



Maine Real Estate &  
Development Association

Supporting Responsible Development



## ***MEREDA's 20th Annual Member Showcase***

# Exhibitor Brochure

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# *MEREDA Member Showcase*



Maine Real Estate &  
Development Association

**Supporting Responsible Development**

We are happy to be able to host our **20th Annual Member Showcase** live, in person at the **Holiday Inn By the Bay** in Portland!

The opportunity to get together with other real estate professionals and service providers is an important benefit of MEREDA membership and we want to do everything we can to keep our events safe. MEREDA's **Twentieth**

**Annual Member Showcase** is being held before MEREDA's Annual Forecast Conference, during lunch and after the conference in the Casco Bay Exhibit Hall.

MEREDA's "Member Showcase" provides an excellent opportunity for exhibitors to network and market their products and services! This brochure will help guide you through the Showcase and provide you with excellent contact and company information on all our exhibitors.

**Welcome Back and enjoy MEREDA's 2024 Member Showcase and the Annual Real Estate Forecast Conference!**




## **Member Showcase Schedule:**

**Visit the Member Showcase in the Casco Bay Exhibit Hall  
between the hours of**

**9:00 AM – 10:00 AM**

**12:00 PM – 1:00 PM**

**4:00 PM – 5:00 PM**

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Maine Real Estate &  
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**Supporting Responsible Development**

## Holiday Inn By the Bay

Thursday, February 29, 2024

### Today's Schedule:

**9:00 AM - REGISTRATION** All Participants, Exhibitors and Attendees Must Go Through Registration in Main Lobby

**9:00 – 10:00 Member Showcase Opens in the Casco Bay Exhibit Hall**

**9:00 – 10:00 Continuing Education Credit **Sign-In****

**10:00 – 12:00 Forecast Conference Held in the State of Maine Ballroom**

**12:00 – 1:00 Box Lunch Provided & Showcase Re-Opens Downstairs**

*Pick up lunch in the Casco Bay Exhibit Hall.*

**1:00 – 4:00 Forecast Conference Afternoon Sessions—State of Maine Ballroom**

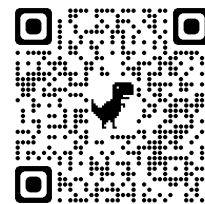
**4:00 - 5:00 Member Showcase Re-Opens, Cocktail Hour, Raffle Drawings**

**4:00 - 5:00 Continuing Education Credit **Sign-Out****

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Use your smart phone to scan this QR code or type the link below into your web browser & download the speaker presentations instantly.

<https://mereda.org/resources/documents/>



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This QR code will provide you with a map of the Casco Bay Exhibit Hall.

<https://mereda.org/wp-content/uploads/2024/01/2024-Exhibitors-Confirmed.pdf>



## List of Exhibitors ( by Booth Number )

|            |  |         |
|------------|--|---------|
| Booth # 1  | Windham Economic Development Corporation ..... | Page 10 |
| Booth # 2  | Zachau Construction .....                      | Page 11 |
| Booth # 3  | Creative Office Resources .....                | Page 12 |
| Booth # 4  | The Dunham Group .....                         | Page 13 |
| Booth # 5  | TD Bank®, America's Most Convenient Bank ..... | Page 14 |
| Booth # 6  | Haley Ward, Inc. ....                          | Page 15 |
| Booth # 7  | Ready Capital .....                            | Page 16 |
| Booth # 8  | The Boulos Company .....                       | Page 17 |
| Booth # 9  | WBRC, Inc. ....                                | Page 18 |
| Booth # 10 | Malone Commercial Brokers .....                | Page 19 |
| Booth # 11 | Bath Savings Institution .....                 | Page 20 |
| Booth # 12 | Pierce Atwood, LLP .....                       | Page 21 |
| Booth # 13 | Compass Commercial Brokers .....               | Page 22 |
| Booth # 14 | Consigli Construction Co., Inc. ....           | Page 23 |
| Booth # 15 | City of Lewiston .....                         | Page 24 |
| Booth # 16 | John Turner Consulting .....                   | Page 25 |
| Booth # 17 | Machias Savings Bank .....                     | Page 26 |
| Booth # 18 | Haley & Aldrich, Inc. ....                     | Page 27 |
| Booth # 19 | Mainebiz .....                                 | Page 28 |
| Booth # 20 | Main-Land Development Consultants .....        | Page 29 |
| Booth # 21 | S.W. Cole Engineering, Inc. ....               | Page 30 |
| Booth # 22 | Onyx Creative, Inc. ....                       | Page 31 |
| Booth # 23 | SERVPRO of Maine .....                         | Page 32 |
| Booth # 24 | Machias Savings Bank .....                     | Page 33 |
| Booth # 25 | Green 4 Maine, LLC .....                       | Page 34 |
| Booth # 26 | Peikko USA .....                               | Page 35 |
| Booth # 27 | A/Z Corporation - A Cianbro Company .....      | Page 36 |
| Booth # 28 | Connectivity Point .....                       | Page 37 |
| Booth # 29 | BELFOR Property Restoration .....              | Page 38 |
| Booth # 30 | Landry/French Construction Company .....       | Page 39 |
| Booth # 31 | Harriman .....                                 | Page 40 |
| Booth # 32 | Optimum Construction, Inc. ....                | Page 41 |
| Booth # 33 | Canam Group, Inc. ....                         | Page 42 |
| Booth # 34 | Roxane Cole Commercial Real Estate .....       | Page 43 |



|            |  |         |
|------------|--|---------|
| Booth # 35 | The Downs / Maine Properties .....                 | Page 44 |
| Booth # 36 | PATCO Construction .....                           | Page 45 |
| Booth # 37 | City of Saco .....                                 | Page 46 |
| Booth # 38 | Wright-Ryan Construction, Inc. ....                | Page 47 |
| Booth # 39 | Town of Gorham .....                               | Page 48 |
| Booth # 40 | Criterium Engineers .....                          | Page 49 |
| Booth # 41 | Sevee & Maher Engineers, Inc. ....                 | Page 50 |
| Booth # 42 | City of Westbrook .....                            | Page 51 |
| Booth # 43 | City of Bangor .....                               | Page 52 |
| Booth # 44 | Colliers .....                                     | Page 53 |
| Booth # 45 | Onyx Owl, LLC .....                                | Page 54 |
| Booth # 46 | Benchmark Construction .....                       | Page 55 |
| Booth # 47 | Exterus Business Furniture .....                   | Page 56 |
| Booth # 48 | Sebago Technics .....                              | Page 57 |
| Booth # 49 | Mascoma Bank & Mascoma Community Development ..... | Page 58 |
| Booth # 50 | Penobscot General Contractors .....                | Page 59 |
| Table # 1  | Hoyle, Tanner & Associates, Inc. ....              | Page 60 |
| Table # 2  | CHA .....  | Page 61 |
| Table #3   | Nuveen Green Capital.....                          | Page 62 |
| Table #4   | CWS Architecture + Interior Design .....           | Page 63 |
| Table #5   | SFC Engineering Partnership .....                  | Page 64 |
| Table #6   | Maine State Credit Union .....                     | Page 65 |
| Table #7   | Kennebec Savings Bank .....                        | Page 66 |
| Table #8   | City of Augusta .....                              | Page 67 |
| Table #9   | Vis Wealth Partners .....                          | Page 68 |
| Table #10  | Empeople Credit Union .....                        | Page 69 |
| Table #11  | Ransom Consulting, LLC .....                       | Page 70 |
| Table #12  | Gawron Turgeon Dillon Architects, P.C. ....        | Page 71 |
| Table #13  | Norway Savings Bank .....                          | Page 72 |
| Foyer #1   | Rental Housing Alliance .....                      | Page 73 |
| Foyer #2   | PC Construction .....                              | Page 74 |
| Foyer #3   | Maine Community Bank .....                         | Page 75 |

