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Development Association

Supporting Responsible Development



MEREDA's 19th Annual Member Showcase

Exhibitor Brochure

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MEREDA Member Showcase



Maine Real Estate &
Development Association

Supporting Responsible Development

We are happy to be able to host our **19th Annual Member Showcase** live, in person at the **Cross Insurance Arena** in Portland!

The opportunity to get together with other real estate professionals and service providers is an important benefit of MEREDA membership and we want to do everything we can to keep our events safe. MEREDA's **Nineteenth**

Annual Member Showcase is being held before MEREDA's Annual Forecast Conference, during lunch and after the conference in the Concourse area at the Cross Insurance Arena.

MEREDA's "Member Showcase" provides an excellent opportunity for exhibitors to network and market their products and services! This brochure will help guide you through the Showcase and provide you with excellent contact and company information on all our exhibitors.

Welcome Back and enjoy MEREDA's 2023 Member Showcase and the Annual Real Estate Forecast Conference!




Member Showcase Schedule:

Visit the Member Showcase in the Concourse between the hours of

9:00 AM – 10:00 AM

12:00 PM – 1:00 PM

4:00 PM – 5:00 PM

 @MEREDA2 | #MEREDA2023  [www.fb.com/MEREDA2](https://www.facebook.com/MEREDA2) 

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Maine Real Estate &
Development Association

Supporting Responsible Development

MEREDA's Member Showcase

Cross Insurance Arena

Thursday, January 26, 2023

Today's Schedule:

9:00 AM - REGISTRATION All Participants, Exhibitors and Attendees Must Go Through Registration in Main Lobby

9:00 – 10:00 Member Showcase Opens on the Concourse

9:00 – 10:00 Continuing Education Credit **Sign-In**

10:00 – 12:00 Forecast Conference Begins on the Main Arena Floor

12:00 – 1:00 Box Lunch Provided & Showcase Re-Opens around the Concourse
Pick up lunch in the "Catering" Locations on the Spring Street side.

1:00 – 4:00 Forecast Conference Resumes on the Main Arena Floor

4:00 - 5:00 Member Showcase Re-Opens, Cocktail Hour, Raffle Drawings

4:00 - 5:00 Continuing Education Credit **Sign-Out**

Use your smart phone to scan this QR code or type the link below into your web browser & download the speaker presentations instantly.

<https://mereda.org/resources/documents/>



This QR code will provide you with a map of the Cross Insurance Arena's Concourse.

<https://mereda.org/wp-content/uploads/2023/01/24-x-36-Showcase-booth-layout.pdf>



List of Exhibitors (by Booth Number)

Booth # 1	The Boulos Company	Page 11
Booth # 2	TD Bank®, America's Most Convenient Bank	Page 12
Booth # 3	SMRT Architects and Engineers	Page 13
Booth # 4	Mainebiz	Page 14
Booth # 5	Connectivity Point	Page 15
Booth # 6	City of Lewiston	Page 16
Booth # 7	Criterium Engineers	Page 17
Booth # 8	Baker Newman Noyes	Page 18
Booth # 9	Bath Savings Institution	Page 19
Booth # 10	Penobscot General Contractors	Page 20
Booth # 11	Gawron Turgeon Architects, P.C.	Page 21
Booth # 12	City of Westbrook	Page 22
Booth # 13	Skowhegan Savings	Page 23
Booth # 14	Exterus Business Furniture	Page 24
Booth # 15	Compass Commercial Brokers	Page 25
Booth # 16	Maine State Credit Union	Page 26
Booth # 17	PATCO Construction	Page 27
Booth # 18	Main-Land Development Consultants	Page 28
Booth # 19	Haley & Aldrich, Inc.	Page 29
Booth # 20	Windham Economic Development Corporation	Page 30
Booth # 21	Consigli Construction	Page 31
Booth # 22	Harriman	Page 32
Booth # 23	TPD Construction Co	Page 33
Booth # 24	Bangor Savings Bank	Page 34
Booth # 25	CWS Architecture + Interior Design	Page 35
Booth # 26	S.W. Cole Engineering, Inc.	Page 36
Booth # 27	Atlantic Federal Credit Union	Page 37
Booth # 28	Onyx Owl, LLC	Page 38
Booth # 29	Canam Group, Inc.	Page 39
Booth # 30	Nuveen Green Capital.....	Page 40
Booth # 31	John Turner Consulting	Page 41
Booth # 32	Colliers	Page 42

Booth # 33	Gorrill Palmer	Page 43
Booth # 34	Norway Savings Bank	Page 44
Booth # 35	Sebago Technics, Inc.	Page 45
Booth # 36	Keller Williams Realty	Page 46
Booth # 37	Old Republic National Title Insurance Co.	Page 47
Booth # 38	A3 Communications	Page 48
Booth # 39	Mascoma Bank & Mascoma Community Development	Page 49
Booth # 40	Malone Commercial Brokers	Page 50
Booth # 41	Pierce Atwood LLP.....	Page 51
Booth # 42	CHA Consulting Inc.	Page 52
Booth # 43	Landry/French Construction Company	Page 53
Booth # 44	City of Bangor	Page 54
Booth # 45	Bloomfield Capital	Page 55
Booth # 46	Gorham Economic Development Corporation	Page 56
Booth # 47	St.Germain	Page 57
Booth # 48	Creative Office Resources	Page 58
Booth # 49	Southern Maine Finance Agency	Page 59
Booth # 50	SERVPRO of Maine	Page 60
Booth # 51	Zachau Construction	Page 61
Booth # 52	The Dunham Group	Page 62
Booth #53	WBRC Inc.	Page 63
Booth #54	Portside Real Estate Group	Page 64
Booth #55	Peikko USA	Page 66
Booth #56	Haley Ward, Inc.	Page 67
Booth #57	Wipfli CPAs and Consultants	Page 68
Booth #58	Machias Savings Bank	Page 69
Booth #59	Machias Savings Bank	Page 70
Booth #60	Wright-Ryan Construction, Inc.	Page 71

List of Exhibitors (Alphabetically)

A3 Communications, Inc.	Booth # 38
Atlantic Federal Credit Union	Booth # 27
Baker Newman Noyes	Booth # 8
Bangor Savings Bank	Booth # 24
Bath Savings Institution	Booth # 9
Bloomfield Capital	Booth # 45
Canam Group, Inc.....	Booth # 29
CHA Consulting, Inc.	Booth # 42
City of Bangor	Booth # 44
City of Lewiston	Booth #6
City of Westbrook	Booth # 12
Colliers	Booth # 32
Compass Commercial Brokers	Booth # 15
Connectivity Point	Booth #5
Consigli Construction	Booth # 21
Creative Office Resources	Booth # 48
Criterium Engineers	Booth # 7
CWS Architecture + Interior Design	Booth # 25
Exterus Business Furniture	Booth #14
Gawron Turgeon Architects, P.C.	Booth # 11
Gorham Economic Development Corp	Booth # 46
Gorrill Palmer	Booth # 33
Haley & Aldrich, Inc.	Booth # 19
Haley Ward	Booth # 56
Harriman	Booth # 22
John Turner Consulting	Booth # 31
Keller Williams Realty	Booth # 36
Landry/French Construction Company	Booth # 43
Machias Savings Bank	Booth #s 58&59
Main-Land Development Consultants	Booth # 18
Mainebiz	Booth # 4
Maine State Credit Union	Booth # 16

