
- Discount registration fees for all programs
- Continuing Education Credits for conferences and seminars
The Maine Real Estate Insider e-newsletter is distributed weekly by Mainebiz and covers the latest news in the real estate industry in Maine.

The Maine Real Estate & Development Association (MEREDA) provides weekly content to the Maine Real Estate Insider. As a MEREDA Member, your company would have the opportunity to provide content through MEREDA to this newsletter. With a distribution list in the thousands, it is a great opportunity for both MEREDA and our members to get exposure.

Articles are not intended to be promotional in nature, but rather informational / educational items, trends, etc. that would be useful to the membership or general reader. The articles should be around 500 – 750 words, along with a photo or two (as appropriate).

Feel free to take a look at the articles archived on our website located at https://mereda.org/news/maine-real-estate-insider/. If you are interested in providing content to the Maine Real Estate Insider, please send your submissions for consideration to Shelly R. Clark at the MEREDA office at info@mereda.org.

Questions: 207-874-0801
MEREDA Hosts Hall of Flags Day
On January 8, 2020, the Legislature convened its Second Regular Session of the 129th Legislature, and MEREDA hosted a Hall of Flags event to welcome legislators, celebrate the state’s 200th birthday, and kick off MEREDA’s 35th Anniversary as Maine’s premiere commercial real estate and development association. The Hall of Flags is located on the second floor of the State House in Augusta. During the event, MEREDA members experienced the hustle of legislative activities and connected with legislators from their home districts, as well as in leadership and on key committees. In addition to serving birthday cake to celebrate both Maine and MEREDA, the event showcased some of MEREDA’s members and displays of past Notable Project winners.

Affordable Housing Tax Credit Set to Become Law
The Maine Legislature has enacted LD 1645, the Affordable Housing Tax Credit. The bill will establish a tax credit in Maine for affordable housing and take advantage of the federal affordable housing tax credit, which MEREDA worked to protect in the 2018 federal tax overhaul. The bill was enacted with bipartisan support and will next head to the Governor’s office for her signature. In her State of the State address last month, Governor Mills implored the Legislature to enact the bill and promised to sign it if it is presented for her signature, which could happen as early as mid-February.

Working to Extend the Maine Historic Rehabilitation Tax Credit
Working with a coalition of organizations including CEI, Maine Preservation, GrowSmart Maine and Portland Landmarks, MEREDA has been able to advance an amendment to a tax bill that will extend the date of the sunset for the Maine Historic Rehabilitation Tax Credit (MHRTC) from December 31, 2023 to December 31, 2025. The amendment will also clarify that projects which are certified by that deadline are eligible to continue making investments and receiving the credit beyond that date. The bill is still in the Tax Committee but received a unanimous committee vote in support of its passage and should have a clear path to enactment.

MEREDA and the coalition will next be working with members of the Tax Committee to request that the Office of Program Evaluation and Government Accountability conduct a tax expenditure review of the MHRTC by no later than late 2021. This will enable us to move forward with seeking a long-term extension of the MHRTC. We will continue to keep you posted and will eventually be
looking to MEREDA members to help share MHRTC success stories with state legislators and stakeholders. Stay tuned for more information about this ongoing advocacy effort.

**MEREDA Supports CPACE Legislation**
After careful consideration and in consult with the Public Policy Committee, the Executive Committee, and the Board of Directors, MEREDA voted to testify at the public hearing on January 23 in support of LD 1748, An Act to Allow for the Establishment of Commercial Property Assessed Clean Energy Programs (CPACE), sponsored by Senator Sanborn of Portland. A CPACE program provides loan funding for energy efficiency upgrades in existing property or new construction with a low interest rate over a period of thirty years, and cannot be accelerated during foreclosure (only the amount in arrears is due during foreclosure). The mortgagor has the right to accept or reject a CPACE loan for a particular project. To secure the loan, a lien (similar to a municipal tax lien) is placed on the property. That lien, like municipal tax liens, has first position in event of a foreclosure. The rational for MEREDA’s support is that this loan will provide developers another option for capital to fund energy efficiency projects.