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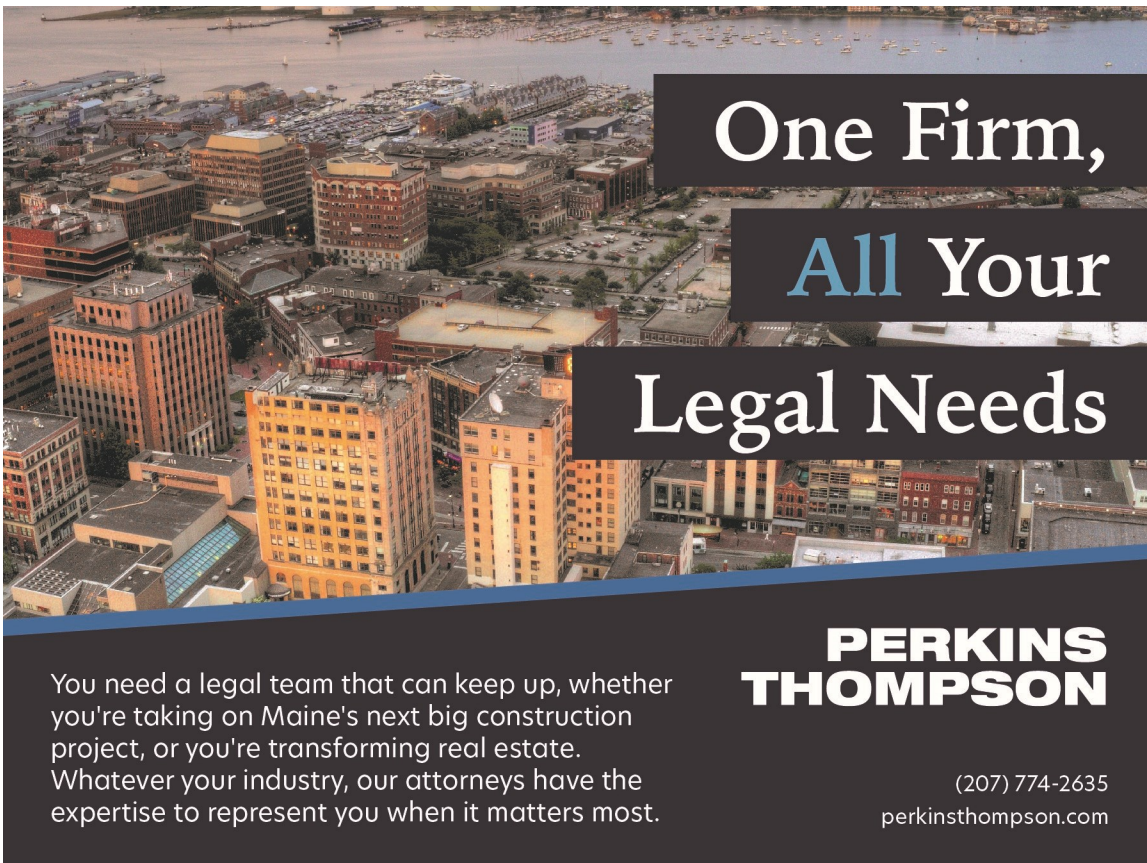
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To learn more, contact David Hulit, Vice President, Business Development at [david.hulit@readycapital.com](mailto:david.hulit@readycapital.com)

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### MEREDA's Membership Returns:

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## **Windham Economic Development Corporation**

**Business Type:** Municipal Economic Development Corporation

**Contact:** Thomas Bartell, Executive Director/Economic Development Director

**Address:** 8 School Road, Windham, ME 04062

**Tel:** (207) 892-1936 | **Fax:** (207) 892-1916

**Website:** [www.windhammaineedc.com](http://www.windhammaineedc.com) | **Email:** [thbartell@windhammaine.us](mailto:thbartell@windhammaine.us)

### **Company Profile:**

Windham, a growing community of 18,500 residents, serving a market area of 70,000 and with over 9,000,000 yearly trips on busy US Route 302, offers quality housing, an excellent school system, a growing Downtown, and year-round community events while having the beautiful lakes and mountains right in our backyard. It's no wonder that Windham is one of the fastest growing communities in Maine. As we like to say in Windham, you can Find It Here!

### **Downtown Windham**

The newly implemented Downtown Zoning ordinance, public investments in a \$45 million state of the art wastewater treatment system and \$30 million in transportation improvements allow for urban densities for multifamily, and new and infill commercial development, has sparked interest in new development with over 130 multifamily homes completed, 75 units nearing construction and over 600 units in various stages of planning. With approximately 1.7 million sq. feet of retail, and over 250,000 sq. ft of office space, Downtown Windham continues to grow as the commercial center for the Sebago Lakes Region. We welcome these new or expanding businesses to the Downtown: Rustler's Steakhouse, Pop's Place Restaurant, Yolked Farm to Table Restaurant, and Hailey's Kitchen Baker yjustto name a few.

### **Quarry Ridge Business Park**

Just outside of Windham's downtown is the Quarry Ridge Business Park with close to 1000 acres ready to accommodate any size office, cultivation, or manufacturing facility with easy access to US Route 302 and within 15 minutes of the Maine Turnpike, US Route 95.



## **Zachau Construction**

**Business Type:** Construction

**Contact:** Drew Wing, President

**Address:** P.O. Box J, Freeport, ME 04032

**Tel:** (207) 865-9925 | **Fax:** (207) 865-9926

**Website:** [www.zachauconstruction.com](http://www.zachauconstruction.com) | **Email:** [drew@zachauconstruction.com](mailto:drew@zachauconstruction.com)

### **Company Profile:**

Zachau Construction is one of Southern Maine's leading commercial construction management companies, working with the state's most recognized corporations, institutions, and non-profits. Our dedication to maintaining honest relationships and partnerships, above all else has, carried us from our founding in 1969, by Earle Zachau, to where we are today. As a 3rd-generation company, we care deeply about our people, our projects, and our community.

Led by Jeff Zachau, CEO, and Drew Wing, President, Zachau Construction builds quality projects through partnerships with good people and organizations.





**Creative Office Resources**

**Business Type:** Commercial Interiors

**Contact:** Stephanie Wihbey, Vice President, Maine

**Address:** 141 Middle Street, Portland, ME 04101

**Tel:** (207) 775-7100

**Website:** [www.creativeofficeresources.com](http://www.creativeofficeresources.com)

**Email:** [stephanie.wihbey@creativeofficeresources.com](mailto:stephanie.wihbey@creativeofficeresources.com)

**Company Profile:**

Creative Office Resources (COR), one of the largest MillerKnoll Certified Dealers in the country, creates spaces that move us forward. Specializing in workplace, COR builds productive, positive environments designed to empower the people within them by transforming surroundings into human-centered spaces. Their workforce includes over 440+ employees with over 35 years of experience, spanning nine locations, including two warehouses, in the New England and the Tri-State regions.

Learn more about Creative Office Resources on Instagram (@creativeofficeresources), LinkedIn (Creative Office Resources) and online at [www.creativeofficeresources.com](http://www.creativeofficeresources.com).



**Booth #4**

**MEREDA Member Since 1997**

## **The Dunham Group**

**Business Type:** Commercial Real Estate Brokerage

**Contact:** Marina Turmelle, Marketing Director

**Address:** 2 Monument Square, Portland, ME 04101

**Tel:** (207) 773-7100 | **Fax:** (207) 773-5480

**Website:** [www.dunhamgroup.com](http://www.dunhamgroup.com) | **Email:** [mturmelle@dunhamgroup.com](mailto:mturmelle@dunhamgroup.com)

### **Company Profile:**

For over 45 years, The Dunham Group has provided in-depth market knowledge and trustworthy representation to our clients. Our objective is to help our clients realize their vision and this commitment has helped us build long-term, loyal partnerships. We like to get to know our clients the way we know Maine's commercial market - which means we listen, we pay attention, and we do our research. With our insightful data analysis, local expertise, and collaborative approach, we connect our clients with the right opportunities for their growth.



**TD Bank®, America's Most Convenient Bank**

**Business Type:** Financial Institution

**Contact:** William Schad, Regional Vice President

**Address:** PO Box 9540, One Portland Square, Portland, ME 04112

**Tel:** (207) 761-8612 | **Fax:** (207) 761-8660

**Website:** [www.tdbank.com](http://www.tdbank.com) | **Email:** [William.schad@td.com](mailto:William.schad@td.com)

**Company Profile:**

**About TD Bank, America's Most Convenient Bank®**

TD Bank, America's Most Convenient Bank®, is one of the largest banks in the U.S. , providing over 10 million customers with a full range of retail, small business and commercial banking products and services at more than 1,100 convenient locations throughout the Northeast, Mid-Atlantic, Metro D.C., the Carolinas and Florida. In addition, TD Auto Finance, a division of TD Bank, N.A., offers vehicle financing and dealer commercial services. TD Bank and its subsidiaries also offer customized private banking and wealth management services through TD Wealth®. TD Bank is headquartered in Cherry Hill, N.J. To learn more, visit [www.td.com/us](http://www.td.com/us). Find TD Bank on Facebook at [www.facebook.com/TDBank](http://www.facebook.com/TDBank) and on Twitter at [www.twitter.com/TDBank\\_US](http://www.twitter.com/TDBank_US) and [www.twitter.com/TDNewsUS](http://www.twitter.com/TDNewsUS). TD Bank, America's Most Convenient Bank®, is a member of TD Bank Group and a subsidiary of The Toronto-Dominion Bank of Toronto, Canada, a top 10 financial services company in North America. The Toronto-Dominion Bank trades on the New York and Toronto stock exchanges under the ticker symbol "TD". To learn more, visit [www.td.com/us](http://www.td.com/us).



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**Booth #6**

**MEREDA Member Since 2008**

**Haley Ward, Inc.**

**Business Type:** Engineering & Environmental Consulting / Survey / Architecture

**Contact:** Lisa Beeler, Business Development Manager

**Address:** 203 Anderson Street, #2, Portland, ME 04101

**Tel:** (207) 805-8786

**Website:** [www.haleyward.com](http://www.haleyward.com) | **Email:** [lbeeler@haleyward.com](mailto:lbeeler@haleyward.com)

**Company Profile:**

Haley Ward is a 100% employee-owned technical consulting firm offering a wide range of engineering, architectural, environmental, and surveying services focused upon delivering client-based solutions. Our team of over 200 employees value accountability and collaboration and serve land development, municipal, energy, industrial, and institutional clients. Haley Ward is headquartered in Bangor with locations from Saco to Presque Isle and New Hampshire, Massachusetts, Connecticut and Florida.