Malone Commercial Brokers	Booth # 40
Mascoma Bank & Mascoma Community Development	Booth # 39
Norway Savings Bank	Booth # 34
Nuveen Green Capital	Booth # 30
Old Republic National Title Insurance Co.	Booth # 37
Onyx Owl, LLC	Booth # 28
PATCO Construction	Booth # 17
Peikko USA	Booth # 55
Penobscot General Contractors	Booth # 10
Pierce Atwood LLP	Booth # 41
Portside Real Estate Group	Booth # 54
Sebago Technics, Inc.	Booth # 35
SERVPRO of Maine	Booth # 50
Skowhegan Savings	Booth # 13
SMRT Architects and Engineers	Booth # 3
Southern Maine Finance Agency	Booth # 49
St.Germain	Booth # 47
S. W. Cole Engineering, Inc.	Booth # 26
TD Bank®, America's Most Convenient Bank	Booth # 2
The Boulos Company	Booth # 1
The Dunham Group	Booth # 52
TPD Construction	Booth # 23
WBRC Inc.	Booth # 53
Windham Economic Development Corporation	Booth # 20
Wipfli CPAs and Consultants	Booth # 57
Wright-Ryan Construction, Inc.	Booth # 60
Zachau Construction	Booth # 51

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The Boulos Company

Business Type: Commercial Brokerage

Contact: Christopher Stephenson , VP Operations & Marketing

Address: One Canal Plaza, Suite 500, Portland, ME 04101

Tel: (207) 772-1333 | **Fax:** (207) 871-1288

Website: www.boulos.com | **Email:** cstephenson@boulos.com

Company Profile:

The Boulos Company is a commercial real estate firm dedicated to serving owners, investors, and tenants, blending Maine and New Hampshire market knowledge with a global network.

We offer a full array of services including leasing and sales; property, facilities, project, and investment management; valuation, appraisal, research, investment strategy, and consulting.

In addition to our depth of services, we also offer a deep bench of qualified, professional agents. Our partners and experienced brokers are seasoned experts in every commercial real estate sector, from office and retail to industrial, investment, and multi-unit property; and our systemized, in-depth training program ensures that their knowledge is shared with each new generation.

All of this reach, experience, expertise, and depth adds up to market leadership. And for clients, that means success. When it comes to commercial real estate opportunities in Maine and New Hampshire, **Boulos brings you more.**

Visit us at our booth to learn more about our vast real estate offerings and pick up the 2023 Market Outlook.



TD Bank®, America's Most Convenient Bank

Business Type: Financial Institution

Contact: William Schad, Regional Vice President

Address: PO Box 9540, One Portland Square, Portland, ME 04112

Tel: (207) 761-8612 | **Fax:** (207) 761-8660

Website: www.tdbank.com | **Email:** William.schad@td.com

Company Profile:

About TD Bank, America's Most Convenient Bank®

TD Bank, America's Most Convenient Bank®, is one of the 10 largest banks in the U.S. with deep roots in the community dating back more than 150 years.

TD Bank offers a broad array of retail, small business and commercial banking products and services to millions of customers through its extensive network of thousands of convenient locations and ATMs throughout the Northeast, Mid-Atlantic, Metro D.C., the Carolinas and Florida. TD Bank is headquartered in Cherry Hill, New Jersey.

In addition to banking products, TD Bank and its subsidiaries provide clients with customized private banking and wealth management services through TD Wealth® and vehicle financing and dealer commercial services through TD Auto Finance.

TD Bank is a member of TD Bank Group and a subsidiary of The Toronto-Dominion Bank of Toronto, Canada, a top 10 financial services company in North America. The Toronto-Dominion Bank trades on the New York and Toronto stock exchanges under the ticker symbol "TD." To learn more, visit www.td.com.



America's Most Convenient Bank®

SMRT Architects and Engineers

Business Type: Architecture, Engineering, Planning

Contact: Jeana Stewart, NCIDQ, LEED AP, WELL AP, Associate Principal, Director of Workplace Practice

Address: 75 Washington Ave., Suite 3A, Portland, ME 04101

Tel: (207) 831-7036

Website: www.smrtinc.com | **Email:** jstewart@smrtinc.com

Company Profile:

We are a team of architects, engineers, planners, and professionals committed to solving problems through design. We specialize in the delivery of projects in the healthcare, justice, government, education, workplace, and science/technology/manufacturing sectors. We build lasting relationships with business partners because we consistently deliver positive results despite hard deadlines, complicated design challenges, and limited budgets. This is where we thrive. Resourceful and reliable. Practical and imaginative. Curious, knowledgeable, and kind—you'll love how we work together.



Booth #4

MEREDA Members Since 2007

Mainebiz

Business Type: Business News / Media Company

Contact: Alison Nason, Director of Marketing & Operations

Address: 15 Franklin Street, Second Floor, Portland, ME 04101

Tel: (207) 761-8379 | **Fax:** (207) 761-0732

Website: www.mainebiz.biz | **Email:** anason@mainebiz.biz

Company Profile:

Mainebiz is Maine's premier business news source, covering business news from Kittery to Fort Kent. With its website (Mainebiz.biz), Daily Report, Real Estate Insider, Weekly Report and Events via email, as well as its flagship print publication, Mainebiz continues to expand its reach, bringing vital news, information and analysis to Maine's business community through varied media. Learn more at www.mainebiz.biz.

Mainebiz
MAINE'S BUSINESS NEWS SOURCE

Connectivity Point

Business Type: Network Infrastructure

Contact: James Cyr, Director of Sales & Marketing

Address: PO Box 1268, City, State ZIP: Auburn, ME 04210

Tel: (207) 577-7533 | **Fax:** (207) 753-0200

Website: www.connectivitypoint.com | **Email:** CPSales@connectivitypoint.com

Company Profile:

Connectivity Point specializes in technology infrastructure. We design, install and service network cabling, audio/visual equipment, sound masking, surveillance and security solutions, and telephone systems, as well as offer technology deployment. Working in 44 states and 35 countries, Connectivity Point is your One Point of contact for all your infrastructure needs.



City of Lewiston

Business Type: Municipality

Contact: Lincoln Jeffers, Economic & Community Development Director

Address: 27 Pine Street, Lewiston, ME 04240

Tel: (207) 513-3014

Website: <https://www.lewistonmaine.gov> | **Email:** ljeffers@lewistonmaine.gov

Company Profile:

Lewiston, Maine is a growing city full of possibility, delivering untapped opportunity that is attainable, accessible and abundant. Founded on a fiercely blue-collar ethos of hard work and resilience from an industrial past that carries through the present culture, Lewiston offers all the potential of a diverse and vibrant city balanced by a hometown sense of community.

Built as an economic engine of the community, our mill buildings have found new life transforming from textile manufacturing to hubs of vibrant, diverse business sectors that include finance, banking, insurance, fine dining, manufacturing and health care. Housing options continue to be developed in the mills as well as throughout the City, allowing people to once again walk to work or work remotely.

Urban to suburban, downtown to rural, Lewiston is home to families and entrepreneurs from around the world, generations of locals, and new faces. Education remains a strong sector in the City with post-secondary education options that support a wide spectrum of career paths. With its convenient location that offers easy access to 4 seasons of outdoor activities, desirable resources and services, and affordability, Lewiston is where legacies are ready to be made.

All inquiries can be sent to: ECDevelopment@lewistonmaine.gov



Criterium Engineers

Business Type: Engineering Firm

Contact: Micayla Brooks, Vice President, Client Success

Address: 5 Depot Street, Suite 23, Freeport, ME 04032

Tel: (207) 869-4259

Website: www.criterium-engineers.com | **Email:** mbrooks@criterium-engineers.com

Company Profile:

Criterium Engineers, one of North America's leading consulting engineering firms, helps clients better understand the buildings they own, build, manage, or purchase. Our clients include building owners, real estate investors, contractors, realtors, and homeowner associations. We know buildings: from high-rise commercial buildings to multi-unit condominiums to single family homes.