**Tracking and Engaging on Taxation Issues**
MEREDA has engaged on a couple of issues before the Taxation Committee this session. Last week, on February 6, MEREDA testified on LD 2047, An Act to Amend the State Tax Laws. Among the many, varied provisions of this bill is a proposal to require that the real estate transfer tax (RETT) be filed with the State Tax Assessor, rather than the registry of deeds in the county in which the property is located. MEREDA testified regarding its concerns that any such change could lead to delays in the closing process, and to encourage the State Tax Assessor’s office to work carefully with interested parties before moving forward with implementing this program over the next few years (the bill provides four years for the transition).

MEREDA is also engaged in opposing LD 2045, An Act Relating to the Valuation of Certain Retail Property. That bill proposes to set a standard by which retail stores over 20,000 square feet are assessed and valued by the municipality in which they are located. MEREDA is concerned that this significant shift in real estate valuation appraisals for property tax purposes would set a bad precedent, provide little flexibility to town assessors to properly assess real estate values for tax purposes, and unfairly target one particular use of real estate for different tax treatment.

As always, we will continue to carefully follow bills in the Taxation Committee, as well as in all other committees, for issues that could impact MEREDA.
"There is a ton of benefits to becoming a member of MEREDA. MEREDA is an advocate so it’s helping the industry. I’m on the commercial lending side so to the extent we’re able to develop; I’m able to finance those things, so that’s good. The educational piece, and this is an example of it [the 2011 Spring Conference], you learn an awful lot from the best people in the industry through what MEREDA does. There’s also a very good networking capability here. Again you take a look at the breaks here, they have breakfast sessions as well, and social gatherings and anybody really who’s involved in the commercial real estate business, it’s not just the developers, it’s the brokers, it’s the bankers, it’s the architects, it’s everybody, they’re all there, all in one spot and so that’s a huge benefit."

Noel Graydon, Regional Vice President and Commercial Lender at Norway Savings Bank
Saco, ME

"Being outsiders, MEREDA has been a great introduction to the real estate community in Maine. It’s been a very good thing for us."

Robert Gordon, Managing Director of City North Development
Haverill, MA

"The thing I liked most about the (2011) Spring Conference so far was listening to former Governor King and listening to Gunnar (Hubbard) talk about sustainability and talk about in a very thoughtful way the trends that are facing us, and not just recycling another presentation but really engaging with the audience and really putting some thought behind what they were doing. The thing I like best about being a member of MEREDA is it’s an organization that’s looking out for me in Augusta and other places while I’m out doing what I do. I can go be a developer and still a lot of the stuff that I would advocate for if I had more time, I can rest easy knowing that MEREDA is advocating for it, for me."

Kevin Bunker, Founding Principal of Developers Collaborative
Portland, ME
Participation on any one of MEREDA’s five standing committees gives members yet another opportunity to raise their profile within Maine’s real estate community, and help the association meet its goals. Committee work allows members to play an active role in the association’s affairs and all members are encouraged to participate. Committee work also provides an opportunity to work alongside others in the real estate industry and is a good networking opportunity in itself.

♦ Our Public Policy Committee meets bi-weekly during legislative sessions. This committee reviews pending bills and regulations, identifying those of interest to our members, and works to ensure the real estate industry’s concerns are considered. The committee labors to influence and shape the final form of proposed laws and regulations, and initiates new ones when circumstances warrant.

♦ The Conference & Seminar Committee meets monthly to develop ideas for upcoming conferences, seminars, and social events, suggesting possible topics, guest speakers, sponsors, formats, venues, and so on.

♦ Our Membership & Marketing Committee meets monthly to review membership statistics and trends, develops ways to retain current and recruit new members, looks for ways to further enhance the effectiveness of MEREDA’s publications and other communications media and entertains ideas for new products and services that could be offered to the membership.

♦ The DevelopME Committee meets monthly to engage membership and create professional development opportunities within MEREDA for the next generation of industry professionals.

♦ The Local Issues Committee meets up to six-times per year to monitor and timely engage on local land use and development matters.