**Booth #7**

**MEREDA Member Since 2021**

## **Ready Capital**

**Business Type:** Lender

**Contact:** David Hulit, VP, Business Development

**Address:** 200 Connell Drive, Suite 4000, Berkeley Heights, NJ 07922

**Tel:** (207) 248 - 8553

**Website:** [www.readycapital.com](http://www.readycapital.com) | **Email:** [david.hulit@readycapital.com](mailto:david.hulit@readycapital.com)

### **Company Profile:**

Ready Capital Corporation (NYSE: RC) is a multi-strategy real estate finance company that originates, acquires, finances and services small- to medium-balance commercial loans. Ready Capital specializes in loans backed by commercial real estate, including agency multifamily, investor and bridge as well as affordable housing finance and government guaranteed business loans. Headquartered in New York, New York, Ready Capital employs over 600 lending professionals nationwide. The company is externally managed and advised by Waterfall Asset Management, LLC.



**Booth #8**

**MEREDA Member Since 1991**

## **The Boulos Company**

**Business Type:** Commercial Brokerage

**Contact:** Christopher Stephenson , VP Operations & Marketing

**Address:** One Canal Plaza, Suite 500, Portland, ME 04101

**Tel:** (207) 772-1333 | **Fax:** (207) 871-1288

**Website:** [www.boulos.com](http://www.boulos.com) | **Email:** [cstephenson@boulos.com](mailto:cstephenson@boulos.com)

### **Company Profile:**

**The Boulos Company** is a commercial real estate firm dedicated to serving owners, investors, and tenants, blending Maine and New Hampshire market knowledge with a global network.

We offer a full array of services including leasing and sales; property, facilities, project, and investment management; valuation, appraisal, research, investment strategy, and consulting.

In addition to our depth of services, we also offer a deep bench of qualified, professional agents. Our partners and experienced brokers are seasoned experts in every commercial real estate sector, from office and retail to industrial, investment, and multi-unit property; and our systemized, in-depth training program ensures that their knowledge is shared with each new generation.

All of this reach, experience, expertise, and depth adds up to market leadership. And for clients, that means success. When it comes to commercial real estate opportunities in Maine and New Hampshire, **Boulos brings you more.**

Visit us at our booth to learn more about our vast real estate offerings and pick up the 2024 Market Outlook.





**Booth #9**

**MEREDA Member Since 2003**

**WBRC Inc.**

**Business Type:** Architecture / Engineering

**Contact:** Richard Borrelli, Senior Principal, Regional Director

**Address:** 701 Forest Avenue, Portland, ME 04103

**Tel:** (207) 828-4511

**Website:** [www.wbrcinc.com](http://www.wbrcinc.com) | **Email:** [richard.borrelli@wbrcinc.com](mailto:richard.borrelli@wbrcinc.com)

**Company Profile:**

At WBRC, our mission is Design that Improves Lives. Founded in 1902, our team of 60 A/E professionals serve clients in the commercial, civic, education, and healthcare sectors. WBRC's full-service team includes architects; civil, structural, mechanical, and electrical engineers; interior designers; and landscape architects. [Learn more@wbrcinc.com](http://www.wbrcinc.com).

The logo for WBRC Inc. features the lowercase letters "wbrc" in a bold, dark purple, sans-serif typeface. The letters are closely spaced and centered horizontally.

**Malone Commercial Brokers**

**Business Type:** Commercial Real Estate

**Contact:** Molly McGuire, Designated Broker & Operations Manager

**Address:** 5 Moulton Street, Suite 3, Portland, ME 04101

**Tel:** (207) 772-2422

**Website:** [www.malonecb.com](http://www.malonecb.com) | **Email:** [molly@malonecb.com](mailto:molly@malonecb.com)

**Company Profile:**

Since 1983, Malone Commercial Brokers has been a driving force in shaping the landscape of commercial real estate in Southern Maine. We don't just handle transactions; we cultivate enduring partnerships, driven by a genuine dedication to our clients' success.

Whether you're looking to explore investment opportunities, seek tenant representation, or sell your current asset, you can trust our seasoned team of professionals who bring a wealth of expertise to the table. Our market insight and extensive local and national networks make us an invaluable resource, as we offer a full range of commercial real estate services across all sectors including industrial, retail, office sales and leasing, development, land, and business sales.

Explore the Malone difference — where local expertise blends with a sincere commitment to add lasting value, making success a collaborative journey.

Malone Commercial Brokers: Connected. Local. Savvy.



**Booth #11**

**MEREDA Member Since 1996**

## **Bath Savings Institution**

**Business Type:** Financial Institution

**Contact:** Sarah Piper, AVP Commercial Lending

**Address:** 105 Front Street, Bath, ME 04530

**Tel:** (207) 442-7711

**Website:** [www.bathsavings.bank](http://www.bathsavings.bank) | **Email:** [spiper@bathsavings.bank](mailto:spiper@bathsavings.bank)

### **Company Profile:**

Bath Savings Institution is a community bank with a commitment to independence, local control and exceptional service. We are small enough to know you personally and large enough to meet your financial needs. Maine businesses rely on Bath Savings for a full suite of commercial services and Bath Savings Trust Company for sound investment services that offer performance and results. At Bath Savings we believe that your business is in Maine and your bank should be here too. Since 1852, Bath Savings has been lending money to the people and businesses of coastal Maine – Experience Counts!





**Pierce Atwood LLP**

**Business Type:** Law Firm

**Contact:** Rebecca West Greenfield, Partner, Real Estate

**Address:** Merrill's Wharf, 254 Commercial Street, Portland, ME 04101

**Tel:** (207) 791-1246 | **Fax:** (207) 791-1350

**Website:** [www.pierceatwood.com](http://www.pierceatwood.com) | **Email:** [rgreenfield@pierceatwood.com](mailto:rgreenfield@pierceatwood.com)

**Company Profile:**

Attorneys in Pierce Atwood's real estate, environmental, land use, government relations, and tax groups work closely with developers of office buildings, shopping centers, resort properties and industrial properties, developers and owners of residential subdivisions and condominiums, and high end residential property sellers and buyers to offer the full range of services needed for real estate development projects.



## **Compass Commercial Brokers**

**Business Type:** Brokerage and Development Company

**Contact:** Steve Baumann, President

**Address:** 241 US Route 1, Floor 4, Falmouth, ME 04105

**Tel:** (207) 253-1781

**Website:** [www.compass-cb.com](http://www.compass-cb.com) | **Email:** [sbaumann@compass-cb.com](mailto:sbaumann@compass-cb.com)

### **Company Profile:**

Compass Commercial Brokers provides a unique blend of local expertise and national exposure, with a team of brokers with additional expertise in development, construction and repurposing. Compass Commercial Brokers represents a diverse portfolio of commercial properties throughout Maine.

Founded by Steve Baumann 13 years ago, Compass has been at the forefront of many of the most notable projects over the past decade and continues to build and maintain strong relationships with its clients. At Compass Commercial Brokers our team seeks to create long lasting relationships. We are committed to providing unparalleled attention to detail, creativity, and value-add services throughout the process.

Contact Compass Brokers to start a conversation.



**Consigli Construction Co., Inc.**

**Business Type:** General Contractor

**Contact:** Matthew Tonello, Director of Operations

**Address:** 15 Franklin Street, Portland, ME 04101

**Tel:** (207) 773-3000

**Website:** [www.consigli.com](http://www.consigli.com) | **Email:** [mtonello@consigli.com](mailto:mtonello@consigli.com)

**Company Profile:**

Consigli Construction Co., Inc., is a construction manager and general contractor that serves academic, healthcare, institutional, corporate, landmark restoration and federal clients throughout Maine and Northern New England from its office in Portland with a staff of over one hundred local professionals and skilled field staff.



**City of Lewiston**

**Business Type:** Municipality

**Contact:** Lincoln Jeffers, Director of Economic and Community Development

**Address:** 27 Pine Street, Lewiston, ME 04240

**Tel:** (207) 513-3126 ext. 3204

**Website:** <https://www.lewistonmaine.gov> | **Email:** [ljeffers@lewistonmaine.gov](mailto:ljeffers@lewistonmaine.gov)

**Company Profile:**

Lewiston, Maine is a growing city full of possibility, delivering untapped opportunity that is attainable, accessible and abundant. Founded on a fiercely blue-collar ethos of hard work and resilience from an industrial past that carries through the present culture, Lewiston offers all the potential of a diverse and vibrant city balanced by a hometown sense of community.

Built as an economic engine of the community, our mill buildings have found new life transforming from textile manufacturing to hubs of vibrant, diverse business sectors that include finance, banking, insurance, fine dining, manufacturing and health care. Housing options continue to be developed in the mills as well as throughout the City, allowing people to once again walk to work or work remotely.

Urban to suburban, downtown to rural, Lewiston is home to families and entrepreneurs from around the world, generations of locals, and new faces. Education remains a strong sector in the City with post-secondary education options that support a wide spectrum of career paths. With its convenient location that offers easy access to 4 seasons of outdoor activities, desirable resources and services, and affordability, Lewiston is where legacies are ready to be made.