Baker Newman Noyes

Business Type: Accountants and Advisors

Contact: Andrew Smith, CPA, Principal

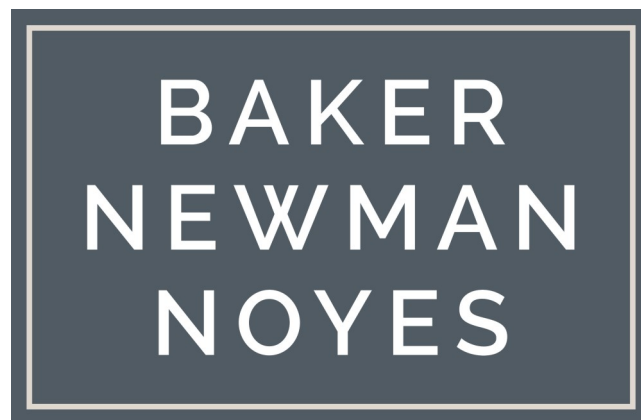
Address: 280 Fore Street, Portland, ME 04101

Tel: (207) 791-7545 | **Fax:** (207) 774-1793

Website: www.bnn CPA.com | **Email:** asmith@bnn CPA.com

Company Profile:

Baker Newman Noyes has a long history of working closely with clients in both the real estate and construction industries. We believe that these industries are vital to a strong local and national economy, which is why we invest time and resources into providing knowledge and support to clients in these areas. We work closely with real estate owners, investors, residential developers, commercial developers, general and commercial construction contractors, and specialty trade subcontractors. Our team of industry professionals have significant experience in assisting with assurance and accounting, tax planning and advisory, cost segregation studies, low-income housing projects, opportunity zone investments, and financing alternatives.



Bath Savings Institution

Business Type: Financial Institution

Contact: Sarah Piper, AVP Commercial Lending

Address: 105 Front Street, Bath, ME 04530

Tel: (207) 442-7711

Website: www.bathsavings.bank | **Email:** spiper@bathsavings.bank

Company Profile:

Bath Savings Institution is a community bank with a commitment to independence, local control and exceptional service. We are small enough to know you personally and large enough to meet your financial needs. Maine businesses rely on Bath Savings for a full suite of commercial services and Bath Savings Trust Company for sound investment services that offer performance and results. At Bath Savings we believe that your business is in Maine and your bank should be here too. Since 1852, Bath Savings has been lending money to the people and businesses of coastal Maine – Experience Counts!



Penobscot General Contractors

Business Type: Commercial Construction

Contact: Clay Maker, Co-President

Address: 241 US Route 1, Suite 401, Falmouth, ME 04105

Tel: (207) 838-8021

Website: www.penobscotgc.com | **Email:** cmaker@penobscotgc.com

Company Profile:

Penobscot General Contractors is a 50 year commercial construction company that provides a variety of services including preconstruction management, construction management, design/build, and general contracting. PGC has recently undertaken a growth strategy that includes expanding our market area and the types and sizes of projects we perform. We serve all major building markets across the State of Maine including, commercial, municipal, multi-family, healthcare, life science, and educational. PGC is embracing new technologies and fostering an environment where team members are encouraged to learn and grow. Our success is founded on creating meaningful relationships with all project stakeholders and encouraging a collaborative process throughout a project lifecycle. The strength of PGC is in our people and those we work with. Working together, we will do more.



Gawron Turgeon Architects, P.C.

Business Type: Architecture, Design, Landscape Architecture, Interior Design, Master Planning Services

Contact: Zach Vincent, Marketing Director

Address: 29 Black Point Road, Scarborough, ME 04074

Tel: (207) 883-6307 x 228

Website: www.gawronturgeon.com | **Email:** marketing@gawronturgeon.com

Company Profile:

Gawron Turgeon Architects, P.C. (GTA) was established in 1983 with the goal of providing design excellence and quality service to our clients and their projects. We have grown into a nationally recognized, award-winning design firm with a stellar reputation for multi-disciplined planning and design services across a diverse range of facilities and spaces. Located in Scarborough, Maine, we are licensed and operate in multiple states, with a historical focus on New England.

GTA has the expertise and capacity to coordinate every aspect of your project. Our team comprises registered architects, architectural designers, certified interior designers, licensed landscape architects, project managers and administrative staff. For each client, we build a team that is tailored and expertly qualified to the needs of their project.

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**GAWRON
TURGEON
ARCHITECTS, P.C.**

City of Westbrook

Business Type: Municipality

Contact: Daniel Stevenson, Director of Economic Development

Address: 2 York Street, Westbrook, ME 04092

Tel: (207) 591-8110

Website: www.westbrookmaine.com | **Email:** dstevenson@westbrook.me.us

Company Profile:

Exciting times abound in Westbrook! Major projects and community events drive our success with projects including Rock Row's \$700 million investment and a downtown mixed-use project anchored by Vertical Harvest (an urban hydroponic farm), municipal parking garage, housing, and retail. Westbrook's events include Vallee Square summer concerts, and our famous holiday lights. We have become a place where businesses and families aspire to be. Furthermore, Westbrook is recognized as a business-friendly community where innovators find home. "Business-friendly" has become our philosophy, guiding daily interactions with local businesses and people seeking to do business in our community. Known in the economic development profession as a tool for success, Business Retention and Expansion (BRE) is a priority for us. Westbrook's BRE Program, administered by experienced staff, improves the business operating climate, ensures competition remains healthy, assists in employment opportunities, and helps stabilize local and regional economies. We love to show off our community. Contact Dan or Demetria in our economic development department for prospecting opportunities!



Booth # 13

MEREDA Member Since 2014

Skowhegan Savings

Business Type: Financial Institution

Contact: Steve Thomas, SVP Senior Commercial Lender

Address: 13 Elm Street, Skowhegan, Maine 04976

Tel: (800) 303-9511

Website: www.skowhegan.com | **Email:** stthomas@skowhegansavings.com

Company Profile:

About Skowhegan Savings

Skowhegan Savings Bank has been dedicated to strengthening Maine's families, businesses and communities by providing personalized and competitive banking services to the regions that we serve for over 150 years. An independent mutual savings bank based in Skowhegan, our mission is to provide customers with exceptional service in an innovative banking environment that effectively and efficiently puts the financial needs of the customer first. We take pride in not only being a great place to bank but also a great place to work.

For more information about Skowhegan Savings, please visit skowhegan.com or contact our customer service line at 800.303.9511.



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Exterus Business Furniture

Business Type: Commercial Furnishings Dealer

Contact: Brian Olas, Account Executive

Address: 82 Hanover Street, #4, Portland, ME 04102

Tel: (207) 776-4458

Website: www.exterus.net | **Email:** brian@myexterus.com

Company Profile:

Exterus offers space planning and design, taking into account that your workspace is a representation of your brand, and your furniture needs to follow suit.

Furniture chosen for your environment will not only help increase employee productivity and performance, but will compliment your style and philosophy.



Compass Commercial Brokers

Business Type: Brokerage and Development Company

Contact: Steve Baumann, President

Address: 241 US Route 1, Floor 4, Falmouth, ME 04105
163 Fore Street, Floor 5, Portland, ME 04101

Tel: (207) 253-1781

Website: www.compass-cb.com | **Email:** sbaumann@compass-cb.com

Company Profile:

Compass Commercial Brokers provides a unique blend of local expertise and national exposure, with a team of brokers with additional expertise in development, construction and repurposing. Compass Commercial Brokers represents a diverse portfolio of commercial properties throughout Maine.