Please contact the MEREDA office if you would like to become involved in one, or more, of our committees.
## MEREDA’s Upcoming Events

### January 16, 2020 - 9:00 AM - 5:00 PM - MEREDA’s Signature Event

**2020 Annual Real Estate Forecast Conference & Member Showcase**
Holiday Inn By the Bay, 88 Spring Street, Portland, ME

Along with the annual economic overview and outlook on Maine’s economy, the conference also provides the popular market overview by property type focusing on both commercial and residential forecasts.

MEREDA’s Member Showcase provides an excellent opportunity for exhibitors to network and market their products and services.

### February 25, 2020 - 7:30 - 9:00 AM

**Portland-Area Breakfast Seminar**
Portland’s Arts District Garage: A Case Study of Private Parking Structure Development

- Holiday Inn by the Bay
- 88 Spring Street
- Portland, ME

### March 19, 2020 - 7:30 - 9:00 AM

**Portland-Area Breakfast Seminar**
Town Hall with the Mayor
Kate Snyder, City of Portland

- Clarion Hotel
- 1230 Congress Street
- Portland, ME

### March 26, 2020 - 5:00 - 8:00 PM

**MEREDA Celebrates 35 Years of Responsible Development in Maine**
MEREDA will celebrate this milestone at a Gala Reception!

- Ocean Gateway
- One Commercial Street
- Portland, ME

### April 16, 2020 - 7:30 - 9:00 AM

**Portland-Area Breakfast Seminar**
Topic to be determined

- Portland Regency Hotel
- 20 Milk Street
- Portland, ME

### April 30, 2020 - 7:30 - 9:00 AM

**Lewiston/Auburn-Area Breakfast Seminar**
Town Hall with the Mayors of the Cities of Lewiston and Auburn

- Hilton Garden Inn Auburn Riverwatch
- 14 Great Falls Plaza
- Auburn, ME

### May 7, 2020 - 5:00 - 7:00 PM

**MEREDA’s 8th Annual “Strikes for Scholars” Bowl-a-Thon Fundraising Event**

- Bayside Bowl
- 58 Alder Street
- Portland, ME

### April 30, 2020 - 7:30 - 9:00 AM

**MEREDA’s Annual Real Estate Spring Conference**
The Chamberlain Model - Developing Maine’s Future: Then & Now

- Holiday Inn By the Bay
- 88 Spring Street
- Portland, ME

Dates Subject to Change - Please visit [www.mereda.org](http://www.mereda.org) for the latest updates.
MEREDA’s strength has always come from the support and participation of its valued members. Thanks to their continued support, we have become the leading voice for responsible real estate development in Maine, representing hundreds of commercial real estate owners, developers and related businesses, from architects and engineers to property managers.

We are pleased to give special recognition to our Cornerstone and Sustainer Level Members. If you are interested in learning more about these levels of membership, please contact the MEREDA office.

Cornerstone Level Members:

AAA Energy Service Co.
Androscoggin Bank
Baker Newman Noyes
Bangor Savings Bank
Bank of New Hampshire
Bar Harbor Bank & Trust
BerryDunn
Camden National Bank
cPort Credit Union
Drummond Woodsum
East Brown Cow
Eaton Peabody

Sustainer Level Members:

Epstein Commercial Real Estate
Gorham Savings Bank
Machias Savings Bank
Malone Commercial Brokers
Mascoma Bank
NBT Bank
Norway Savings Bank
People’s United Bank
Pierce Atwood, LLP
Saco & Biddeford Savings
St.Germain
MEREDA's Cornerstone membership level includes exclusive benefits to member organizations that contribute significant amounts of both time and money to support MEREDA and its mission. For more information on the Cornerstone membership, please contact the MEREDA office at (207) 874-0801.