All inquiries can be sent to: [ECDevelopment@lewistonmaine.gov](mailto:ECDevelopment@lewistonmaine.gov)



**Booth #16**

**MEREDA Member Since 2022**

## **John Turner Consulting**

**Business Type:** Consultant/Engineer

**Contact:** Marie Shelley, Business Development Director

**Address:** 44 Lafayette Rd., PO Box 953, North Hampton, NH 03862

**Tel:** (978) 518-5839

**Website:** [www.consultjtc.com](http://www.consultjtc.com) | **Email:** [mshelley@consultjtc.com](mailto:mshelley@consultjtc.com)

### **Company Profile:**

John Turner Consulting, Inc. (JTC) is a multi-discipline consulting and engineering firm founded in 1997. JTC provides a full suite of construction support services including environmental consulting, building sciences, geotechnical engineering, materials testing, special inspections, HMA pavement consulting, resident engineering, and energy retrofit programs for housing, commercial, educational, hospitality, municipal, transportation and industrial projects throughout New England, as well as for state and federal agencies. From early conception through final inspection, our cross-trained team of professionals provide a practical approach for cost-effective solutions.





**Booth #'s 17 & 24**

**MEREDA Member Since 2012**

## **Machias Savings Bank**

**Business Type:** Financial / Banking

**Contact:** Francine Cram, Sr Vice President

**Address:** 193 Middle Street Portland, ME 04101

**Tel:** (800) 339-3347 | **Fax:** (207) 774-9305 | **Direct:** : (207) 561-3937 | **Mobile:** (207) 408-2478

**Website:** [www.machiassavings.com](http://www.machiassavings.com) | **Email:** [Fcram@MachiasSavings.com](mailto:Fcram@MachiasSavings.com)

### **Company Profile:**

With nearly \$2.3 billion in assets, 300 employees, and 15 branches from Portland to Caribou, Machias Savings Bank seeks to move Maine forward. Our business banking and cash management experts partner with business owners to help them flourish. Founded in 1869 and a leader in customer experience and community, Machias personalizes each customer relationship to help Maine businesses and individuals find their "YES!" by offering comprehensive banking solutions to meet everyday banking needs and long-term goals. This includes commercial financing consisting of real estate loans, term loans and lines of credit in addition to deposit account services along with specialized cash management support, payroll services, credit card processing, fraud prevention, and more to keep businesses running smoothly. MachiasSavings.bank. Member FDIC.



**Haley & Aldrich, Inc.**

**Business Type:** Engineering Consulting Firm

**Contact:** Wayne A. Chadbourne, Transportation Leader, Principal Consultant

**Address:** 75 Washington Avenue, Suite 1A, Portland, ME 04101

**Tel:** (207) 482-4609

**Website:** [www.haleyaldrich.com](http://www.haleyaldrich.com) | **Email:** [wchadbourne@haleyaldrich.com](mailto:wchadbourne@haleyaldrich.com)

**Company Profile:**

Haley & Aldrich's real estate development consultants are prepared for unexpected challenges that can arise. Through our industry-leading expertise in geotechnical engineering, underground construction, and environmental sciences, we are able to anticipate unforeseen circumstances during your development projects. We take proven and innovative approaches based on our past successes and challenges, resulting in better planning, budgeting, and design — and ultimately, less risk from unexpected events. Our one-team approach allows us to draw from our 900 engineers, scientists, and constructors in 35 offices for creative collaboration and expert perspectives.



**Mainebiz**

**Business Type:** Business News / Media Company

**Contact:** Alison Nason, Marketing & Operations Director

**Address:** 15 Franklin Street, Second Floor, Portland, ME 04101

**Tel:** (207) 761-8379 ext. 326

**Website:** [www.mainebiz.biz](http://www.mainebiz.biz) | **Email:** [anason@mainebiz.biz](mailto:anason@mainebiz.biz)

**Company Profile:**

Mainebiz is Maine's premier business news source, covering business news from Kittery to Fort Kent. With its website ([Mainebiz.biz](http://Mainebiz.biz)), Daily Report, Real Estate Insider, Weekly Report and Events via email, as well as its flagship print publication, Mainebiz continues to expand its reach, bringing vital news, information and analysis to Maine's business community through varied media. Learn more at [www.mainebiz.biz](http://www.mainebiz.biz).



## **Main-Land Development Consultants**

**Business Type:** Land Development/Engineering Consultants

**Contact:** Christina Douglass, Administrative Assistant

**Address:** PO Box Q, Livermore Falls, ME 04254

**Tel:** (207) 897-6752

**Website:** [www.main-landdci.com](http://www.main-landdci.com) | **Email:** [christina.douglass@main-landdci.com](mailto:christina.douglass@main-landdci.com)

### **Company Profile:**

Main-Land Development Consultants, Inc. (Main-Land) has been the primary land development consultant in Western Maine, offering a variety of services including surveying, site evaluations (septic designs), site civil engineering, and permitting/regulatory expertise. Opening our doors in 1974 we've served numerous landowners, businesses, and municipalities from our office in Livermore Falls, Maine. Main-Land has recently begun serving folks in the southern and central Maine markets from our branch office in Falmouth and look forward to ramping up capacity to serve these busy markets.

We value each person who walks through our door. Our goal is to make every client a repeat customer, and our method is to build trust with clients, regulators, vendors, and colleagues by professional service and a personable attitude. On this basis, we build relationships that we value immensely and by which we hope to leave a lasting impression. We are your "friendly consultant"!



**S. W. Cole Engineering, Inc.**

**Business Type:** Geotechnical Engineering and Construction Materials Testing

**Contact:** Jean Lamontanaro, Marketing Coordinator

**Address:** 37 Liberty Drive, Bangor, ME 04401

**Tel:** (207) 848-5714

**Website:** [www.swcole.com](http://www.swcole.com) | **Email:** [info@swcole.com](mailto:info@swcole.com)

**Company Profile:**

S. W. Cole Engineering, Inc. provides services in four major areas: geotechnical engineering, construction materials testing, special inspections, and test boring explorations. Established in 1979 by Stephen W. Cole, we are a team of more than 130, including engineers and technicians, which annually provides services on more than 3,000 projects.





**Onyx Creative, Inc.**

**Business Type:** Professional A&E Firm

**Contact:** Jon Towle, Associate Principal

**Address:** 90 Bridge Street, Suite 420, Westbrook, ME 04092

**Tel:** (207) 591-0111

**Website:** [www.onyxcreative.com](http://www.onyxcreative.com) | **Email:** [jtowle@onyxcreative.com](mailto:jtowle@onyxcreative.com)

**Company Profile:**

Onyx Creative is a nationally recognized architecture, engineering, interior design and brand experience firm. With extensive experience in various project types including the design of shopping centers, retail stores, and restaurants all across the country, Onyx Creative creates a holistic approach that leads to elevated and aspirational experiences.



**SERVPRO of Maine**

**Business Type:** Cleaning and Restoration Services

**Contact:** Holly Merrill, Marketing Manager

**Address:** 9 Hutcherson Drive, Gorham, ME 04038

**Tel:** (207) 772-5032

**Website:** [www.servpro.com](http://www.servpro.com) | **Email:** [holly@servproportland.me](mailto:holly@servproportland.me)

**Company Profile:**

Available 24 hours/365 days a year, our team at SERVPRO is committed to getting your business back up and running as quickly as possible.

We have proudly served Maine since 1976 and have thirteen locations throughout the state: Augusta/Waterville, Bangor/Ellsworth, Bath/Brunswick, Bar Harbor, Belfast/ Camden/ Rockland, Biddeford/Saco, Farmington/Skowhegan, Lewiston/Auburn, Oxford/South Paris, Portland, South Portland, Sebago Lake Region, and South York County.

Each office is locally owned and operated specializing in cleaning and restoration services for fire, smoke, soot, and water damage. We are also your business's resource for mold remediation, biohazard cleanup, post construction cleanup, general cleaning. We also offer re-construction services and carpet/upholstery cleaning depending on location.

There's never a convenient time for any type of emergency cleanup to strike your commercial property. When the need arises for professional cleaning or emergency restoration services, our SERVPRO team of professionals have the certifications, training, and expertise to help make it "Like it never even happened."



Cleaning. Restoration. Construction.

## **Machias Savings Bank**

**Business Type:** Financial / Banking

**Contact:** Francine Cram, Sr Vice President

**Address:** 193 Middle Street Portland, ME 04101

**Tel:** (800) 339-3347 | **Fax:** (207) 774-9305 | **Direct:** : (207) 561-3937 | **Mobile:** (207) 408-2478

**Website:** [www.machiassavings.com](http://www.machiassavings.com) | **Email:** [Fcram@MachiasSavings.com](mailto:Fcram@MachiasSavings.com)

### **Company Profile:**

With nearly \$2.3 billion in assets, 300 employees, and 15 branches from Portland to Caribou, Machias Savings Bank seeks to move Maine forward. Our business banking and cash management experts partner with business owners to help them flourish. Founded in 1869 and a leader in customer experience and community, Machias personalizes each customer relationship to help Maine businesses and individuals find their "YES!" by offering comprehensive banking solutions to meet everyday banking needs and long-term goals. This includes commercial financing consisting of real estate loans, term loans and lines of credit in addition to deposit account services along with specialized cash management support, payroll services, credit card processing, fraud prevention, and more to keep businesses running smoothly. [MachiasSavings.bank](http://MachiasSavings.bank). Member FDIC.