Founded by Steve Baumann 13 years ago, Compass at has been at the forefront of many of the most notable projects over the past decade and continues to build and maintain strong relationships with its clients. At Compass Commercial Brokers our team seeks to create long lasting relationships. We are committed to providing unparalleled attention to detail, creativity, and value-add services throughout the process.

Contact Compass Brokers to start a conversation.



Maine State Credit Union

Business Type: Financial Institution

Contact: Bruce Harrington, VP Commercial Lending

Address: 200 Capital Street, Augusta, ME 04856

Tel: (207) 242-7499

Website: <http://MaineStateCU.org> | **Email:** bharrington@mainestatecu.org

Company Profile:

Maine State Credit Union is devoted to improving our members' financial lives, not just our bottom line. From the CEO to the tellers in the lobby, we embrace this mission every day, in person, online, and over the phone. At Maine State Credit Union, members are our bottom line.



PATCO Construction

Business Type: Commercial / Residential Construction

Contact: Jon Bell, Executive Vice President

Address: 1293 Main Street, Sanford, ME 04073

Tel: (207) 324-5574 | **Fax:** (207) 324-1642

Websites: www.patco.com | **Email:** jbell@patco.com

Company Profile:

For over 30 years, PATCO has been a family owned commercial and residential construction company based upon these core values: Integrity, Teamwork, Loyalty, Safety, and Fun. These values drive what we do, how we do it and who we partner with to design and deliver our custom metal buildings, commercial construction projects and homes.

PATCO specializes in the design and construction of custom metal buildings as well as construction of residential homes on company-owned developments or owners lots. These buildings include facilities for a wide spectrum of uses including:

- Homes • Office • Agriculture • Distribution • Automotive & Dealerships • Industrial & Manufacturing • Retail • School • Recreation • Transportation • Warehouse & Storage

At PATCO we utilize a design - build approach and self-perform erection. This project approach is summarized through three broad phases where we design and price, construct and follow up during post construction, this approach also cuts the cost and time substantially for your building or home.

We love to bring your business or home vision to life!



Main-Land Development Consultants

Business Type: Land Consultant, Survey, Engineering

Contact: Angela Pinkham, Director of Administration

Address: PO Box Q, Livermore Falls, ME 04254

Tel: (207) 897-6752

Website: www.main-landdci.com | **Email:** angela@main-landdci.com

Company Profile:

Main-Land Development Consultants, Inc. (Main-Land) has been the primary land development consultant in Western Maine, offering a variety of services including surveying, site evaluations (septic designs), site civil engineering, and permitting/regulatory expertise. Opening our doors in 1974 we've served numerous landowners, businesses, and municipalities from our office in Livermore Falls, Maine. Main-Land has recently begun serving folks in the southern and central Maine markets from our branch office in Falmouth and look forward to ramping up capacity to serve these busy markets.

We value each person who walks through our door. Our goal is to make every client a repeat customer, and our method is to build trust with clients, regulators, vendors, and colleagues by professional service and a personable attitude. On this basis, we build relationships that we value immensely and by which we hope to leave a lasting impression. We are your "friendly consultant"!



Haley & Aldrich, Inc.

Business Type: Consulting Engineers

Contact: Wayne A. Chadbourne, Vice President

Address: 75 Washington Avenue, Suite 1A, Portland, ME 04101

Tel: (207) 482-4609 | **Fax:** (207) 775-7666

Website: www.haleyaldrich.com | **Email:** wchadbourne@haleyaldrich.com

Company Profile:

Haley & Aldrich, Inc. is committed to delivering the value our clients need from their capital, operations, and environmental projects. Our one-team approach allows us to draw from our 800 engineers, scientists, and constructors in 35 offices for creative collaboration and expert perspectives. Since our founding in 1957, we have had one goal in all we do: deliver long-term value efficiently, no matter how straightforward or complex the challenge.

Visit haleyaldrich.com.



Windham Economic Development Corporation

Business Type: Municipal Economic Development Corporation

Contact: Thomas Bartell, Executive Director/Economic Development Director

Address: 8 School Road, Windham, ME 04062

Tel: (207) 892-1936 | **Fax:** (207) 892-1916

Website: www.windhammaineedc.com | **Email:** thbartell@windhammaine.us

Company Profile:

Windham, a growing community of 18,000 residents, serving a market area of 70,000 and over 500,000 visitors, offers affordable housing, an excellent school system, and year-round community events while having the beautiful lakes and mountains right in our backyard. It's no wonder that Windham is one of the fastest growing communities in Maine. As we like to say in Windham, you can Find It Here!

Downtown Windham

The transition of the North Windham commercial district into Downtown Windham is continuing to gain momentum. The newly implemented Downtown Zoning ordinance allowing urban densities for multifamily residential development, recognized with a Maine Smart Growth Award, is sparking interest in new development with over 100 units completed, 54 units under construction and more under consideration. With approximately 1.7 million sq. feet of retail, and over 250,000 sq. ft of office space, Downtown Windham continues to grow as the commercial center for the Sebago Lakes Region. We welcome these new or expanding businesses to the Downtown: Starbucks, Chipotle, Jersey Mikes, Sherman's Bookstore, and Renys just to name a few.

Quarry Ridge Business Park

Just outside of Windham's downtown is the Quarry Ridge Business Park with close to 1000 acres ready to accommodate any size office, cultivation, or manufacturing facility with easy access to US Route 302 and within 15 minutes of the Maine Turnpike, US Route 95.

Windham
Maine *Find It Here!*

Windham Economic Development Corporation

Consigli Construction Co., Inc.

Business Type: General Contractor

Contact: Matthew Tonello, Director of Operations

Address: 15 Franklin Street, Portland, ME 04101

Tel: (207) 773-3000

Website: www.consigli.com | **Email:** mtonello@consigli.com

Company Profile:

Consigli Construction Co., Inc., is a construction manager and general contractor that serves academic, healthcare, institutional, corporate, landmark restoration and federal clients throughout Maine and Northern New England from its office in Portland with a staff of over one hundred local professionals and skilled field staff.



Booth #22

MEREDA Members Since 2002

Harriman

Business Type: Architects + Engineers

Contact: Mark Lee, AIA, CEO, Principal, Architect

Address: 46 Harriman Drive, Auburn, ME 04210

Tel: (207) 784-5100

Website: www.harriman.com | **Email:** mlee@harriman.com

Company Profile:

Inspiring design emerges from an integrated approach. Our architecture and engineering professionals work cohesively to deliver uplifting, resilient, and high-performing design. Working collaboratively with our clients, we create inspiring places to live, work, learn, and play.

Harriman

TPD Construction Co.

Business Type: Construction Manager

Contact: Stephen Dumont, President

Address: PO Box V, Sanford, ME 04073

Tel: (207) 490-5900 x 105 | **Fax:** (207)-324-7710

Website: www.tpdconstruction.com | **Email:** stephen@tpdconstruction.com

Company Profile:

TPD Construction Co. is the construction management expert that customers trust when they need a high-quality building project completed on time, on budget and as promised. Our company has managed complex renovation and new-construction work in more than a dozen states, without ever missing a project-completion deadline.