**Cornerstone $5,000+**

Members at this level receive **Advocate benefits, PLUS:**

- Up to 2 attendees FREE per annual conference
- Logo displayed at all MEREDA events
- Forecast Conference Exhibitor booth at a reduced price of $350 (regularly $800)
- Logo on website / social media promotion
- Name listed on MEREDA letterhead

**Sustainer $2,500**

Members at this level receive **Supporter benefits, PLUS:**

- Forecast Conference Exhibitor booth at a reduced price of $650 (regularly $800)
- Eligibility to be considered for the MEREDA Board of Directors
- Logo on website
- Unlimited attendees at the member rate for MEREDA events

**Advocate $1,200**

Members at this level receive **Supporter benefits, PLUS:**

- Forecast Conference Exhibitor booth at a reduced price of $650 (regularly $800)
- Eligibility to be considered for the MEREDA Board of Directors
- Logo on website
- Unlimited attendees at the member rate for MEREDA events

**Supporter**

**Corporate $550** (includes up to 5 individual members at the member rate)

**Individual $385 | Municipal / Government $300 | Full-Time Student $50**

All members at the **Supporter level and above receive:**

- Advocacy – Legislative and regulatory lobbying efforts
- Education & Insight – Breakfast events and annual conference, *Mainebiz* Real Estate Insider newsletter and MEREDA Index
- Networking – Breakfast events, annual conferences and socials
- Inclusion in members-only events
- Opportunity to submit and place an article for consideration in the *Mainebiz* Real Estate Insider newsletter
- Opportunity to reserve a Forecast Conference Exhibitor booth at $800

*See over for details.*
<table>
<thead>
<tr>
<th>Cornerstone</th>
<th>Sustainer</th>
<th>Advocate</th>
<th>Supporter</th>
<th>Benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5,000+</td>
<td>$2,500</td>
<td>$1,200</td>
<td>$50-$550*</td>
<td>Thanks/mention at all MEREDA events</td>
</tr>
<tr>
<td>√</td>
<td></td>
<td></td>
<td></td>
<td>Exclusive invitation to “Cornerstone Circle” events</td>
</tr>
<tr>
<td>√</td>
<td></td>
<td></td>
<td></td>
<td>Legislative monitoring and updates on real estate-related bills</td>
</tr>
<tr>
<td>√</td>
<td></td>
<td></td>
<td></td>
<td>First right of refusal for sponsorship opportunities</td>
</tr>
<tr>
<td>5</td>
<td>2</td>
<td></td>
<td></td>
<td>Number of attendees FREE per annual conference</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td></td>
<td></td>
<td>Logo displayed at all MEREDA events</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td></td>
<td></td>
<td>Social media promotion</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td></td>
<td></td>
<td>Logo or name listed on letterhead</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td>√</td>
<td></td>
<td>Logo on website</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td>√</td>
<td></td>
<td>Eligibility for consideration for MEREDA Board of Directors</td>
</tr>
<tr>
<td>FREE</td>
<td>$350</td>
<td>$650</td>
<td>$800</td>
<td>Opportunity to reserve a Forecast Conference Exhibitor Booth ($800 value)</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>Advocacy – Legislative and regulatory lobbying efforts</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>Education – Breakfast events and annual conferences</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>Industry Insight – <em>Mainebiz</em> Real Estate Insider newsletter and MEREDA Index</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>Inclusion in members-only events</td>
</tr>
<tr>
<td>UNLIMITED</td>
<td>UNLIMITED</td>
<td>UNLIMITED</td>
<td>5</td>
<td>Networking – Member rate for attendees to MEREDA events</td>
</tr>
<tr>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>Opportunity to submit an article for consideration in the <em>Mainebiz</em> Real Estate Insider newsletter</td>
</tr>
</tbody>
</table>

*See over for details.*
Membership Directory  Active member companies will be featured in our Membership Directory located on the MEREDA web site at www.mereda.org., with a brief description of the company’s products and services. There is no additional fee for this listing. (Only member companies with current dues are eligible to be featured in our Membership Directory.) Please use the space below for your company’s profile.  Attach additional sheet if necessary.

MEREDA Dues Structure:  MEREDA has four levels of membership: Supporter, Advocate, Sustainer and Cornerstone. All members will receive the same foundational benefits of a MEREDA membership: Advocacy, Networking, and Education & Insight, however, this structure rewards members for their support of the organization with added benefits at each level.  Please see attached for details.