**Booth #25**

**MEREDA Member Since 2023**

## **Green 4 Maine, LLC**

**Business Type:** Developer

**Address:** 154 Development Drive, Limestone, ME 04750

**Website:** <https://green4maine.com> | **Email:** [info@green4maine.com](mailto:info@green4maine.com)

### **Company Profile:**

The Green 4 Maine Program's mission is a revitalization project that will breathe life and job creation back into the former Loring Airforce Base, surrounding communities and northern Maine. It will become the incubator hub for innovation, technology, and creativity.



**Booth #26**

**MEREDA Member Since 2022**

## **Peikko USA**

**Business Type:** Manufacturer

**Contact:** Mark Johanson, Sales & Business Development

**Address:** 525 East Mifflin, Lebanon, PA 17046

**Tel:** 1-888-734-5561

**Website:** [www.peikkousa.com](http://www.peikkousa.com) | **Email:** [mark.johanson@peikko.com](mailto:mark.johanson@peikko.com)

### **Company Profile:**

Peikko is a privately-owned company established in 1965 and headquartered in Lahti, Finland. Peikko offers a wide range of concrete connections and composite beams for precast and cast-in-place applications.

The innovative solutions provided by Peikko improve the safety, productivity, and sustainability of your construction processes.





**A/Z Corporation—A Cianbro Company**

**Business Type:** Construction

**Contact:** Scott Tompkins, Director of Business Development

**Address:** 101 Cianbro Square, Pittsfield, ME 04967

**Tel:** (207) 615-9770

**Website:** [www.a-zcorp.com](http://www.a-zcorp.com) | **Email:** [stompkins@cianbro.com](mailto:stompkins@cianbro.com)

**Company Profile:**

A/Z Corporation - A Cianbro Company is a leader in delivering technically and logistically complex building projects throughout the Northeast. Drawing on integrated design, construction, and maintenance services, our team is part of Cianbro's 3,500+ professionals and trades staff; collectively, we place more than \$1 billion in construction work annually.



## **Connectivity Point**

**Business Type:** Network Infrastructure

**Contact:** James Cyr, Director of Sales & Marketing

**Address:** PO Box 1268, Auburn, ME 04210

**Tel:** (207) 753-0200

**Website:** [www.connectivitypoint.com](http://www.connectivitypoint.com) | **Email:** [CPSales@connectivitypoint.com](mailto:CPSales@connectivitypoint.com)

### **Company Profile:**

Connectivity Point specializes in technology infrastructure. We design, install and service network cabling, audio/visual equipment, sound masking, surveillance and security solutions, and telephone systems, as well as offer technology deployment. Working in 44 states and 35 countries, Connectivity Point is your One Point of contact for all your infrastructure needs.



## **BELFOR Property Restoration**

**Business Type:** Property Restoration

**Contact:** Derek Session, Business Development Manager

**Address:** 60 Gray Road, Suite H-1, Falmouth, ME 04105

**Tel:** (207) 800-1377

**Website:** <https://www.belfor.com/en/us> | **Email:** [derek.session@us.belfor.com](mailto:derek.session@us.belfor.com)

### **Company Profile:**

When disaster damages property, it can be an overwhelming task to quickly get all the players in place. That's where BELFOR comes in. One phone call day or night puts the North American leader in property restoration into action to stabilize and assess your damage, work with the insurance company, and provide every restoration service you need.

To BELFOR, every disaster is personal. That's why our professionals treat every job with urgency and care, working around the clock to return life to normal as soon as possible.

BELFOR | Restoring More Than Property



**Booth #30**

**MEREDA Member Since 2008**

## **Landry / French Construction Company**

**Business Type:** Contractor

**Contact:** Kevin French, CEO

**Address:** 160 Pleasant Hill Road, Scarborough, ME 04074

**Tel:** (207) 730-5566 | **Fax:** (207) 730-5567

**Website:** [www.landryfrench.com](http://www.landryfrench.com) | **Email:** [kfrench@landryfrench.com](mailto:kfrench@landryfrench.com)

### **Company Profile:**

Landry/French is one of Northern New England's leading commercial construction management companies. Our experience includes a diverse range of projects including healthcare, education, commercial, corporate, financial, and housing. Landry/French was recognized as a Top New England Contractor by Engineering News Record for the past 4 years. Other awards and recognition include six AGC Build Maine Awards; and Best Places to Work in Maine for the past nine consecutive years. In addition, Landry/French was named to the Inc. 5000's list of Fastest Growing Companies in America in 2021, 2017 and 2016. Landry/French is a 100% Employee-Owned Company. For more information, please visit us at [landryfrench.com](http://landryfrench.com).



**Booth #31**

**MEREDA Members Since 2002**

## **Harriman**

**Business Type:** Architects + Engineers

**Contact:** Mark Lee, AIA, CEO, Principal, Architect

**Address:** 46 Harriman Drive, Auburn, ME 04210

**Tel:** (207) 784-5100

**Website:** [www.harriman.com](http://www.harriman.com) | **Email:** [mlee@harriman.com](mailto:mlee@harriman.com)

### **Company Profile:**

Inspiring design emerges from an integrated approach. Our architecture and engineering professionals work cohesively to deliver uplifting, resilient, and high-performing design. Working collaboratively with our clients, we create inspiring places to live, work, learn, and play.

# Harriman

**Booth #32**

**MEREDA Member Since 2016**

## **Optimum Construction**

**Business Type:** General Contractors

**Contact:** Kendrick Ballantyne, Owner, President

**Address:** 91 Auburn Street, Suite 1030, Portland, ME 04103

**Tel:** (207) 808-8269

**Website:** [www.optimumconstruction.com](http://www.optimumconstruction.com) | **Email:** [kballantyne@optimumconstruction.com](mailto:kballantyne@optimumconstruction.com)

### **Company Profile:**

OPTIMUM CONSTRUCTION, INC. is one of New England's foremost construction managers and general contractors with a broad portfolio of projects for commercial, corporate, healthcare, housing, and institutional clients. We believe taking the time to really know people to be the key behind creating value and leading projects that connect people.

***OPTIMUM***  
construction co.





## **Canam Buildings**

**Business Type:** Prefabricated Steel Building Solutions

**Contact:** Michael Kissane & Ryan Fowler, Business Development Representatives

**Address:** 28 Birch Street, Milford, MA 01757, United States

**Tel:** (866) 466-8769

**Website:** [www.canam.com](http://www.canam.com) | **Emails:** [michael.kissane@canamgroupinc.com](mailto:michael.kissane@canamgroupinc.com) & [ryan.fowler@canamgroupinc.com](mailto:ryan.fowler@canamgroupinc.com)

### **Company Profile:**

With over 60 years of experience and more than 300,000 projects, Canam's expertise is rivaled only by its ambitions. We specialize in designing and manufacturing steel products for the North American construction industry. Canam partners with you as early as the preconstruction phase in order to properly plan and respect your schedule and budget. You benefit from our design assistance and design-build services. Once on the jobsite, you have access to a dedicated project management resource, which ensures peace of mind throughout the installation of our products.

### **Hambro Multiresidential Structural Building Systems**

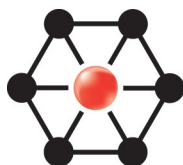
Discover Hambro by Canam, a complete structural building system for multiresidential mid-rise (2 to 12 storeys) and high-rise buildings (12+ storeys) that are an excellent choice for condominiums, apartments, retirement and senior care facilities, student residences, hotels and military housing. Canam has been designing and manufacturing the Hambro building system since 1970. [www.hambro.com](http://www.hambro.com)

### **Murox Prefabricated Steel Building System**

We offer Murox by Canam, a prefabricated building system for the commercial, industrial and institutional markets. It is the perfect type of building for quick installation on the jobsite, as well as future expansions. The simple and economic relocation of panels makes expansion easy for a variety of industries and purposes. Canam has been designing and manufacturing the Murox building system since 1978 with over 300 buildings in the Northeast. [www.murox.com](http://www.murox.com)

Ready to elevate your steel construction projects to new heights?

Partner with Canam's team and experience the difference!



# **CANAM**

**Booth #34**

**MEREDA Member Since 2001**

**Roxane Cole Commercial Real Estate LLC**

**Business Type:** Commercial Brokerage

**Contact:** Roxane A. Cole, CCIM, Managing Member / Commercial Broker

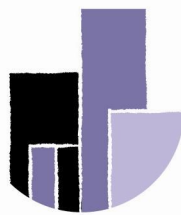
**Address:** PO Box 7432, Portland, ME 04112-7432

**Tel:** (207) 653-6702

**Website:** [www.roxanecole.com](http://www.roxanecole.com) | **Email:** [rcole@roxanecole.com](mailto:rcole@roxanecole.com)

**Company Profile:**

The alternative to business as usual — 100% confidential, highly-experienced and successful commercial broker solely handling all client interactions. No client conflicts — doesn't own, develop or manage commercial real estate. "Moving at the speed of my clients" — lightning quick to seize opportunities, or measured and strategic for long-term results.