Bangor Savings Bank

Business Type: Financial Institution

Contact: Shawn McKenna, Vice President / Commercial Banking Relationship Manager - Southern Maine


Address: 280 Fore Street, Suite 200, Portland, ME 04101

Tel: (207) 541-2707

Website: www.bangor.com | **Email:** shawn.mckenna@bangor.com

Company Profile:

About Bangor Savings Bank

Bangor Savings Bank, with more than \$7 billion in assets, offers retail banking to consumers as well as comprehensive commercial, corporate, payroll administration, merchant services, and small business banking services to businesses. The Bank, founded in 1852, is in its 170th year and currently has more than 65 branches in Maine and New Hampshire and business and/or loan production offices in Maine, New Hampshire, and Massachusetts. Bangor Savings Bank and The Bangor Savings Bank Foundation have invested more than \$3.4 million into the community in the form of sponsorships, grants, and partnership initiatives last year. Bangor Savings Bank is an equal opportunity employer and can be found on the Web at www.bangor.com. Member FDIC |  Equal Housing Lender.



You matter more.®

Member FDIC |  Equal Housing Lender
Equal Opportunity Employer

Booth #25

MEREDA Member Since 2016

CWS Architecture + Interior Design

Business Type: Architecture

Contact: Olivia Dean, Marketing Specialist

Address: 264 US Route 1, Suite 100-2A

Tel: (207) 303-3098

Website: www.cwsarch.com | **Email:** odean@cwsarch.com

Company Profile:

CWS Architecture + Interior Design provides creative, thoughtful solutions to every client's project. We endeavor to achieve a vision of elevating our abilities and the built environment. We do this by assembling collaborative teams to enable well thought-out designs that enhance the places where we live, work, learn and heal.



S. W. Cole Engineering, Inc.

Business Type: Geotechnical Engineer, Construction Materials Testing, Special Inspections, Test Boring Explorations (Drilling)

Contact: Tim Boyce, P.E., Vice President | **Address:** 286 Portland Road, Gray, ME 04039



Tel: (207) 657-2866 | **Website:** www.swcole.com | **Email:** tboyce@swcole.com

Company Profile:

S. W. Cole Engineering, Inc. (S.W.COLE) specializes in earth-related services, working on our client's Maine projects from our offices in Bangor, Gray, and Sidney, Maine, as well as Somersworth, NH. S.W.COLE provides services in the following categories:

- Geotechnical engineering (soil and foundation engineering)
- Construction materials testing (lab and field QA / QC testing of soil, aggregate materials, concrete and asphalt)
- Special Inspections for construction projects

A subsidiary, S.W.COLE Explorations, provides drilling services to obtain soil and rock samples, including geotechnical and environmental test borings and monitoring wells.

S.W.COLE's unique combination of services enables the firm to assist a client from project inception through construction. Quite often, our involvement with a project starts with project planning and site selection services – test boring services, and geotechnical engineering – and continues through construction of the project with pre-blast surveys, field and laboratory testing of soil, concrete, masonry and pavement, or working with the project structural engineer to provide special inspections. Our clients benefit from working with one firm that can provide each of these essential services through one point of contact.

With more than four decades of experience, the firm's expertise is evident on projects that have been completed in every corner of New England. For more information, visit S.W.COLE's web site, www.swcole.com.

Atlantic Federal Credit Union

Business Type: Credit Union

Contact: Chris Perry, SVP, Commercial & Residential Lending

Address: 600 Sable Oaks, Suite 100, South Portland, ME 04106

Tel: (207) 373-5108 x 6359

Website: www.atlanticfcu.com | **Email:** cperry@atlanticfcu.com

Company Profile:

Atlantic Federal Credit Union serves Southern Maine and is committed to helping people and businesses do better. With competitive rates, local decisions and local processing Atlantic can deliver quick solutions. When it comes to loans our mission is to say, "Yes." Better rates. Better future. Better Life. Atlanticfcu.com.



Federal Credit Union

Booth #28

MEREDA Member Since 2021

Onyx Owl, LLC

Business Type: Photography Services

Contact: Andy Jacques, President

Address: 195 Bolton Street, #2, Portland, ME 04102

Tel: (413) 485-8924

Website: <https://onyxowl tours.com> | **Email:** info@onyxowl tours.com

Company Profile:

Onyx Owl is dedicated to helping set your property listing apart through the use of cutting edge technology, an appreciation for the fine details and the insight to adapt and grow with the trends of the market. Onyx Owl ensures that potential buyers will give a hoot about your listing.



Canam Group, Inc.

Business Type: Steel Construction

Contact: Raluca Nicolescu, Sr. Marketing Advisor

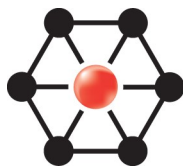
Address: 270 CH. Du Tremblay, Boucherville, QC Canada

Tel: (450) 441-4000

Website: www.canam-construction.com | **Email:** Raluca.nicolescu@groupecanam.com

Company Profile:

Canam Group is a manufacturing company specializing in building solutions, design and custom products for various markets, since 1961. Hambro's steel building system is ideal for mid-rise and high-rise multi-residential buildings. The Murox building system is one of the fastest construction solutions for commercial, industrial, and institutional buildings.



CANAM

Booth #30

MEREDA Member Since 2022

Nuveen Green Capital

Business Type: C-PACE

Contact: Michael Doty, Director, Originations

Address: 19 Old Kings Hwy., South – Suite 210, Darien, CT 06820

Tel: (203) 379-6306

Website: www.nuveen.com/greencapital | **Email:** michael.doty@nuveen.com

Company Profile:

Nuveen Green Capital is a national leader in sustainable commercial real estate financing solutions and an affiliate of Nuveen, the \$1T+ asset manager and wholly owned subsidiary of TIAA. The company, which was established by the C-PACE industry's founders and standard-setters, has grown to offer a market-leading suite of accretive financing products for commercial real estate owners who seek to improve the energy, water and resiliency performance of their property. Nuveen Green Capital is a private capital provider dedicated to making sustainability a smart financial decision for commercial property owners and developers.

nuveen
GREEN CAPITAL

Booth #31

MEREDA Member Since 2022

John Turner Consulting

Business Type: Consultant/Engineer

Contact: Marie Shelley, Business Development Director

Address: 44 Lafayette Rd., PO Box 953, North Hampton, NH 03862

Tel: (978) 518-5839

Website: www.consultjtc.com | **Email:** mshelley@consultjtc.com

Company Profile:

John Turner Consulting, Inc. (JTC) is a multi-discipline consulting and engineering firm founded in 1997. JTC provides environmental consulting, building sciences, geotechnical engineering, materials testing, special inspections, HMA pavement consulting, structural and infrared evaluations, and resident engineering for housing, commercial, educational, hospitality, municipal, transportation and industrial projects throughout New England, as well as for state and federal agencies. From early conception through final inspection, our cross-trained team of professionals provide a practical approach for cost-effective solutions throughout the construction process.



Booth #32

MEREDA Member Since 2019

Colliers

Business Type: Commercial Real Estate

Contact: Mike Cobb, Managing Director

Address: 215 Commercial Street, Suite 202, Portland, ME 04101

Tel: (207) 560-8000

Website: www.colliers.com | **Email:** m.cobb@colliers.com

Company Profile:

Colliers is a full service commercial real estate company offering a complete range of services to owners, investors, and occupiers on a local, regional, national, and international basis. Our focus is two-fold: to provide superior customer service while delivering the highest return on our clients' commercial real estate assets.



Booth #33

MEREDA Member Since 2014

Gorrill Palmer

Business Type: Consulting Engineers

Contact: Susan Sinker, Accounting Assistant

Address: 300 Southborough Drive, Suite 200, South Portland, ME 04106

Tel: (207) 772-2515

Website: www.gorrillpalmer.com | **Email:** ssinker@gorrillpalmer.com

Company Profile:

Gorrill Palmer is an integrated land development, transportation, and municipal engineering firm. We have been providing quality professional service to clients throughout New England since 1998. Since our founding, Gorrill Palmer has been consistently recognized for our expertise, experience, and responsiveness, resulting in outstanding value to our clients.