<table>
<thead>
<tr>
<th>2020 Membership Benefit Levels</th>
<th>Minimum Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>□ I ≈ Full Time Student</td>
<td>$50</td>
</tr>
<tr>
<td>□ II = Municipal / Government</td>
<td>$300</td>
</tr>
<tr>
<td>□ III = Individual</td>
<td>$385</td>
</tr>
<tr>
<td>□ IV = Corporate (Includes up to 5 individual members)</td>
<td>$550</td>
</tr>
<tr>
<td>□ V = Advocate</td>
<td>$1200</td>
</tr>
<tr>
<td>□ VI = Sustainer</td>
<td>$2500</td>
</tr>
<tr>
<td>□ VII = Cornerstone</td>
<td>$5000+</td>
</tr>
</tbody>
</table>

☐ Check Here to Request an Invoice be Emailed to the Address Provided on Front

For Your Convenience, we also Accept Visa or MasterCard

Card # _________________________________ Exp. ______________

Committee Participation  Committee work allows members to play an active role in the association’s affairs. I (and / or one of my colleagues) would like to join one or more committee.

☐ Conference & Seminar  ☐ Membership & Marketing  ☐ Public Policy Committee
☐ DevelopME  ☐ Local Issues Committee

Name(s) & Email(s) __________________________________________________________

MEREDA expects members to adhere to its mission of developing Maine responsibly. Application is subject to review of MEREDA Board and/or executive committee. MEREDA is organized under IRS Section 501 (c) (6) rules.

For federal income tax purposes, dues paid to the Maine Real Estate & Development Association (MEREDA) are deductible as a business expense, not as a charitable contribution. A portion of dues, however, is not deductible as an ordinary and necessary business expense to the extent that MEREDA engages in lobbying. The non-deductible portion of dues is 30 percent.  MEREDA is tax exempt under IRS Section 501(c)(6).
# Maine Real Estate & Development Association

## Supporting Responsible Development

<table>
<thead>
<tr>
<th>Date / /</th>
</tr>
</thead>
</table>

### Name of Company or Organization

<table>
<thead>
<tr>
<th>Mailing Address</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Street Address</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
</tr>
</thead>
</table>

( ) -- ( ) --

### Telephone Fax

### Type of Business (See Key to Business Type Categories) Number of Employees

### Contact Person / Title Authorized By

### Contact Person Email Address Company Web Site / Twitter Handle

Feel free to list others in your company (with email addresses) interested in receiving MEREDA Mailings

**Business Type Categories:**

- AC Accountants
- AD Advertising & Marketing
- AP Appraisers
- AR Architects
- AR / CM Architects / Construction Management
- AR / EN Architects / Engineers
- AU Auction Companies
- BA Banks/Mortgage/Finance Companies
- BR Brokers
- BR / DE Brokers / Developers
- CB Contractors/Builders
- CLN Cleaning Services
- CM Construction Management
- CO Consultants
- DE Developers
- EN Engineers
- ENV Environmental
- ENV / CO Environmental Consulting Services
- GH Gasoline & Heating Products Distribution
- INS Insurance/Securities
- LA Law Firms
- LSA Landscape Architects
- ME Media
- MO Membership Organizations
- MU Municipalities
- NPD Non-Profit & Economic Development Corp.
- PC Paper Companies
- PM Medicine
- Property Management / PMT Property Maintenance
- REI Real Estate Investment/Management
- RSE Research/Education
- RET Retailers
- SP Suppliers
- ST State
- SUR Surveyors
- SVC Service Companies
- TTL Title Companies
- TTL / INS Title / Insurance Companies
- UTIL Utilities
- WD Wholesale Distributors
- WM Waste Management/Recycling
- Other: Please Describe

### New Member Interests

Please state your reasons for joining MEREDA and emphasize any issues that are of particular concern to you and your company. *Attach additional sheet if necessary.*

(please complete reverse side)