**ROXANE COLE**  
COMMERCIAL REAL ESTATE LLC

**Booth #35**

**MEREDA Member Since 2017**

## **The Downs / Maine Properties**

**Business Type:** Development

**Contact:** Lisa Gorney, Vice President, Maine Properties

**Address:** 197 US Route 1, Scarborough, ME 04074

**Tel:** (207) 883-3753

**Website:** [www.thedowns.com](http://www.thedowns.com) | **Email:** [lisa@mainepropertiesllc.com](mailto:lisa@mainepropertiesllc.com)



## **PATCO Construction**

**Business Type:** Commercial / Residential Construction

**Contact:** Jon Bell, Executive Vice President

**Address:** 1293 Main Street, Sanford, ME 04073

**Tel:** (207) 324-5574 | **Fax:** (207) 324-1642

**Websites:** [www.patco.com](http://www.patco.com) | **Email:** [jbell@patco.com](mailto:jbell@patco.com)

### **Company Profile:**

For over 30 years, PATCO has been a family owned commercial and residential construction company based upon these core values: Integrity, Teamwork, Loyalty, Safety, and Fun. These values drive what we do, how we do it and who we partner with to design and deliver our custom metal buildings, commercial construction projects and homes.

PATCO specializes in the design and construction of custom metal buildings as well as construction of residential homes on company-owned developments or owners lots. These buildings include facilities for a wide spectrum of uses including:

- Homes • Office • Agriculture • Distribution • Automotive & Dealerships • Industrial & Manufacturing • Retail • School • Recreation • Transportation • Warehouse & Storage

At PATCO we utilize a design - build approach and self-perform erection. This project approach is summarized through three broad phases where we design and price, construct and follow up during post construction, this approach also cuts the cost and time substantially for your building or home.

We love to bring your business or home vision to life!



**Booth #37**

**MEREDA Member Since 2003**

## **City of Saco**

**Business Type:** Municipality

**Contact:** Tracey Desjardins, Economic Development Director

**Address:** 300 Main Street, Saco, ME 04072

**Tel:** (207) 710-5009

**Website:** [www.sacomaine.org](http://www.sacomaine.org) | **Email:** [tdesjardins@sacomaine.org](mailto:tdesjardins@sacomaine.org)

### **Company Profile:**

Saco is ideally situated on the mouth of the Saco River in Southern Maine along the Atlantic Ocean, less than 20 minutes south of Downtown Portland and less than two hours north of Boston, Massachusetts. Saco has a growing population, a thriving economy, and vast recreational opportunities. In addition, Saco is a coastal community with a picturesque downtown area, top-tier schools, and varied housing options. Saco's workability and livability are possible due to its proximity to Interstate 95, US Route 1, and the Amtrak Downeaster passenger rail and freight rail. To learn more about Saco, please visit [sacomaine.org](http://sacomaine.org).



**Wright-Ryan Construction, Inc.**

**Business Type:** Construction Management Firm

**Contact:** Jim Giberson, Director, Marketing & Strategy

**Address:** 10 Danforth Street, Portland, ME 04101

**Tel:** (207) 773-3625 | **Fax:** (207) 773-5173

**Website:** [www.wright-ryan.com](http://www.wright-ryan.com) | **Email:** [jgiberson@wright-ryan.com](mailto:jgiberson@wright-ryan.com)

**Company Profile:**

2024 marks the 40th anniversary of Wright-Ryan's 1984 founding. For forty years, our team has been building Maine's great spaces – environments where Maine's people have lived, worked, learned, and thrived for generations. We are honored to celebrate with the community that made it possible through our "Building for Generations" campaign.



**Gorham Economic Development Corporation**

**Business Type:** Municipality

**Contact:** Kevin Jensen, Economic Development Director

**Address:** 75 South Street, Gorham, ME 04038

**Tel:** (207) 222-1628

**Website:** [www.gorhammaine.org](http://www.gorhammaine.org) | **Email:** [kjensen@gorham.me.us](mailto:kjensen@gorham.me.us)

**Company Profile:**

The Town of Gorham prides itself on supporting our local businesses to help them thrive and grow. With easy access to the Greater Portland market and major highways, we really do have it all – a strong agricultural heritage and booming industrial sector; thriving creative economy and vibrant village scene; and a college town with world-class outdoor recreation at our doorstep!





## **Criterium Engineers**

**Business Type:** Engineering Firm

**Contact:** Micayla Brooks, Vice President, Client Success

**Address:** 5 Depot Street, Suite 23, Freeport, ME 04032

**Tel:** (210) 790-0442

**Website:** [www.criterium-engineers.com](http://www.criterium-engineers.com) | **Email:** [mbrooks@criterium-engineers.com](mailto:mbrooks@criterium-engineers.com)

### **Company Profile:**

Criterium Engineers, one of North America's leading consulting engineering firms, helps clients better understand the buildings they own, build, manage, or purchase. Our clients include building owners, real estate investors, contractors, realtors, and homeowner associations. We know buildings: from high-rise commercial buildings to multi-unit condominiums to single family homes.



**Sevee & Maher Engineers, Inc.**

**Business Type:** Consulting Engineers

**Contact:** Dan Diffin, PE, Principal / Vice President

**Address:** 4 Blanchard Road, PO Box 85A, Cumberland, ME 04021

**Tel:** (207) 829-5016 | **Fax:** (207) 829-5692

**Website:** [www.smemaine.com](http://www.smemaine.com) | **Email:** [info@smemaine.com](mailto:info@smemaine.com)

**Company Profile:**

Sevee & Maher Engineers, Inc. (SME) is an accomplished, Maine-based consulting firm of 85+ professionals providing services in civil and environmental engineering and permitting, geotechnical engineering, site investigation and remediation, brownfields/site redevelopment support, water resource development, industrial hygiene, and indoor environmental quality. SME serves commercial, industrial, governmental, and residential clients.



**City of Westbrook**

**Business Type:** Municipality

**Contact:** Daniel Stevenson, Director of Economic Development

**Address:** 2 York Street, Westbrook, ME 04092

**Tel:** (207) 591-8110

**Website:** [www.westbrookmaine.com](http://www.westbrookmaine.com) | **Email:** [dstevenson@westbrook.me.us](mailto:dstevenson@westbrook.me.us)

**Company Profile:**

Exciting times abound in Westbrook! Major projects and community events drive our success with projects including Rock Row's \$700 million investment and a downtown mixed-use project anchored by Vertical Harvest (an urban hydroponic farm), municipal parking garage, housing, and retail. Westbrook's events include Vallee Square summer concerts, and our famous holiday lights. We have become a place where businesses and families aspire to be. Furthermore, Westbrook is recognized as a business-friendly community where innovators find home. "Business-friendly" has become our philosophy, guiding daily interactions with local businesses and people seeking to do business in our community. Known in the economic development profession as a tool for success, Business Retention and Expansion (BRE) is a priority for us. Westbrook's BRE Program, administered by experienced staff, improves the business operating climate, ensures competition remains healthy, assists in employment opportunities, and helps stabilize local and regional economies. We love to show off our community. Contact Dan or Demetria in our economic development department for prospecting opportunities!



**City of Bangor, Department of Community & Economic Development**

**Business Type:** Municipal Government

**Contact:** Anne Krieg, Director of Community & Economic Development

**Address:** 73 Harlow St., Bangor, ME 04401

**Tel:** (207) 992-4281

**Website:** [www.bangormaine.gov](http://www.bangormaine.gov) | **Email:** [anne.krieg@bangormaine.gov](mailto:anne.krieg@bangormaine.gov)

**Company Profile:**

From a leader in Maine's aerospace sector, C&L Aerospace, to the popular entertainment venues of the Cross Insurance Center and Waterfront Concerts, Bangor is filled with talent and opportunity. The city features an energetic downtown, world-class airport, 11 institutions of higher education that graduate over 3,500 students every year, and a growing research and development community. The Bangor Innovation Center provides opportunity for new business start-ups from manufacturing and engineering to furniture-making. As one of the best small cities in New England, Bangor has proven to be a great place to invest, innovate, and grow.



**CITY OF BANGOR**

**Booth #44**

**MEREDA Member Since 2019**

## **Colliers**

**Business Type:** Commercial Real Estate

**Contact:** Mike Cobb, Managing Director

**Address:** 217 Commercial Street, Suite 201, Portland, ME 04101

**Tel:** (207) 560-8000

**Website:** [www.colliersme.com](http://www.colliersme.com) | **Email:** [m.cobb@colliers.com](mailto:m.cobb@colliers.com)

### **Company Profile:**

Colliers is a full service commercial real estate company offering a complete range of services to owners, investors, and occupiers on a local, regional, national, and international basis. Our focus is two-fold: to provide superior customer service while delivering the highest return on our clients' commercial real estate assets.