Norway Savings Bank

Business Type: Financial Institution

Contact: Richard R. Flagg, Senior Vice President, Commercial Lending

Address: 1200 Congress Street, Portland, ME 04102

Tel: (888) 725-2207 | **Fax:** (207) 775-2632

Website: www.norwaysavings.bank | **Email:** rflagg@norwaysavingsbank.com

Company Profile:

Maine-based Norway Savings Bank offers 24 locations throughout western and southern Maine as well as sophisticated online business and cash management services. We will provide your business with customized, innovative solutions for your financial success because supporting your business is more than just lending money. We become truly engaged in your business and your success. We start with you. We listen, answer questions, help ease fears and solve problems. We help you make things happen – whether that's in the form of a loan or line of credit, an investment in technology or with programs that help you manage things like payment processing and cybersecurity.

We offer a complete range of personal banking products and services as well. Call 1.888.725.2207 or visit www.norwaysavings.bank and find out how we can help you and your business!



Sebago Technics, Inc.

Business Type: Civil Engineering

Contact: Mark A. Adams, President / CEO

Address: 75 John Roberts Road, Suite 4A, South Portland, ME 04106-6963

Tel: (207) 200-2100

Website: www.sebagotechnics.com | **Email:** madams@sebagotechnics.com

Company Profile:

Sebago Technics is a **creative engineering collective** of more than 100 design professionals and technical staff, located in 4 offices throughout Southern and Western Maine. Our clients/markets include commercial, residential, institutional, industrial, public sector, non-profits, peer/partner firms, developers, attorneys, and real estate professionals. We're capable of providing all site and permitting services for projects from existing conditions and design to permitting and construction.

Everything we do is shaping. From land and relationships to careers and communities. We exist to do this work together, with our team, our clients, and with our community. We are all shaping New England, together.

As a 100% employee-owned company, our employees set us apart through commitment and collaboration. Our team-based approach to services provides each client with the expertise and input of multiple specialties. Whether an engineer, surveyor, landscape architect, or environmental scientist, each project benefits from the perspective and skills of a diverse range of professionals.

Bring us your vision. Starting with a deep respect for people and process through listening, we will draw on our experience and expertise to create unseen opportunities, together.



Keller Williams Realty

Business Type: Real Estate Brokerage

Contact: Keller Williams Office

Address: 50 Sewall Street, Suite 203

Tel: (207) 879-9800

Website: www.kwmaine.com | **Email:** kwmainehelpdesk@gmail.com

Company Profile:

KW Commercial is the commercial real estate arm of Keller Williams Realty, the number one real estate company in the United States. Our commercial team consists of the most knowledgeable, results-driven brokers backed by innovative and scalable technology in the commercial real estate industry. Our commercial agents are located within over 790 offices nationwide and in Canada. Here in Maine, KW Commercial has more than 35 individuals focused on providing commercial real estate brokerage and business brokerage services. KW Commercial brokers are held to the highest standard of business practices to exceed our clients' needs. When you work with a KW Commercial broker, you aren't just working with a single broker, you're hiring a vast network of dedicated real estate professionals. That's our commitment to you.



Booth #37

MEREDA Member Since 2009

Old Republic National Title Insurance Co.

Business Type: Title Insurance

Contact: Forrest C. Peterson, State Manager

Address: 57 Exchange St., Suite 205, Portland, ME 04101

Tel: (207) 761-9057

Website: www.oldrepublictitle.com | **Email:** fpeterson@oldrepublictitle.com

Company Profile:

Old Republic National Title Insurance Company has the highest financial strength ratings of any title insurance company nationwide and offers both residential and commercial real estate services in all 50 States. Our experienced staff of Maine Attorneys provide strong and practical underwriting support for title insurance as well as expert counsel on all real estate related issues here in Maine.



Booth #38

MEREDA Member Since 2021

A3 Communications, Inc.

Business Type: IT and Security

Contact: Brice Greenleaf, Account Manager

Address: 12 Sky View Drive, Cumberland, ME 04110

Tel: (207) 536-5474

Website: www.a3communications.com | **Email:** bgreenleaf@a3communications.com

Company Profile:

Headquartered in Columbia, S.C., A3 Communications, a division of The Cook & Boardman Group, is one of America's fastest growing systems integrators. Founded in 1990, A3 provides a range of IT and physical security solutions for public and private sectors. Their highly certified staff offers comprehensive support and maintenance available 24 hours a day, seven days a week. For more information, visit www.a3communications.com.



A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

Mascoma Bank & Mascoma Community Development

Business Type: Bank & Community Development Entity

Contact: Todd Bachelder, Senior Vice President, & Maine Market Manager, Mascoma Bank

Email: todd.bachelder@mascomabank.com | **Tel:** (207) 215-5757

Contact: Tad Atwell, Senior Vice President, Mascoma Bank | Chief Operating Officer, Mascoma Community Development

Email: tad.atwell@mascomabank.com | **Tel:** (207) 613-0142

Address: 48 Free Street, 2nd Floor, Portland, ME 04101

Websites: www.mascomabank.com | <https://www.mascomabank.com/business/mascoma-community-development/>

Company Profile:

Mascoma Bank is a mutually owned bank founded in 1899 to first serve the communities of the Upper Connecticut River Valley. In 2013 the Bank established Mascoma Community Development (MCD), a CDE, through which we have helped with the downtown revitalization of towns and cities throughout Northern New England. Here in Portland, Mascoma Community Development's first project was the rehabilitation of the former Portland Press Herald Building into the 110-room Press Hotel. In this instance, Mascoma provided New Markets Tax Credit and Historic Tax Credit financing to bring this project to completion. Having already begun to serve Maine customers and communities, Mascoma Bank opened its Portland Maine Office in the summer of 2018. The Bank now has a team of Maine banking professionals that provide both commercial and residential real estate financing.



Malone Commercial Brokers

Business Type: Commercial Real Estate

Contact: Molly McGuire, Designated Broker & Operations Manager

Address: 5 Moulton Street, Suite 3, Portland, ME 04101

Tel: (207) 772-2422

Website: www.malonecb.com | **Email:** molly@malonecb.com

Company Profile:

Malone Commercial Brokers has been opening doors for our commercial real estate clients since 1983. Recognized as an industry leader in Maine, our seasoned team of brokerage professionals has the expertise that clients trust. Our market insight and extensive local and national networks make us an invaluable resource, as we offer a full range of commercial real estate services across all sectors including investment opportunities, tenant representation, warehouse, industrial, retail, office sales and leasing, development, land and business sales.

Malone Commercial Brokers: Connected. Local. Savvy.

Stop by our booth #40 today to learn more about our current listings.



Pierce Atwood LLP

Business Type: Law Firm

Contact: Rebecca West Greenfield, Partner, Real Estate

Address: Merrill's Wharf, 254 Commercial Street, Portland, ME 04101

Tel: (207) 791-1246 | **Fax:** (207) 791-1350

Website: www.pierceatwood.com | **Email:** rgreenfield@pierceatwood.com

Company Profile:

Attorneys in Pierce Atwood's real estate, environmental, land use, government relations, and tax groups work closely with developers of office buildings, shopping centers, resort properties and industrial properties, developers and owners of residential subdivisions and condominiums, and high end residential property sellers and buyers to offer the full range of services needed for real estate development projects.