**Booth #45**

**MEREDA Member Since 2021**

## **Onyx Owl, LLC**

**Business Type:** Photography Services

**Contact:** Andy Jacques, President

**Address:** Portland, ME

**Tel:** (413) 485-8924

**Website:** <https://onyxowl tours.com> | **Email:** [info@onyxowl tours.com](mailto:info@onyxowl tours.com)

### **Company Profile:**

Onyx Owl uses cutting edge technology to bring existing physical spaces into the digital realm. Their immersive 3D tours provide an interactive experience that allows people from all over the world to visit and explore a property. A 3D tour can keep a retail shop or museum open and accessible 24/7, it can capture the atmosphere of a clinic for prospective clients to view before their first appointment, and it can convince a family on which summer rental or new home they want. Photos and videos only show so much, Onyx Owl helps you maximize the experience of your property's digital viewers.



## **BENCHMARK**

**Business Type:** Pre-construction Services, Design/Build, Construction Management, General Contracting

**Contact:** Jason Jendrasko, President

**Address:** 34 Thomas Drive, Westbrook, ME 04092

**Tel:** (207) 591-7600

**Website:** [www.benchmarkconstruction.org](http://www.benchmarkconstruction.org) | **Email:** [jjendrasko@benchmarkconstruction.org](mailto:jjendrasko@benchmarkconstruction.org)

### **Company Profile:**

For over 30 years, BENCHMARK has been providing commercial construction services throughout Maine and New Hampshire. We offer pre-construction, design|build, construction management and general construction services. We have experience with a wide variety of sectors including financial, retail, educational, historic, marine, industrial, municipal, and more.





## **Exterus Business Furniture**

**Business Type:** Commercial Furnishings Dealer

**Contact:** Brian Olas, Account Executive

**Address:** 82 Hanover Street, #4, Portland, ME 04102

**Tel:** (207) 776-4458

**Website:** [www.exterus.net](http://www.exterus.net) | **Email:** [brian@myexterus.com](mailto:brian@myexterus.com)

### **Company Profile:**

#### **Discover Our Local Team of Dedicated Furniture Professionals!**

Our locally-owned, family-run business specializes in commercial grade furniture and is committed to providing exceptional service. We have showroom locations in Portland, Maine, and Shelburne, Vermont, with our roots in Maine dating back to 2009 when we were known as Officeworks New England. In 2019, we rebranded and merged with Exterus, and opened our Portland Bayside location at 82 Hanover Street.

Our experienced team includes in-house design, sales consulting, project management, and field services with years of experience. We represent over 200 manufacturers with a wide range of furnishings to meet your design intent and project budget. But we're not just furniture experts. Our portfolio also includes a wide range of Architectural Products such as Glass Walls, Modular Cabinetry, Acoustical Treatments, Signage, Lighting, and Flooring. Whether you need help with a small office or a new headquarters building, our team is here to help you make it happen.

Learn more about Exterus by visiting our website at [www.Exterus.net](http://www.Exterus.net)



**Sebago Technics, Inc.**

**Business Type:** Civil Engineering

**Contact:** Mark A. Adams, President / CEO

**Address:** 75 John Roberts Road, Suite 4A, South Portland, ME 04106-6963

**Tel:** (207) 200-2100

**Website:** [www.sebagotechnics.com](http://www.sebagotechnics.com) | **Email:** [madams@sebagotechnics.com](mailto:madams@sebagotechnics.com)

**Company Profile:**

Sebago Technics is a **creative engineering collective** of more than 100 design professionals and technical staff, located in 4 offices throughout Southern and Western Maine. Our clients/markets include commercial, residential, institutional, industrial, public sector, non-profits, peer/partner firms, developers, attorneys, and real estate professionals. We're capable of providing all site and permitting services for projects from existing conditions and design to permitting and construction.

**Everything we do is shaping.** From land and relationships to careers and communities. We exist to do this work together, with our team, our clients, and with our community. We are all shaping New England, together.

*As a 100% employee-owned company, our employees set us apart through commitment and collaboration. Our team-based approach to services provides each client with the expertise and input of multiple specialties. Whether an engineer, surveyor, landscape architect, or environmental scientist, each project benefits from the perspective and skills of a diverse range of professionals.*

*Bring us your vision. Starting with a deep respect for people and process through listening, we will draw on our experience and expertise to create unseen opportunities, together.*



## **Mascoma Bank & Mascoma Community Development**

**Business Type:** Bank & Community Development Entity

**Contact:** Andrew Cook, Maine Market Leader, Mascoma Bank

**Email:** andrew.cook@mascomabank.com | **Tel:** (207) 800-9975

**Contact:** Ryan Bishop, Managing Director, Mascoma Community Development

**Email:** ryan.bishop@mascomabank.com | **Tel:** (207) 800-5014

**Address:** 48 Free Street, 2nd Floor, Portland, ME 04101

**Websites:** [www.mascomabank.com](http://www.mascomabank.com) | <https://www.mascomabank.com/business/mascoma-community-development/>

### **Company Profile:**

Mascoma Bank is a mutually owned bank founded in 1899 to first serve the communities of the Upper Connecticut River Valley. In 2013 the Bank established Mascoma Community Development (MCD), a CDE, through which we have helped with the downtown revitalization of towns and cities throughout Northern New England. Here in Portland, Mascoma Community Development's first project was the rehabilitation of the former Portland Press Herald Building into the 110-room Press Hotel. In this instance, Mascoma provided New Markets Tax Credit and Historic Tax Credit financing to bring this project to completion. Having already begun to serve Maine customers and communities, Mascoma Bank opened its Portland Maine Office in the summer of 2018. The Bank now has a team of Maine banking professionals that provide customers with not just commercial financing, but treasury and cash management services, private banking services and residential and consumer financing as well.



**Penobscot General Contractors**

**Business Type:** Commercial Construction

**Contact:** Clay Maker, Co-President

**Address:** 241 US Route 1, Suite 401, Falmouth, ME 04105

**Tel:** (207) 838-8021

**Website:** [www.penobscotgc.com](http://www.penobscotgc.com) | **Email:** [cmaker@penobscotgc.com](mailto:cmaker@penobscotgc.com)

**Company Profile:**

Penobscot General Contractors is a 50 year commercial construction company that provides a variety of services including preconstruction management, construction management, design/build, and general contracting. PGC has recently undertaken a growth strategy that includes expanding our market area and the types and sizes of projects we perform. We serve all major building markets across the State of Maine including, commercial, municipal, multi-family, healthcare, life science, and educational. PGC is embracing new technologies and fostering an environment where team members are encouraged to learn and grow. Our success is founded on creating meaningful relationships with all project stakeholders and encouraging a collaborative process throughout a project lifecycle. The strength of PGC is in our people and those we work with. Working together, we will do more.



## Table #1

MEREDA Member Since 2022

### Hoyle, Tanner & Associates, Inc.

**Business Type:** Civil Engineering

**Contact:** Andrew Sturgeon, PLS, Vice President / Regional Business Manager Maine

**Address:** 106 Lafayette Street, Unit 2D, Yarmouth, ME 04096

**Tel:** (207) 844-8102 | **Fax:** (603) 669-4168

**Website:** [www.hoyletanner.com](http://www.hoyletanner.com) | **Email:** [asturgeon@hoyletanner.com](mailto:asturgeon@hoyletanner.com)

### Company Profile:

Headquartered in Manchester, NH, we have a strong presence in the Northeast with five regional offices including Yarmouth, ME. Among our 100+ staff are engineers, planners, technicians, and support personnel dedicated to site development. Our varied portfolio includes experience with private land developers, universities, resorts, solar energy investors, and more.



## CHA

**Business Type:** Full Service Architecture/Engineering

**Contact:** Kathryn Cogan

**Address:** 49 Dartmouth Street, Portland, ME 04101

**Tel:** (207) 699-4467

**Website:** [www.chasolutions.com](http://www.chasolutions.com) | **Email:** [kcogan@chasolutions.com](mailto:kcogan@chasolutions.com)

### Company Profile:

CHA is an innovative, full-service engineering, design, consulting, and program/construction management firm providing a wide range of technology-enhanced services to public, private, and institutional clients. We are focused on delivering sustainable, integrated solutions to the world's most challenging infrastructure projects across utilities, transportation, water, and other critical commercial and industrial end-markets.



## Nuveen Green Capital

**Business Type:** Commercial Real Estate Finance

**Contact:** Michael Doty, Senior Director, Originations

**Address:** 19 Old Kings Hwy., South – Suite 210, Darien, CT 06820

**Tel:** (203) 707-3954

**Website:** [www.nuveen.com/greencapital](http://www.nuveen.com/greencapital) | **Email:** [michael.doty@nuveen.com](mailto:michael.doty@nuveen.com)

### Company Profile:

Nuveen Green Capital is a national leader in sustainable commercial real estate financing solutions and an affiliate of Nuveen, the \$1T+ asset manager and wholly owned subsidiary of TIAA. The company, which was established by the C-PACE industry's founders and standard-setters, has grown to offer a market-leading suite of accretive financing products for commercial real estate owners who seek to improve the energy, water and resiliency performance of their property. Nuveen Green Capital is a private capital provider dedicated to making sustainability a smart financial decision for commercial property owners and developers.

**nuveen**  
GREEN CAPITAL

**CWS Architecture + Interior Design**

**Business Type:** Architecture + Interior Design Firm

**Contact:** Olivia Dean, Marketing Specialist

**Address:** 264 US Route 1, Suite 100-2A, Scarborough, ME 04074

**Tel:** (207) 774-7771

**Website:** [www.cwsarch.com](http://www.cwsarch.com) | **Email:** [odean@cwsarch.com](mailto:odean@cwsarch.com)

**Company Profile:**

Founded in 1992 with a focus on building and preserving long-term relationships, CWS continues to provide creative, thoughtful solutions to every client's project. These ideals are the foundation of our firm and a testament to the strong company culture our staff of 19 has created together.





**SFC Engineering Partnership**

**Business Type:** Consulting Engineers

**Contact:** George Fredette, President

**Address:** 183 Rockingham Road, Windham, NH 03087

**Tel:** (603) 801-1478 | **Fax:** (603) 647-8711

**Website:** [www.sfceng.com](http://www.sfceng.com) | **Email:** [gfredette@sfceng.com](mailto:gfredette@sfceng.com)

**Company Profile:**

SFC is a consulting engineering firm offering skills and expertise in fire protection and civil engineering; retaining wall design and accessibility specialists. SFC can help you design, permit, bid and execute your project.



## Maine State Credit Union

**Business Type:** Financial Institution

**Contact:** Bruce Harrington, VP Commercial Lending

**Address:** 200 Capital Street, Augusta, ME 04856

**Tel:** (207) 242-7499

**Website:** <http://MaineStateCU.org> | **Email:** [bharrington@mainestatecu.org](mailto:bharrington@mainestatecu.org)

### Company Profile:

Maine State Credit Union is devoted to improving our members' financial lives, not just our bottom line. From the CEO to the tellers in the lobby, we embrace this mission every day, in person, online, and over the phone. At Maine State Credit Union, members are our bottom line.



## Kennebec Savings Bank

**Business Type:** Financial Institution

**Contact:** Dana Pinkham, Marketing Project Admin

**Address:** 150 State Street, Augusta, ME 04330

**Tel:** (207) 622-5801 | **Fax:** (207) 626-2858

**Website:** [www.kennebecsavings.bank](http://www.kennebecsavings.bank) | **Email:** [DPinkham@kennebecsavings.bank](mailto:DPinkham@kennebecsavings.bank)

### Company Profile:

Kennebec Savings Bank is a \$1.6 billion state-chartered community bank, part of a mutual organization, with 200 employees and offices in Augusta, Farmingdale, Freeport, Portland, Waterville, and Winthrop. The bank is proud that its involvement in the community as an employer, business, and contributor has led to many successes besides its own.



## City of Augusta

**Business Type:** Municipality

**Contact:** Keith Luke, Economic Development Director

**Address:** 16 Cony Street, Augusta, ME 04330-5298

**Tel:** (207) 626-2336 | **Fax:** (207) 626-2520

**Website:** [www.AugustaMaine.gov](http://www.AugustaMaine.gov) | **Email:** [keith.luke@augustamaine.gov](mailto:keith.luke@augustamaine.gov)

### Company Profile:

Augusta goes beyond being Maine's capital city, boasting a vibrant downtown with unique shops, award-winning dining, and cultural experiences. Its year-round government presence, combined with renowned healthcare facilities and a thriving retail sector, solidify Augusta as Central Maine's premier service center community.



## Vis Wealth Partners

**Business Type:** Financial Firm

**Contact:** Vincenzo Garganese, Partner / Financial Planner

**Address:** 254 Commercial Street, Portland, ME 04101

**Tel:** (207) 838-8458

**Website:** [www.viswealthpartners.com](http://www.viswealthpartners.com) | **Email:** [vgarganese@viswealthpartners.com](mailto:vgarganese@viswealthpartners.com)

### Company Profile:

We specialize in setting up and running retirement plans for businesses and doing fee-based planning for the business owners and employees.



## Empeople Credit Union

**Business Type:** Banking/Financial Services

**Contact:** Adam Carrier, Regional Business Development Manager

**Address:** 202 Larrabee Road, Westbrook, ME 04092

**Tel:** (207) 854-6035 | **Fax:** (207) 854-6035

**Website:** [www.empeople.com](http://www.empeople.com) | **Email:** [acarrier@empeople.com](mailto:acarrier@empeople.com)

### Company Profile:

Empeople comes from a long history of helping members achieve their financial goals. Our name has changed, but our mission, vision, and values remain the same. When Deere Employees CU and Infinity CU joined together, they created an even stronger member-focused organization that strives for continuous improvement.



**Ransom Consulting, LLC**

**Business Type:** Engineering and Environmental Consulting

**Contact:** Lucas J. Benedict, Senior Project Manager

**Address:** 400 Commercial Street, Suite 404, Portland, ME 04101

**Tel:** (207) 772-2891 | **Fax:** (207) 772-3248

**Website:** [www.ransomenv.com](http://www.ransomenv.com) | **Email:** [lucas.benedict@ransomenv.com](mailto:lucas.benedict@ransomenv.com)

**Company Profile:**

Ransom Consulting, LLC, is a multi-disciplinary engineering and environmental consulting company, providing value-added and resilient solutions to our commercial, governmental and industrial clients. Always innovating, our teams have a vested interest in the success of our partners in the communities we serve our projects, and the well-being of our planet



**Gawron Turgeon Dillon Architects, P.C.**

**Business Type:** Architecture, Design, Landscape Architecture, Interior Design, Master Planning Services

**Contact:** Zach Vincent, Marketing Director

**Address:** 29 Black Point Road, Scarborough, ME 04074

**Tel:** (207) 883-6307

**Website:** [gtdarchitects.com](http://gtdarchitects.com) | **Email:** [zvincent@gtdarchitects.com](mailto:zvincent@gtdarchitects.com)

**Company Profile:**

Gawron Turgeon Dillon Architects, P.C. (GTD) is a multi-disciplinary, award-winning design firm with a stellar reputation for planning and design services across a diverse range of facilities and spaces. We offer integrated services in architecture, interior design, landscape architecture and master planning.

GAWRON  
TURGEON  
DILLON  
ARCHITECTS, P.C.



## **Norway Savings Bank**

**Business Type:** Financial Institution

**Contact:** Richard R. Flagg, Senior Vice President, Commercial Lending

**Address:** 1200 Congress Street, Portland, ME 04102

**Tel:** (888) 725-2207 | **Fax:** (207) 775-2632

**Website:** [www.norwaysavings.bank](http://www.norwaysavings.bank) | **Email:** [rflagg@norwaysavingsbank.com](mailto:rflagg@norwaysavingsbank.com)

### **Company Profile:**

Maine-based Norway Savings Bank offers 24 locations throughout western and southern Maine as well as sophisticated online business and cash management services. We will provide your business with customized, innovative solutions for your financial success because supporting your business is more than just lending money. We become truly engaged in your business and your success. We start with you. We listen, answer questions, help ease fears and solve problems. We help you make things happen – whether that's in the form of a loan or line of credit, an investment in technology or with programs that help you manage things like payment processing and cybersecurity.

We offer a complete range of personal banking products and services as well. Call 1.888.725.2207 or visit [www.norwaysavings.bank](http://www.norwaysavings.bank) and find out how we can help you and your business!



## **Rental Housing Alliance**

**Business Type:** Nonprofit Representing Landlords

**Contact:** Sara McKee, Executive Director

**Email:** [director@rhamaine.org](mailto:director@rhamaine.org)

**Address:** 306 Congress Street, Portland, ME 04101

**Tel:** (207) 807-3299

**Website:** [www.RHAMaine.org](http://www.RHAMaine.org)

### **Company Profile:**

The Rental Housing Alliance (RHA) is a local non-profit organization composed of a diverse range of industry experts, who are dedicated to providing high-quality rental housing in Maine. The mission of RHA is to educate the public and industry on pressing issues and legislation related to housing, while advocating for housing providers.



## **PC Construction**

**Business Type:** Construction & Construction Management

**Contact:** Joe Picoraro, Senior Director of Business Development

**Address:** 131 Presumpscot Street, Portland, ME 04103

**Tel:** (207) 650-8886

**Website:** [www.pcconstruction.com](http://www.pcconstruction.com) | **Email:** [jpikoraro@pcconstruction](mailto:jpikoraro@pcconstruction)

### **Company Profile:**

PC Construction is a 100% employee-owned company providing integrated construction solutions in a diverse range of markets. PC offers construction management, design-build and general contracting services for projects of all sizes, whether a single office fit-up or a water supply program valued at over \$300 million. From specialized buildings to complex water and wastewater treatment plants, PC is ranked annually as one of the top contractors in the country.



## **Maine Community Bank**

**Business Type:** Bank

**Contact:** Jeffrey Gosselin, Senior Vice President / Chief Commercial Officer

**Address:** 100 Larabee Avenue, Westbrook, ME 04098

**Tel:** (207) 333-4553

**Website:** [www.maine cb.com](http://www.maine	cb.com) | **Email:** [jgosselin@mainecb.com](mailto:jgosselin@mainecb.com)

### **Company Profile:**

Maine Community Bank (MCB) began as a collaboration between two of the state's longest-standing community banks, Biddeford Savings and Mechanics Savings. MCB supports both personal and business customers with competitive services, financial assistance, and the friendly, local experience that is at the core of everything we do. Member FDIC.





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