CHA Consulting, Inc. (CHA)

Business Type: Architecture and Engineering

Contact: Pamela Anderson, Interior Designer

Address: 49 Dartmouth Street, Portland, ME 04101

Tel: (207) 775-1059

Website: www.chacompanies.com | **Email:** panderson@chacompanies.com

Company Profile:

CHA Consulting, Inc. is an innovative engineering design, consulting and construction management firm delivering sustainable, integrated solutions to the world's most challenging infrastructure projects. With decades of experience, we bring inspired talent, forward-leaning technology, and essential partnerships to meet our clients' evolving needs. We are your trusted advisors and partners committed to responsibly improving the world we live in.



Booth #43

MEREDA Member Since 2008

Landry / French Construction Company

Business Type: Contractor

Contact: Kevin French, CEO

Address: 160 Pleasant Hill Road, Scarborough, ME 04074

Tel: (207) 730-5566 | **Fax:** (207) 730-5567

Website: www.landryfrench.com | **Email:** kfrench@landryfrench.com

Company Profile:

Landry/French is one of Maine's leading construction companies providing construction management, design/build, and general contracting services. Our experience includes a diverse range of projects including healthcare, commercial, corporate, financial, housing, and education. The company has received numerous awards and recognition including five AGC Build Maine Awards; Best Places to Work for eight consecutive years; Engineering News Record Top New England Contractors list for the past three consecutive years; and Inc. 5000's list of Fastest Growing Companies in America in 2021, 2017 and 2016. Landry/French is a 100% Employee-Owned Company.



Booth #44

MEREDA Member Since 2004

City of Bangor, Department of Community & Economic Development

Business Type: Municipal Government

Contact: Anne Krieg, Director

Address: 73 Harlow St., Bangor, ME 04401

Tel: (207) 992-4280 | **Fax:** (207) 945-4447

Website: www.bangormaine.gov | **Email:** anne.krieg@bangormaine.gov

Company Profile:

From a leader in Maine's aerospace sector, C&L Aerospace, to the popular entertainment venues of the Cross Insurance Center and Waterfront Concerts, Bangor is filled with talent and opportunity. The city features an energetic downtown, world-class airport, 11 institutions of higher education that graduate over 3,500 students every year, and a growing research and development community. The Bangor Innovation Center provides opportunity for new business start-ups from manufacturing and engineering to furniture-making. As one of the best small cities in New England, Bangor has proven to be a great place to invest, innovate, and grow.



CITY OF BANGOR

Booth #45

MEREDA Member Since 2017

Bloomfield Capital

Business Type: Commercial Lending & Investing

Contact: Renee Lewis, Principal & Managing Partner

Email: rlewis@bloomfieldcapital.com

Contact: Brent Truscott, Partner

Email: btruscott@bloomfieldcapital.com

Address: 100 Commercial Street, Suite 410, Portland, ME 04101

Tel: (207) 772-6870

Website: www.bloomfieldcapital.com

Company Profile:

Bloomfield Capital is a direct lender and equity investor in commercial real estate assets nationwide. With offices in Detroit, Portland, New York, Los Angeles, Denver, and Chicago, Bloomfield Capital's team draws from a broad base of commercial real estate and finance experience. The firm provides debt and equity solutions to meet the demands of time-sensitive and complex transactions. Bloomfield Capital specializes in small to medium-sized financings from \$3-30 million in the form of bridge loans, mezzanine loans, and preferred equity investments.



BLOOMFIELD
— CAPITAL —

Gorham Economic Development Corporation

Business Type: Municipality

Contact: Kevin Jensen, Economic Development Director

Address: 75 South Street, Gorham, ME 04038

Tel: (207) 222-1628

Website: www.gorhammaine.org | **Email:** kjensen@gorham.me.us

Company Profile:

The Town of Gorham prides itself on supporting our local businesses to help them thrive and grow. With easy access to the Greater Portland market and major highways, we really do have it all – a strong agricultural heritage and booming industrial sector; thriving creative economy and vibrant village scene; and a college town with world-class outdoor recreation at our doorstep!



St.Germain

Business Type: Civil Engineering & Environmental Consulting

Contact: Don McFadden, Principal - Senior Manager

Address: 846 Main Street, Westbrook, ME 04092

Tel: (207) 591-7000 | **Fax:** (207) 591-7329

Website: www.stgermain.com | **Email:** donm@stgermain.com

Company Profile:

St.Germain senior scientists, compliance experts and engineers provide crucial support with regulatory compliance, environmental management and land development services. Projects range from environmental risk management for commercial lenders and insurers, regulatory compliance for waste management, manufacturers and energy providers; and site design and permitting for industrial facilities and affordable housing.



Creative Office Resources

Business Type: Commercial Interiors

Contact: Rick McKenney, Senior Vice President

Address: 141 Middle Street, Portland, ME 04101

Tel: (207) 775-7100

Website: www.creativeofficeresources.com | **Email:** rick.mckenney@creativeofficeresources.com

Company Profile:

Creative Office Resources (COR), one of the largest MillerKnoll Certified Dealers in the country, creates spaces that move us forward. Specializing in workplace, COR builds productive, positive environments designed to empower the people within them by transforming surroundings into human-centered spaces. Their workforce includes over 440+ employees with over 35 years of experience, spanning nine locations, including two warehouses, in the New England and the Tri-State regions.

Learn more about Creative Office Resources on Instagram (@creativeofficeresources), LinkedIn (Creative Office Resources) and online at www.creativeofficeresources.com.



Southern Maine Finance Agency

Business Type: Non-Profit

Contact: Wayne, Morpew, AVP Business Development Officer

Address: 20 Pomerleau St., Suite 300, Biddeford, ME 04005

Tel: (207) 282-1748

Website: <https://smfamaine.org> | **Email:** wayne@smfamaine.org

Company Profile:

The Southern Maine Finance Agency as (SMFA), helps businesses, large and small, by providing gap financing for projects that require cash, fixed asset financing, start-up/working capital and real estate acquisitions and development. We now offer SBA 504 loans, further enhancing our loan options for clients



SERVPRO of Maine

Business Type: Cleaning and Restoration Services

Contact: Holly Merrill, Marketing Manager

Address: 9 Hutcherson Drive, Gorham, ME 04038

Tel: (207) 772-5032

Website: www.servpro.com | **Email:** holly@servproportland.me

Company Profile:

Available 24 hours/365 days a year, our team at SERVPRO is committed to getting your business back up and running as quickly as possible. In the state of Maine, we have twelve locations: Augusta/Waterville, Bangor/Ellsworth, Bath/Brunswick, Belfast/ Camden/Rockland, Biddeford/Saco, Farmington/Skowhegan, Lewiston/Auburn, Oxford/South Paris, Portland, South Portland, Sebago Lake Region, and South York County.

Each office is locally owned and operated specializing in cleaning and restoration services for fire, smoke, soot, and water damage. We are also your business's resource for mold remediation, biohazard cleanup, post construction cleanup, general cleaning. We also offer re-construction services and carpet/upholstery cleaning depending on location. There's never a convenient time for any type of emergency cleanup to strike your commercial property. When the need arises for professional cleaning or emergency restoration services, our SERVPRO team of professionals have the certifications, training, and expertise to help make it "Like it never even happened."



Cleaning. Restoration. Construction.

Zachau Construction

Business Type: Construction

Contact: Drew Wing, President

Address: P.O. Box J, Freeport, ME 04032

Tel: (207) 865-9925 | **Fax:** (207) 865-9926

Website: www.zachauconstruction.com | **Email:** drew@zachauconstruction.com

Company Profile:

Zachau Construction builds quality projects through partnerships with good people and organizations. Founded by Earle Zachau in 1969 as a residential building company, it has grown from 6 people to over 40, and from residential to commercial under the leadership of Jeff Zachau after he joined the company in 1989. Today, Zachau is one of Southern Maine's leading construction management companies, led by Jeff, CEO, and Drew Wing, President.

With over 53 years of experience, Zachau has had the same values through the years, maintaining honest relationships and partnerships above all else.



Booth #52

MEREDA Member Since 1997

The Dunham Group

Business Type: Commercial Real Estate Brokerage

Contact: Marina Turmelle, Marketing Director

Address: 10 Dana Street, Suite 400, Portland, ME 04101

Tel: (207) 773-7100 | **Fax:** (207) 773-5480

Website: www.dunhamgroup.com | **Email:** mturmelle@dunhamgroup.com

Company Profile:

For over 45 years, The Dunham Group has provided in-depth market knowledge and trustworthy representation to our clients. Our objective is to help our clients realize their vision and this commitment has helped us build long-term, loyal partnerships. We like to get to know our clients the way we know Maine's commercial market - which means we listen, we pay attention, and we do our research. With our insightful data analysis, local expertise, and collaborative approach, we connect our clients with the right opportunities for their growth.



Booth #53

MEREDA Member Since 2003

WBRC Inc.

Business Type: Architecture / Engineering

Contact: Richard Borrelli, Senior Principal, Regional Director

Address: 701 Forest Avenue, Portland, ME 04103

Tel: (207) 828-4511

Website: www.wbrcinc.com | **Email:** richard.borrelli@wbrcinc.com

Company Profile:

At WBRC, our mission is Design that Improves Lives. Founded in 1902, our team of 60 A/E professionals serve clients in the commercial, civic, education, and healthcare sectors. WBRC's full-service team includes architects; civil, structural, mechanical, and electrical engineers; interior designers; and landscape architects. [Learn more@wbrcinc.com](http://Learn%20more@wbrcinc.com).

The logo for WBRC Inc. features the lowercase letters "wbrc" in a bold, dark purple, sans-serif typeface. The letters are closely spaced and centered horizontally.

Booth #54

MEREDA Member Since 2014

Portside Real Estate Group

Business Type: Real Estate (Residential)

Contact: Dava Davin, Principal

Address: 417 US Route One, Falmouth, ME 04105

Tel: (207) 619-7571 | **Fax:** (207) 619-7612

Website: www.portsidereg.com | **Email:** info@portsidereg.com

Company Profile:

Founded in 2012, Portside Real Estate Group is a locally and woman- owned, residential real estate agency with six offices throughout Maine and one office in Portsmouth, New Hampshire. Our mission is to bring a more personalized approach to the home buying and selling process – and we’re committed to the communities we serve. “Portside Gives Back” is much more than a catchphrase, it's a social responsibility hallmark of our homegrown real estate group. In 2021, we expanded our philanthropy efforts into the 1% for Maine® Initiative, a program that gives one percent of all top line revenue to Maine based nonprofits. Our founder and agents are dedicated to the place we call home. For more information, visit <https://portsiderealestategroup.com/>.



Booth #55

MEREDA Member Since 2022

Peikko USA

Business Type: Manufacturer

Contact: Mark Johanson, Sales & Business Development

Address: 525 East Mifflin, Lebanon, PA 17046

Tel: 1-888-734-5561

Website: www.peikkousa.com | **Email:** mark.johanson@peikko.com

Company Profile:

Peikko is a privately-owned company established in 1965 and headquartered in Lahti, Finland. Peikko offers a wide range of concrete connections and composite beams for precast and cast-in-place applications.

The innovative solutions provided by Peikko improve the safety, productivity, and sustainability of your construction processes.



Booth #56

MEREDA Member Since 2008

Haley Ward, Inc.

Business Type: Engineering & Environmental Consulting / Survey / Architecture

Contact: Jessamine Pottle, Marketing Director

Address: One Merchants Plaza, Suite 701, Bangor, ME 04401

Tel: (207) 989-4824 | **Fax:** (207) 989-4881

Website: www.haleyward.com | **Email:** jpottle@haleyward.com

Company Profile:

Haley Ward is a 100% employee-owned technical consulting firm offering a wide range of engineering, architectural, environmental, and surveying services focused upon delivering client-based solutions. Our team of 200 employees value accountability and collaboration and serve land development, municipal, energy, industrial, and institutional clients. Haley Ward is headquartered in Bangor with locations from Saco to Presque Isle and New Hampshire, Massachusetts, Connecticut and Florida.



HALEY WARD®

ENGINEERING | ENVIRONMENTAL | SURVEYING

Wipfli CPAs and Consultants



Business Type: Accounting and Consulting

Contact: Jim Cardosi, Senior Manager

Address: 30 Long Creek Drive, South Portland, ME 04106

Tel: (207) 523-3359

Website: www.wipfli.com/maine | **Email:** jim.cardosi@wipfli.com

Company Profile:

From curiosity to clarity to results. Whether you're a specialty contractor, or a national real estate developer, Wipfli's highly skilled construction and real estate experts offer a wealth of experience. Today Wipfli serves nearly 7,500 construction, specialty contractor, and real estate owners, developers, and property management organizations.

From know-how to networks. Combining intimate industry insights and technical know-how with an exceptional ability to listen and understand specific challenges, Wipfli's seasoned experts work passionately to deliver a breadth of solutions designed to meet client's most pressing needs. Some of our services include:

- Business Succession Planning
- Business Valuations
- Compliance Services
- Cost Segregation Studies
- CRM Solutions
- Cybersecurity
- Property Tax
- Research and Development Tax Credits
- State and Local Tax Technology Management

To learn more about how you can build a better future with Wipfli Contact Jim Cardosi, CPA-
jim.cardosi@wipfli.com or call 207.523.3359

Booth #'s 58 & 59

MEREDA Member Since 2012

Machias Savings Bank

Business Type: Financial / Banking

Contact: Francine Cram, Sr Vice President

Address: 193 Middle Street Portland, ME 04101

Tel: (800) 339-3347 | **Fax:** (207) 774-9305 | **Direct:** : (207) 561-3937 | **Mobile:** (207) 408-2478

Website: www.machiassavings.com | **Email:** Fcram@MachiasSavings.com

Company Profile:

With nearly \$2.3 billion in assets, 300 employees, and 15 branches from Portland to Caribou, Machias Savings Bank seeks to move Maine forward. Our business banking and cash management experts partner with business owners to help them flourish. Founded in 1869 and a leader in customer experience and community, Machias personalizes each customer relationship to help Maine businesses and individuals find their "YES!" by offering comprehensive banking solutions to meet everyday banking needs and long-term goals. This includes commercial financing consisting of real estate loans, term loans and lines of credit in addition to deposit account services along with specialized cash management support, payroll services, credit card processing, fraud prevention, and more to keep businesses running smoothly. MachiasSavings.bank. Member FDIC.



Booth #60

MEREDA Member Since 2004

Wright-Ryan Construction, Inc.

Business Type: Construction Managers

Contact: Jim Giberson, Director, Marketing & Strategy

Address: 10 Danforth Street, Portland, ME 04101

Tel: (207) 773-3625 | **Fax:** (207) 773-5173

Website: www.wright-ryan.com | **Email:** jgiberson@wright-ryan.com

Company Profile:

Founded in 1984, Wright-Ryan has delivered construction services of the highest professional standard to clients throughout northern New England for nearly four decades. Our team of highly skilled and motivated professionals is known for accomplishments on commercial, institutional, healthcare, higher education, residential, and historic projects. We partner with design teams, owners, and architects who care enough about their work to choose the very best. The people we hire, our attention to detail, and the duration and satisfaction of our professional relationships all attest to our concern for building spaces that hold meaning for our clients and ourselves.



Wright-Ryan Construction
Building Maine's Great Spaces



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